

## PERSONAL INFORMATION

## Joseph F. Francois



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Sex Male | Date of birth 11 November 1961 | Nationality Austrian

## WORK EXPERIENCE

2007 - Present

**Senior Research Associate**

The Vienna Institute for International Economic Studies  
Rahlgasse 3 AT-1060 Vienna (Austria)

trade in services; open economy competition policy and regulation of firm behaviour; financial market integration; open economy growth and development; economic integration; multilateral trading system; trade and investment policy under imperfect competition; labour market impact of globalization; the role of the service sector in trade and development; computational partial and general equilibrium modelling; income distribution in general equilibrium models of trade and competition

2007 - Present

**University Professor of Economics**

Johannes Kepler University , Linz (Austria)

Current research interests: open economy competition policy and regulation of multinationals; financial market integration; open economy growth and development; economic integration (like EU enlargement and American hemisphere integration schemes); the multilateral trading system (including China's accession); trade and investment policy under imperfect competition (including the location of industry); uncertainty in general equilibrium; the labour market impact of globalization; the role of the service sector (finance, margin and intermediate services, etc.) in trade and development; competition in the service sectors; computational partial and general equilibrium modelling; income distribution in general equilibrium models of trade and competition; and estimation and inference within nonlinear systems (like general equilibrium econometric models).

1996 - 2007

**Professor of International Economics**

Erasmus University Rotterdam , (Netherlands)

Professor of International Economics, 1996 – 2007  
Chair of Political Economy and International Development, 1996 – 2007  
Coordinator/Chair, International and Macroeconomics Section  
Coordinator, International Economic and Business Studies BA/MSc programmes  
Committee Member Tinbergen Institute seminar series  
Committee Member Rotterdam School of Management program committee  
Chair Opleidingscommissie (academic programme committee), RSE

1993 - 1996

**Counsellor/Research Economist**

World Trade Organisation/GATT , Geneva (Switzerland)

Responsibilities included coordinating the team running the computational modelling of the economic impact of the Uruguay Round, economic support for GATT/WTO panels, and topic research for the WTO annual report and special studies

1991 - 1993

**Director of Economics (acting) and Chief of Research**

US International Trade Commission, Washington

Director of the Office of Economics involved running 3 divisions totalling roughly 45 research economists, and 15 non-professional staff  
 Chief of Research involved running a division of 15 economists  
 General activities included running the overview of assessments of the NAFTA, the development of the computational models used by the US for dumping and subsidy investigations, and of various GATT/WTO agreements

**1990 - 1991 Senior Economist**

Mudge, Rose, Guthrie, Alexander & Ferdon and the International Business and Economic Research Corporation, Washington DC

Duties involved support for trade negotiations in textiles and clothing, economic analysis for dumping and subsidy cases, and support for GSP program negotiations.

**1987 - 1990 Research Economist**

US International Trade Commission, Washington

This position required research on various trade policy studies, including GATT services negotiations and impact of EC92 program.

**1983 - 1987 Economist**

US Bureau of Labor Statistics, Washington DC

Responsible for work on the consumer price index, including research on measurement of rental and homeownership components of the CPI.

**EDUCATION AND TRAINING**

**1984 - 1988 Ph.D.**

University of Maryland (advisor Arvind Panagariya), (United States)

Economics

**1983 - 1983 M.A.**

University of Virginia, (United States)

Economics

**1979 - 1982 B.A. with distinction**

Economics

**1979 - 1982 B.A. with distinction**

University of Virginia, (United States)

History

**PERSONAL SKILLS**

Mother tongue(s) English

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
German	B1	B1	B2	B2	A2
Dutch	B1	B1	B2	B2	A2

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user  
[Common European Framework of Reference for Languages](#)

**Communication skills** I have lived in a number of countries: United States, Switzerland, Netherlands, Austria, and so have worked in a range of cultural environments.

I have worked in and for international organizations as a staff economist or consultant (World Trade Organization, World Bank, European Commission).

I am active involved in a number of international research networks and consortia.

**Organisational / managerial skills** - management of the M.Sc. programme in international economics (Erasmus University Rotterdam, including coordination of teaching programmes and course requirements)

- research coordinator, international and monetary economics, Tinbergen Institute (Rotterdam)

- founder and director of the European Trade Study Group (ETSG), [www.etsg.org](http://www.etsg.org) (this is an association of European trade economists, and we organize the world's largest annual conference on trade)

- management of various EC- and World Bank-funded research grants

- supervision of M.Sc. and Ph.D. students

- management of the US International Trade Commission's Office of Economics (I ran an office of 45 economists in 3 divisions)

- management of the US International Trade Commission's Research Division (I ran a research unit consisting of 15 Ph.D. level economists)

- management of the economic modelling team at the GATT (now the World Trade Organization) at the close of the Uruguay Round of trade negotiations

- Worked with Caspar de Vries to develop the initial M.Phil. programme for the Tinbergen Institute, when a formal course structure was first introduced for Ph.D. students at the institute

**Job-related skills** I have published extensively on trade theory, and international economics in general

**Computer skills** I have written standard reference texts on computer modelling of international trade and investment flows and policy. This includes CGE models and partial equilibrium. Extensive experience with database management, econometric packages and modelling, and related software. GAMS, GEMPACK, STATA, SAS, Excel, etc. Also some experience with FORTRAN.

**Driving licence** B

ADDITIONAL INFORMATION

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## Other current positions and memberships:

European Trade Study Group, <http://www.etsg.org>, Director (and co-founder), since 1997  
Global Trade Analysis Project, Purdue University, <http://www.gtap.org>, GTAP Board Member (appointed research fellow in 1996) (serving as academic representative on the advisory board), since 1996  
Trade Partnership Worldwide, <http://www.tradepartnership.com>, Managing Director, since 2001  
Institute for International and Development Economics, Director (a Dutch-registered foundation), since 1997  
Centre for Economic Policy Research, London, <http://www.cepr.org>, Research Fellow, since 1994  
Tinbergen Institute, Rotterdam, <http://www.tinbergen.nl>, Research Fellow, since 1997  
Strathclyde University, <http://www.strath.ac.uk/>, Senior Research Fellow, since 2003  
University of Adelaide, Visiting Professor of Economics, since 1996  
Institut d'Études Politiques de Paris, Visiting Professor, since 1999  
World Trade Review (the WTO journal), Editorial Board Member, since 2001  
Journal of Economic Integration, Editorial Board Member, since 2002  
Review of Development Economics, Editorial Board Member, since 2005  
International Journal of Trade and Diplomacy, Advisory Board Member, since 2005 (started publication 2006)  
German Economic Review, Associate Editor for Macroeconomics, since 2006  
Institute for International Integration Studies (TCD Dublin), Research Fellow, since 2005

## Other past/occasional academic positions:

Institut d'Études Politiques de Paris, Visiting professor, 1999 to date  
Trinity College Dublin, Visiting Fellow, 2005  
The George Washington University, Professorial Lecturer of Economics, 1991 – 1993  
University of Maryland, College Park MD, Adjunct assistant professor of economics, 1988 – 1990  
University of Adelaide, South Australia, Visiting lecturer 1996, 1997, 1998, 1999, 2001, 2002  
Economic Education Research Center, Moscow, Visiting lecturer 1998  
World Bank Institute, Lecturer, 1998 – 2001  
University of Capetown, Lecturer, 2000, 2004