

**EUROPEAN  
CURRICULUM VITAE  
FORMAT**



**PERSONAL INFORMATION**

|               |   |
|---------------|---|
| Name          | <b>PÖSCHL, Johannes</b>                         |
| Address       | <b>wiiw – Rahlgasse 3, 1060 Vienna, Austria</b> |
| Telephone     | <b>+43 1 533 66 10-18</b>                       |
| Fax           | <b>+43 1 533 66 10-50</b>                       |
| E-mail        | <b>johannes.poeschl@wiiw.ac.at</b>              |
| Nationality   | Austrian  |
| Date of birth | 18.09.1981                                      |

**WORK EXPERIENCE**

- Dates (from – to) 06/2009 to date
- Name and address of employer The Vienna Institute for International Economic Studies (wiiw)  
Rahlgasse 3, A-1060 Vienna, Austria
- Type of business or sector Economic Research Institute
- Occupation or position held Economist
- Main activities and responsibilities International trade, innovation and technology transfer, labour markets; data processing
  
- Dates (from – to) 04/2006 - 06/2009
- Name and address of employer The Vienna Institute for International Economic Studies (wiiw)  
Oppolzergasse 6, A-1010 Vienna, Austria
- Type of business or sector Economic Research Institute
- Occupation or position held Software Developer
- Main activities and responsibilities Software development, data processing, information management, project management processes
  
- Dates (from – to) 03/2007 – 06/2007
- Name and address of employer Faculty of Mathematical Economics, Vienna University of Technology  
Argentinierstrasse 8/ Inst. 105-3, A-1040 Vienna, Austria
- Type of business or sector University
- Occupation or position held Tutor
- Main activities and responsibilities Teaching the exercise course 'Grundlagen der Volkswirtschaftlehre' ('Basic Economics')
  
- Dates (from – to) 07/2006 – 09/2006
- Name and address of employer Biometrika  
Shyris N32-14 and Diego de Almagro. Edf. Torrenova, Of. 5B, Quito, Ecuador
- Type of business or sector Biometric Solutions
- Occupation or position held Software Developer
- Main activities and responsibilities Development for biometric technology

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

2004 – 2005  
 Netdoktor Österreich  
 Alser Strasse 4/Altes AKH/1. Hof/Top 1.6.6, A-1090 Vienna, Austria  
 Medical Information Service  
 Freelancer  
 System administration and hardware consulting

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

08/2002 – 09/2002  
 Siemens IT Solutions and Services – PSE  
 Gudrunstrasse 11, A-1100 Vienna, Austria  
 IT Solutions and Services  
 Trainee  
 Working on the pilot project 'E-Mobility' in cooperation with ÖBB as a content manager

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

2001 – 2004  
 Faculty of Computer Science, University of Vienna  
 Rathausstrasse 19/9, 1010 Vienna, Austria  
 University  
 Tutor  
 Support of students with their C++ projects

## EDUCATION AND TRAINING

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered

2009 to date  
 University of Vienna, Austria  
 PhD studies in Economics

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Level in national classification

2003 - 2008  
 University of Vienna, Austria  
 Economics  
 Master of Arts in Economics  
 Mag. rer. soc. oec.

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Level in national classification

2000 – 2006  
 University of Vienna, Austria  
 Vienna University of Technology, Austria  
 Information Systems  
 Master of Arts in Information Systems  
 Mag. rer. soc. oec.

## TECHNICAL SKILLS AND COMPETENCES

*With computers, specific kinds of equipment, machinery, etc.*

Programming: C#, Visual C++, PHP, Java, Delphi, Stata, Eviews, Excel Makros  
 IT Security & Firewalls  
 Server Virtualisation (VMWare)  
 Projectportfolio Management Software  
 Process Modelling

DRIVING LICENCE(S)

A ,B

MOTHER TONGUE

German

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

| English   | Spanish | French | Italian |
|-----------|---------|--------|---------|
| Excellent | Good    | Good   | Basic   |
| Excellent | Basic   | Good   | Basic   |
| Excellent | Good    | Good   | Basic   |

## PUBLICATIONS

ARTICLES IN REFEREED JOURNALS

'The impact of preferential trade agreements on the margins of international trade' (with Neil Foster and Robert Stehrer), *Economic Systems*, Vol. 35, No. 1, 2011, pp. 84-97  
<http://www.sciencedirect.com/science/article/pii/S0939362510000774>

'Austrian Exporters – Unique or alike? New insights and missing puzzle pieces' (with Robert Stehrer and Roman Stöllinger), *Empirica*, 2011, pp. 1-31  
<http://www.springerlink.com/content/p219463813212452/>

ARTICLES IN BOOKS

'Freihandel und Protektionismus - Theoretische Argumente und aktuelle Maßnahmen in der EU, den USA und China', *Österreichs Außenwirtschaft 2009*, Chapter 9, Kompetenzzentrum FIW, Vienna, December 2009, pp. 171-182

OTHER WORKING PAPERS AND DISCUSSION SERIES

'Condemned to failure? Innovation projects and determinants of success by firm size and geographic location', *MICRO-DYN Working Paper*, No. 14/11, 2011  
<http://www.micro-dyn.eu/index.php?action=filedownload&id=800>

'Launch of the MICRO-DYN centralised database including a report on experiences in developing and using firm level databases across EU member states' (with Rumen Dobrinsky), *MICRO-DYN Working Paper*, No. 12/11, 2011  
<http://www.micro-dyn.eu/index.php?action=filedownload&id=812>

'Change begets change: Employment effects of technological and non-technological innovations – A comparison across countries' (with Sandra Leitner and Robert Stehrer), *MICRO-DYN Working Paper*, No. 32/10, 2010

'Austrian Exporters: A Firm-Level Analysis' (with Robert Stehrer and Roman Stöllinger), *MICRO-DYN Working Paper*, No. 18/10, 2010

'Characteristics of exporting and non-exporting firms in Austria' (with Robert Stehrer and Roman Stöllinger), *FIW Research Reports 2009/2010*, No. 1, Vienna, 2009

## WIIW PUBLICATIONS

WIIW MONTHLY REPORTS

'Recent trends in the quality of traded goods: NMS are closing the gaps' (with Neil Foster and Robert Stehrer), in: Leon Podkaminer (ed), Monthly Report No. 3/2011, *wiiw Monthly Report*, No. 3, Vienna, March 2011, pp. 12-19

WIIW WORKING PAPERS

'Change Begets Change: Employment Effects of Technological and Non-Technological Innovations - a Comparison across Countries' (with Sandra M. Leitner and Robert Stehrer), *wiiw Working Paper*, No. 72, Vienna, January 2011

'The Impact of Preferential Trade Agreements on the Margins of International Trade' (with Neil Foster and Robert Stehrer), *wiiw Working Paper*, No. 70, Vienna, September 2010

'Austrian Exporters: A Firm-Level Analysis' (with Robert Stehrer and Roman Stöllinger), *wiiw Working Paper*, No. 67, Vienna, July 2010

'The Importance of Labour Mobility for Spillovers across Industries' (with Neil Foster), *wiiw Working Paper*, No. 58, Vienna, October 2009