



## Mahdi Ghodsi

**Date of birth:** 03/06/1986 | **Nationality:** Iranian, Austrian | **Gender:** Male | **Phone number:** (+43) 1533661055 (Work) | **Email address:** [ghodsi@wiiw.ac.at](mailto:ghodsi@wiiw.ac.at) | **Website:**

<https://wiiw.ac.at/mahdi-ghodsi-s-1042.html> | **Twitter:** <https://twitter.com/MMGhodsi> | **LinkedIn:** <https://www.linkedin.com/in/mahdi-ghodsi-2ba77a32/> |

**Address:** Rahlgasse 3/ wiiw, 1060, Vienna, Austria (Work)

### ABOUT ME

Economist with extensive experience in applied econometrics, modelling, and data science, with a particular focus on global markets, trade policy, trade regulations, financial and labour market analysis, green technologies, artificial intelligence, migration policy, economics of sanctions, and Iran's economy. Skilled in leading research projects, developing economic strategies, and providing data-driven insights into economic trends.

### WORK EXPERIENCE

10/2014 – CURRENT Vienna, Austria

**ECONOMIST - FULL TIME** THE VIENNA INSTITUTE FOR INTERNATIONAL ECONOMIC STUDIES (WIIW)

- Lead the wiiw Green Technologies Projects
- Lead the wiiw International Economic Group
- Economic and Financial Modelling
- Founded the wiiw Artificial Intelligence Group
- Write research proposals
- Lead research projects: one is currently on adoption, income distribution and market valuation of AI; examining how AI-related innovation affect productivity, labour market, and wage inequality.
- Publish and present my work on various platforms
- Organise wiiw Seminars in International Economics in cooperation with Research Centre International Economics (FIW) and the European University Institute

**Address** Rahlgasse 3, 1060, Vienna, Austria | **Website** <http://www.wiiw.ac.at/>

08/2019 – CURRENT Vienna, Austria

**ADJUNCT PROFESSOR - CONTRACT** VIENNA UNIVERSITY OF ECONOMICS AND BUSINESS (WU WIEN)

**Teaching International Macroeconomics and Foundations in Macroeconomics:** In these BA courses, I teach Blanchard's Macroeconomics, focusing on the effects of ongoing macroeconomic data on the stock market, Forex, and other economic indicators.

**Teaching International Economics:** In this BA course, I explain the motivations for trade and explore the implications of trade and trade policy measures in different market structures.

01/05/2023 – CURRENT Berlin, Germany

**SENIOR FELLOW & HEAD OF ECONOMY UNIT** CENTER FOR MIDDLE EAST & GLOBAL ORDER (CMEG)

- Contributing to Iran Revolution Monitor
  - Middle East and Iran economic analysis
  - Preparing proposal for research funding
  - Writing op-ed articles and scientific articles
- <https://cmeg.org/>

02/2017 – 08/2017 Linz, Austria

**EXTERNAL LECTURER - CONTRACT** JOHANNES KEPLER UNIVERSITY LINZ, DEPARTMENT OF ECONOMICS

Teaching MA course Multinational firms in the world economy, master program

09/2013 – 03/2015 Warsaw, Poland

**TEACHING ASSISTANT - CONTRACT** FACULTY OF ECONOMIC SCIENCES, UNIVERSITY OF WARSAW

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Teaching MA courses International trade policy, international trade theory

01/2014 – 10/2014 Warsaw, Poland

**TEACHING ASSISTANT - CONTRACT** LAZARSKI UNIVERSITY

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Introductory macroeconomics, mathematics, mathematical economics

03/2007 – 09/2009 Mashhad, Iran

**ASSISTANT TO EXECUTIVE DIRECTOR - FULL TIME** HODA BAST TOOS INVESTMENT COMPANY

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Financial management, international purchase of machinery

**Business or Sector** Manufacturing

05/2014 – 10/2014 Warsaw, Poland

**RESEARCHER - CONTRACT** DELAB

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International trade, global value chains, data mining

## ● **EDUCATION AND TRAINING**

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09/2012 – 03/2016 Warsaw, Poland

**DOCTOR (ECONOMIC SCIENCE)** Faculty of Economics Sciences, Warsaw University

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Thesis: Trade Policy, Trade Conflicts, Determinants, and Consequences of Protectionism  
Under Supervision of: Prof. Dr hab. Jan Jakub Michalek

**Address** ul. Długa 44/50, 00-241, Warsaw, Poland | **Level in EQF** EQF level 8

09/2011 – 04/2015 Milan, Italy

**PHD (ECONOMICS)** Università Cattolica del Sacro Cuore - Sede di Milano

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Thesis: Technical Barriers to Trade: Determinants and Implications  
Under Supervision of: Prof. Carsten Krabbe Nielsen

**Address** Via Necchi, 5, 20123, Milan, Italy | **Level in EQF** EQF level 8

09/2009 – 09/2011 Warsaw, Poland

**MASTER (INTERNATIONAL ECONOMICS)** Faculty of Economics Sciences, Warsaw University

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Thesis: Regional Externalities Associated with Knowledge Spillovers in European Economic Area  
Under Supervision of: Prof. Dr hab. Andrzej Cieřlik

**Address** ul. Długa 44/50, 00-241, Warsaw, Poland | **Level in EQF** EQF level 7

08/2004 – 07/2008 Mashhad, Iran

**B.SC. (ECONOMICAL SCIENCES / THEORETICAL ECONOMICS)** Ferdowsi University of Mashhad

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**Address** Azadi Square, 9177948974, Mashhad, Iran | **Level in EQF** EQF level 6

08/2000 – 06/2004 Mashhad, Iran

**PRE-UNIVERSITY DIPLOMA** National Organization for Development of Exceptional Talents

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## ● **LANGUAGE SKILLS**

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Mother tongue(s): **PERSIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>ENGLISH</b>	C2	C2	C2	C2	C2
<b>GERMAN</b>	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

## ● **DIGITAL SKILLS**

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Social Media

**Statistical, data, and econometrics software**

STATA | Python

**Microsoft Office**

Microsoft Word | Microsoft Teams | Microsoft Powerpoint | Microsoft Excel | Outlook

**Cloud**

Dropbox | Google Drive | Wharton Research Data Services | Wharton Cloud Computing

## ● **ORGANISATIONAL SKILLS**

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**Organisational and Leadership Skills**

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- Effective time management
- Ability to work efficiently under pressure and meet deadlines
- Interactive leadership of research teams and groups
- Applying critical, innovative, and disruptive approaches to problem-solving
- Organising events and seminars

## ● **COMMUNICATION AND INTERPERSONAL SKILLS**

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**Communication of advanced statistics and complex econometrics models to non-technical audience**

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I regularly share my expertise with newspapers, TV, and radio channels in both Persian and English. I actively participate in and present at academic conferences, as well as political-economic forums and workshops.

Link <https://www.dropbox.com/s/9wrjncnodn5x4id/Events.pdf?dl=0>

## ● **JOB-RELATED SKILLS**

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05/2014 – CURRENT

**Job-related skills**

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1. **Member of the Editorial Board** of the '**International Economics**' since December 2021
2. **Refereeing services:**
  1. Asian Development Review; 2. Bank i Kredyt - NBP; 3. Central European Economic Journal; 4. Croatian Economic Survey; 5. Economic Inquiry; 6. Economic Modelling; 7. Economic Systems; 8. Empirica, Journal of European Economics; 9. Energy Efficiency; 10. Eurasian Economic Review; 11. French Politics; 12. International Economics; 13. International Journal of Finance and Economics; 14. International Journal of Technology Management; 15. International Review of Economics and Finance; 16. Journal of Economic Studies; 17. Journal of the Agricultural and Applied Economics Association; 18. Jubiläumsfonds - Oesterreichische Nationalbank (OeNB); 19. Oxford Economic Papers; 20. PLOS One; 21. Pre-Concept Note Business Enabling Environment (BEE) of the World Bank; 22. Review of Economics and Political Science; 23. Structural Change and Economic Dynamics; 24. The World Economy; 25. World Development 26. World Trade Review.
1. **Book Refereeing Service:** Routledge Publisher
2. **Publishing** academic articles, policy notes, and op-ed articles.
3. **Data mining** with Stata, Python, excel.

09/2010 – CURRENT

## Specific Analytical Skills

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- Econometrics modelling using time series, multi dimensional fixed effects, PPML, GMM.
- Financial Market Analysis and Investment Research using fundamental and technical analyses.

## ● PUBLICATIONS

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### Full list of publication

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See the publication list under the link below:

Link <https://wiiw.ac.at/files/staff/list-of-publications/list-of-publications-mahdi-ghodsi-s-1042.pdf>

## ● PROJECTS

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10/2014 – CURRENT

### Full list of current projects

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See the project list under the link below:

Link <https://wiiw.ac.at/files/staff/list-of-projects/list-of-projects-mahdi-ghodsi-s-1042.pdf>

## ● CONFERENCES AND SEMINARS

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05/2012

### Full list of events, conferences, seminars, meetings, interviews

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See the list of attended events under the link below:

Link <https://www.dropbox.com/s/9wrjncnodn5x4id/Events.pdf?dl=0>

## ● HONOURS AND AWARDS

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01/01/2024

### wiiw Project Leader of the Horizon Europe Project "Global Strategy for Skills, Migration, and Development (GS4S)" – European Commission

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- Led the wiiw from its proposal stage.
- Examining skill shortages in the EU and Western Balkans and their impact on migration
- Policy note on the role of emigration in exacerbating skill shortages in Western Balkans; the need for labour market and social protection reforms.
- Investigating the relationship between robotics and employment within Austrian firms
- Secured financial support of EUR 228,500.00.

Link <https://wiiw.ac.at/global-strategy-for-skills-migration-and-development-gs4s-pj-345.html>

01/01/2024

### Green technologies: How are they created and regulated? What impact do they have? – Anniversary Fund of the Oesterreichische Nationalbank

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- Led the project from its proposal stage.
- Involved large firm-level datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 249,000.00 from the Oesterreichische Nationalbank.

Link <https://wiiw.ac.at/green-technologies-how-are-they-created-and-regulated-what-impact-do-they-have-pj-323.html>

13/07/2022

### Project acquisition "How Can Economic Instruments of Climate Policy be Directed through Foreign Direct Investment?" – Anniversary Fund of the Oesterreichische Nationalbank

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- Led the project from its proposal stage.
- Involved large firm-level datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 249,000.00 from the Oesterreichische Nationalbank.

Link <https://wiiw.ac.at/how-can-economic-instruments-of-climate-policy-be-directed-through-foreign-direct-investment-pj-287.html>

26/09/2021

### **Project acquisition "Determinants and effects of foreign direct investments in Austria: New insights from micro data" – Federal Ministry for Digital and Economic Affairs**

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- Led the project from its proposal stage.
- Involved large firm-level datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 20,000 from Austrian Federal Ministry for Digital and Economic Affairs.

**Link** <https://wiiw.ac.at/determinants-and-effects-of-foreign-direct-investments-in-austria-new-insights-from-microdata-pj-260.html>

13/07/2021

### **Project acquisition "Industry 4.0, migration and the labour market adjustment: an intra-European perspective" – Anniversary Fund of the Oesterreichische Nationalbank**

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- Led the project from its proposal stage.
- Involved large firm-level and macro datasets, complex economic models, and collaboration with international teams.
- Publishing four working papers and one policy note on labour market implications of novel technologies.
- Secured financial support of EUR 249,000.00 from the Oesterreichische Nationalbank.

**Link** <https://wiiw.ac.at/industry-4-0-migration-and-the-labour-market-adjustment-an-intra-european-perspective-pj-255.html>

09/2019

### **Project acquisition "The production side of 'digitalisation' and its impacts" – Anniversary Fund of the Oesterreichische Nationalbank**

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- Led the project from its proposal stage.
- Involved large firm-level and macro datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 180,579.00 from the Oesterreichische Nationalbank.

**Link** <https://wiiw.ac.at/the-production-side-of-digitalisation-and-its-impacts-pj-209.html>

01/2019

### **Project acquisition "Quality of goods imports: Which role for non-tariff measures?" – Anniversary Fund of the Oesterreichische Nationalbank**

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- Led the project from its proposal stage.
- Involved large firm-level and macro datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 112,120.00 from the Oesterreichische Nationalbank.

**Link** <https://wiiw.ac.at/quality-of-goods-imports-which-role-for-non-tariff-measures-pj-188.html>

09/2009

### **Full master funding by Erasmus Mundus Scholarship Lot 8, Warsaw University – Erasmus Mundus Lot 8**

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10/2011

### **Full funding PhD Scholarship at Università Cattolica del Sacro Cuore - Sede di Milano – Università Cattolica del Sacro Cuore - Sede di Milano**

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## ● **NETWORKS AND MEMBERSHIPS**

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04/2024 – CURRENT Vienna

### **Board Member of Committee for the Defence of Human Rights in Iran-Austria**

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Increasing awareness about ongoing violations of human rights in Iran and the Middle East.

**Link** <https://www.human-rights-iran.org/>