

PERSONAL INFORMATION



Sándor Richter

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Sex Male | Date of birth 03/10/1953 | Nationality Austrian (up to 2001 Hungarian)

WORK EXPERIENCE

1990–Present

Senior Research Associate

The Vienna Institute for International Economic Studies (wiiw)
Rahlgasse 3, 1060 Vienna (Austria)
www.wiiw.ac.at

Coordination of and participation as researcher in projects analysing various issues of the European Union's eastern enlargement, experiences of the new EU member states and budgetary issues of the European Union. Coordination of the activities of the 'new EU members group' at wiiw. Research on Hungary (analysis of the economic situation, forecasts).

Business or sector Economic Research Institute

1986–1990

Managing Director

Echo Consulting, Budapest (Hungary)

Business or sector Consulting

1979–1990

Research Economist

Institute of Economics, Hungarian Academy of Sciences, Budapest (Hungary)

Business or sector Research

1977–1978

Research Assistant

Institute of Economic Research, Hungarian Central Statistical Office, Budapest (Hungary)

Business or sector Research

EDUCATION AND TRAINING

1980–1980

Doctorate degree (Economics)

Corvinus University (then: Karl Marx University of Economic Sciences), Budapest (Hungary)

International trade and finances

1973–1977

M.A. (Economics)

Corvinus University (then: Karl Marx University of Economic Sciences), Budapest (Hungary)

International trade and finances

PERSONAL SKILLS

Mother tongue(s)

Hungarian

Foreign language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	B2	C1	C1	C1	C2
German	C1	C1	C1	B2	B2
Russian	A2	A2	A1	A1	A1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
 Common European Framework of Reference for Languages

Communication skills

Living in Hungary (first 36 years) and in Austria (since 1990). At wiw enjoying work in a multicultural environment. Elected to the staff association of wiw in 2004.

Initiation and co-ordination of several international research projects with participants of diverging cultural background.

Part-time mediator. Main specialization in resolving inter-cultural conflicts.

Organisational / managerial skills

Initiator and coordinator of a research project from 2009 to 2011 on the revival of the Visegrad countries' mutual trade supported by the Austrian National Bank.

Initiator and project manager of the online documentation and communication network 'Countdown' on the European Union's eastern enlargement, hosted by wiw (a INTERREG II C programme project from 1996 to 2002 relying on cooperation of 20 research sites in ten EU member and ten EU candidate countries).

Initiator and project coordinator of a Phare/ACE research project of the European Union with the title 'Measurement of costs and benefits of accession to the European Union for selected CEECs' in 1996-1999. Coordination of the activities of researchers from Belgium, the Czech Republic, Hungary, Poland and Slovenia, including conferences and workshops.

Organization of a research project in 1987 – 1990 on the measurement of the international competitiveness of the Hungarian economy. The project was supported by the National Science and Research Foundation of Hungary (OTKA). Based on the output of this project Hungary was the first country from eastern Europe that was included in the International Competitiveness Report of the Geneva-based World Economic Forum in 1990.

Initiation, coordination of and participation in an international research project between 1981 and 1986 comparing the foreign trade regimes of Austria, Hungary, Finland and Yugoslavia with the Soviet Union. The project involved researchers from Austria, Finland, Hungary and Yugoslavia. The project's results played an important role in discussions in Hungary in 1988 – 1989 about the ways of transition from the then prevailing trade and payment system with the other planned economies to a market-compatible regime.

Financial support by the Rockefeller Foundation awarded in 1987 to organize an international conference on the topic of the above research project in the Foundation's Bellagio Study and Conference Center in Italy.

Digital skills

MS Office: Word, Excel, Power Point

Other skills

Certified and registered mediator. Conflict resolution offered for clients involved in inter- and intra-firm conflicts. Efforts are dedicated to helping individuals, groups and organizations resolve disputes in cases where the heterogeneity of the persons involved in terms of the language of communication, ethnic or cultural background, patterns of coping with conflicts necessitates special ways of mediation. Teaching a course "Conflict management in intercultural economic context" at the University of Western Hungary, Sopron.

Editing activity. Besides writing own texts, decade-long experience with editing texts written by others while tailoring them to the needs of potential users/readers.

Consulting activity. Initiator, co-founder and one of the managing directors of ECHO Ltd. in 1986 – 1990. This consulting firm offered information and applied economic research results primarily on the then beginning economic transformation in Hungary but also on other Central and Eastern European Countries for potential foreign investors and foreign commercial research sites. A sample of projects of ECHO Ltd.:

- The East European Motor Industry, for the Economist Intelligence Unit, UK
- Economic and Political Developments in Hungary, for the Japan External Trade Organization
- Tourism in Hungary, for the Prognos AG, Switzerland
- Banking Reform in Hungary, for the First Austrian Savings Bank
- Review of Selected Industries in the Soviet Union, for the OKOBANK, Finland

Evaluation. Evaluation of a pilot project of the UNO with the Hungarian government on curbing corruption in Hungary (completed in 2004). Art lover, only as a consumer.