

# List of Publications

**Joseph F. Francois**

## External Publications

### Articles in refereed journals

- 'Services Trade and Policy' (with B. Hoekman), *Journal of Economic Literature*, Vol. 48, 2010, pp. 642-692
- 'Market Structure and Market Access' (with I. Wooton), *The World Economy*, Vol. 33, No. 7, 2010, pp. 873-893
- 'Market Structure and Market Access' (with I. Wooton), *The World Economy*, Vol. 33, No. 7, 2010, pp. 873-893
- 'Non-linear panel estimation of import quotas: The evolution of quota premiums under the ATC' (with Julia Wörz), *Journal of International Economics*, Vol. 78, No. 2, 2009, pp. 181-191
- 'Economic Implications of Asian Integration' (with Ganeshan Wignaraja), *Global Economy Journal*, Vol. 8, No. 2, 2008
- 'Producer Services, Manufacturing Linkages, and Trade' (with Julia Wörz), *Journal of Industry, Competition and Trade*, Vol. 8, No. 3, 2008, pp. 199-229
- 'US - Countervailing Duty Investigation of DRAMS' (with N. David Palmetter), *World Trade Review*, Vol. 7, 2008, pp. 219-229
- 'Macroeconomic Determinants of Antidumping in Mexico' (with G. Niels), *Review of Development Economics*, Vol. 9, No. 3, 2006
- 'Preference Erosion and Multilateral Trade Liberalization' (with B. Hoekman and Miriam Manchin), *World Bank Economic Review*, Vol. 20, No. 2, 2006, pp. 197-216
- 'EU Developing Country FTAs: Overview and Analysis' (with Matthew McQueen and Ganeshan Wignaraja), *World Development*, Vol. 33, No. 10, 2005, pp. 1545-1565
- 'The Doha Round and Developing Countries' (with H. van Meijl and F. van Tongeren), *Economic Policy*, Vol. 20, No. 42, 2005, pp. 349-391
- 'Regulated Efficiency and the Impact of China's WTO Accession on the Auto Sector' (with D. Spinanger), *World Bank Economic Review*, Vol. 18, No. 1, 2004, pp. 85-104
- 'Commercial Policy Variability, Bindings, and Market Access' (with Will Martin), *European Economic Review*, Vol. 48, no. 3, 2004, pp. 665-679
- 'Assessing the Impact of Trade Policy on Labor Markets and Production', *Economie Internationale*, No. 99, 2004
- 'Formula Approaches to Market Access Negotiations' (with Will Martin), *World Economy*, vol. 26, 2003, pp. 1-28
- 'A Geometry of Specialization' (with D. Nelson), *The Economic Journal*, Vol. 112, No. 481, 2002, pp. 649-678
- 'Trade Policy Transparency and Investor Confidence -- the Implications of an Effective Trade Policy Review Mechanism', *Review of International Economics*, Vol. 9, No. 2, 2001, pp. 303-316
- 'Trade in International Transport Services: The Role of Competition' (with I. Wooton), *Review of International Economics*, Vol. 9, No. 2, 2001, pp. 249-261
- 'Market Structure, Trade Liberalization, and the GATS' (with I. Wooton), *European Journal of Political Economy*, Vol. 17, No. 2, 2001
- 'The Cost of Rich (and Poor) Country Protection to Developing Countries' (with Kym Anderson, Thomas W. Hertel, B. Hoekman and Will Martin), *Journal of African Economies*, Vol. 10, No. 3, 2001, pp. 227-257
- 'Trade, Technology, and Wages: General Equilibrium Mechanics' (with D. Nelson), *The Economic Journal*, Vol. 108, No. 450, 1998, pp. 1483-1499
- 'Costs and Benefits of EU Enlargement to the East' (with Richard E. Baldwin and R.E Portes), *Economic Policy*, Vol. 12, No. 24, 1997, pp. 125-176
- 'Labor Force Growth, Trade, and Employment', *The Economic Journal*, Vol. 106, no. 439, 1996, pp. 1586-1609
- 'Aggregate Demand Shifts, Income Distribution, and the Linder Hypothesis' (with S. Kaplan), *Review of Economics and Statistics*, Vol. 78, No. 2, 1996, pp. 244-250

- 'The Role of Services in the Structure of Production and Trade: Stylized Facts from a Cross-Country Analysis' (with K.A. Reinert), *Asia-Pacific Economic Review*, Vol. 2, No. 1, 1996
- 'Commercial Policy and the Domestic Carrying Trade' (with H. Arce, J. Flynn and K.A. Reinert), *Canadian Journal of Economics*, Vol. 29, No. 1, 1996, pp. 181-198
- 'Dynamic Implications of International Trade in Financial Services', *International Economic Journal*, Vol. 9, No. 3, 1995
- 'Global Production and Trade: Factor Migration and Commercial Policy with International Scale Economies', *International Economic Review*, Vol. 35, No. 3, 1994, pp. 565-581
- 'Explaining the Pattern of Trade in Producer Services', *International Economic Journal*, Vol. 7, No. 3, 1993
- 'Optimal Commercial Policy with International Returns to Scale', *Canadian Journal of Economics*, Vol. 25, No. 1, 1992, pp. 184-195
- 'Countervailing the Effects of Subsidies: An Economic Analysis', *Journal of World Trade*, 1992
- 'Models for Government Trade Policy Analysis: A Survey of Methods' (with K.A. Reinert), *Atlantic Economic Journal*, 1992
- 'Trade in Nontradables: Proximity Requirements and the Pattern of Trade in Services', *Journal of Economic Integration*, Vol. 5, No. 1, 1990, pp. 31-46
- 'Producer Services, Scale, and the Division of Labor', *Oxford Economic Papers*, Vol. 42, No. 4, 1990, pp. 715-729
- 'Trade in Producer Services and Returns Due to Specialization under Monopolistic Competition', *Canadian Journal of Economics*, Vol. 23, No. 1, 1990, pp. 109-124
- 'Measuring Homeownership Costs: Owners' Estimates of Implicit Rents and the Relative Importance of Rental Equivalence in the Consumer Price Index', *AREUEA Journal*, 1989

### **Books (Monographs and editorship)**

- *Pan-Asian Integration: Linking East and South Asia* (with Ganeshan Wignaraja), Palgrave Macmillan, 2009
- *The Next WTO Round: North-South stakes in new market access negotiations*, CIES Adelaide and the Tinbergen Institute, Adelaide, 2001
- *Dynamic Issue in Applied Commercial Policy Analysis*, Richard E. Baldwin and Joseph F. Francois (eds), Cambridge University Press, 1999
- *Economic Transition and the Greening of Policies* (with M. Brockmeier, Thomas W. Hertel and Michael Schmitz), Wissenschaftsverlag Vauk Kiel AG, Kiel, 1998
- *Applied Methods for Trade Policy Analysis: A Handbook*, , Joseph F. Francois and K.A. Reinert (eds), Cambridge University Press, 1997
- *Modeling Trade Policy: Applied General Equilibrium Assessments of North American Free Trade*, Joseph F. Francois and Clinton R. Shiells (eds), Cambridge University Press, Cambridge, 1994

### **Articles in books**

- 'Market Structure and Market Access' (with I. Wooton), *World Bank Policy Research Working Paper*, No. 4151, 2007
- 'Antitrust in Open Economies' (with H. Horn), in: V. Ghosal and J. Stennek (eds), *The Political Economy of Antitrust*, North-Holland Press, 2007
- 'Preferential Trade Arrangements and the Pattern of Production and Trade when Inputs are Differentiated', in: O. Cadot (eds), *Economics of Regional Trade Agreements*, Oxford University Press, 2006
- 'Accession of Turkey to the European Union: Market Access and Regulatory Issues', in: B. Hoekman and S. Togan (eds), *Turkey: Economic Reform and Accession to the European Union*, World Bank, Washington, 2005
- 'Liberalizing Quotas on Textiles and Clothing: Has the ATC Really Worked?' (with D. Spinanger), in: P. Dee and M. Ferrantino (eds), *The Effects of Non-Tariff Measures and Trade Facilitation*, World Scientific/APEC Secretariat, 2005
- 'Choosing Formulas for Market Access Negotiation: Efficiency and Market Access Considerations' (with V. Manole and Will Martin), in: S. Jayasuriya (eds), *Trade Policy Reforms And Development: Essays in Honour of Peter Lloyd*, Vol. 2 Ch. 5, Edward Elgar, London, 2005
- 'The Ethier Model of Trade and Specialization' (with D. Nelson), in: Steven Brakman and B.J. Heijdra (eds), *The Monopolistic Competition Revolution in Retrospect*, Cambridge University Press, 2004
- 'A Computational General Equilibrium Model for Climate Change' (with C. Böhringer and A. Löschel), in: C. Böhringer and A. Löschel (eds), , *Climate Change Policy and Global Trade*, Springer-Verlag, 2004
- 'Agricultural and Non-Agricultural Liberalization in the Millennium Round' (with Kym Anderson, Thomas W. Hertel, B. Hoekman and Will Martin), in: M.D. Ingco and L. Alan Winters (eds), *Agriculture and the New Trade Agenda from a Development Perspective*, Cambridge University Press, Cambridge, 2004
- 'WTO Accession and the Structure of the Chinese Auto Industry' (with D. Spinanger), in: Will Martin (eds), *China and the WTO*, Oxford University Press and World Bank, 2004

- 'Binding Tariffs: Why Do it?' (with Will Martin), in: B. Hoekman (eds), *Development, Trade, and the WTO: A Handbook*, The World Bank, Washington, 2002
- 'Factor Mobility, Economic Integration, and the Location of Industry', in: Richard E. Baldwin and A. Brunetti (eds), *Economic Impact of EU Membership on Entrants: New Methods and Issues*, Kluwer Academic Publishers, Boston/Dordrecht/London, 2002
- 'Trade, Technology, and Wages: General Equilibrium Mechanics' (with D. Nelson), in: David Greenaway and D. Nelson (eds), *Globalization and Labour Markets*, Edward Elgar Publishing, 2001
- 'Financial Services Trade and Competition' (with F. Eschenbach and L. Schuknecht), in: S. Claessons and Marion Jansen (eds), *The Internationalization of Financial Services*, Kluwer, Hague, 2000
- 'Services Liberalization and Market Structure' (with I. Wooton), in: R. Stern (eds), *Services in the International Economy*, Univ. of Michigan Press, 2000
- 'Assessment of the usefulness of GTAP for Analysing Multilateral Trade Liberalisation', *Assessment of the GTAP Modelling Framework for Policy Analysis from a European Perspective*, Statens Jordbrugs- og Fiskeriøkonomiske Institut, København, 2000
- 'Maximización de los beneficios de los mecanismos de revisión de políticas comerciales para países en desarrollo', in: M. Olarreaga and R. Rocha (eds), *La Nuevo Agenda de Comercio en la OMC*, World Bank and Universidad del Rosario, 2000
- 'Maximizing the Benefits of the TPRM for Developing Countries', in: B. Hoekman and Will Martin (eds), *Developing Countries and the WTO: a proactive agenda*, Blackwell Publishers, Oxford, 2000
- 'Commercial Policy and North-South Migration' (with D. Nelson), in: Richard E. Baldwin and Joseph F. Francois (eds), *Dynamic Issue in Applied Commercial Policy Analysis*, Cambridge University Press, 1999
- 'Transition Dynamics and Trade Policy Reform in Developing Countries' (with H. Nordstrom and Clinton R. Shiells), in: Richard E. Baldwin and Joseph F. Francois (eds), *Dynamic Issue in Applied Commercial Policy Analysis*, Cambridge University Press, 1999
- 'Trade Policy and the Capital Stock in a Multilateral Framework' (with B.J. McDonald and H. Nordstrom), in: Richard E. Baldwin and Joseph F. Francois (eds), *Dynamic Issue in Applied Commercial Policy Analysis*, Cambridge University Press, 1999
- 'Is it time for a TRAMP? Quantitative perspectives on transatlantic liberalization' (with Richard E. Baldwin), in: O.G. Mayer and H.E. Scharrer (eds), *Transatlantic Relations in a Global Economy*, Nomos Verlagsgesellschaft, Hamburg, 1999
- 'How important are trade defence measures and NTBs for LDCs: Comment', in: A. Kuyvenhoven, Olga Memedovic and W. Molle (eds), *Multilateralism and Regionalism in the Post-Uruguay Round Era - What Role for the EU?*, Kluwer Academic Publishers, Dordrecht, 1999
- 'Scale Economies, Imperfect Competition, and the Eastern Expansion of the EU ', in: M. Brockmeier, Joseph F. Francois and Clinton R. Shiells (eds), *Economic Transition and the Greening of Policies*, Wissenschaftsverlag Vauk Kiel, 1998
- 'Commercial Links Between Western Europe and East Asia: Retrospect and Prospect' (with Kym Anderson), in: P. Drysdale and D. Vines (eds), *Europe, East Asia, and APEC*, Cambridge University Press, 1998
- 'A Comment on the Impact of the Multifibre Arrangement Phaseout on the Asian Economies', in: Arvind Panagariya, M.G. Quimbra and N. Rao (eds), *The Global Trading System and Developing Asia*, Asian Development Bank, Oxford University Press, 1997
- 'Tariff Bindings and Rules as Trade Liberalization' (with Will Martin), in: Keith Maskus (eds), *Quiet Pioneering: a festschrift for Robert Stern*, University of Michigan Press, 1997
- 'Capital Accumulation in Applied Trade Models' (with B.J. McDonald and H. Nordstrom), in: Joseph F. Francois and K.A. Reinert (eds), *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997
- 'Scale Economies and Imperfect Competition', in: Joseph F. Francois and K.A. Reinert (eds), *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997
- 'Partial Equilibrium Modeling' (with H.K. Hall), in: Joseph F. Francois and K.A. Reinert (eds), *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997
- 'External Bindings and the Credibility of Reform', in: A. Galal and B. Hoekman (eds), *Regional Partners in Global Markets*, Centre for Economic Policy Research, 1997
- 'Public Procurement: A Post-Uruguay Round Perspective ' (with D. Nelson and N. David Palmeter), in: B. Hoekman and P.C. Mavroidis (eds), *Law and Policy in Public Purchasing*, The University of Michigan Press
- 'The Uruguay Round: A Global General Equilibrium Assessment' (with B.J. McDonald and H. Nordstrom), in: D. Robertson (eds), *East Asian Trade After the Uruguay Round*, Cambridge University Press, 1997
- 'The Uruguay Round and Market Access: Opportunities and Challenges for Developing Countries' (with R. Blackhurst and A. Enders), in: Will Martin and L. Alan Winters (eds), *The Uruguay Round and Developing Countries*, Cambridge University Press, 1996
- 'The Uruguay Round: A Numerically Based Qualitative Assessment' (with B.J. McDonald and H. Nordstrom), in: Will Martin and L. Alan Winters (eds), *The Uruguay Round and Developing Countries*, Cambridge University Press,

1996

- 'Assessing the Effects of NAFTA: Economy-Wide Models of North American Trade Liberalization', *NAFTA and Trade Liberalization in the Americas*, University of Texas, Austin, 1995
- 'The Role of Services in U.S. Production and Trade: An Analysis of Social Accounting Data for the 1980s' (with K.A. Reinert), in: P. Harker (eds), *The Service Quality and Productivity Challenge*, Kluwer Academic Press, 1995
- 'Assessing the Uruguay Round ' (with B.J. McDonald and H. Nordstrom), in: Will Martin and L. Alan Winters (eds), *The Uruguay Round and the Developing Economies*, World Bank, 1995
- 'Applied General Equilibrium Models of North American Free Trade: An Introduction' (with Clinton R. Shiells), in: Joseph F. Francois and Clinton R. Shiells (eds), *Modelling Trade Policy: Applied General Equilibrium Assessments of North American Free Trade*, Cambridge University Press, Cambridge, 1994
- 'Telecommunications Network Quality and Export Performance', in: Mark D. Lofstrom and Dan J. Wedemeyer (eds), *Regional Interests and Global Issues: The Challenge of Telecommunications Integration for the Pacific*, Pacific Telecommunications Council, 1992
- 'Trade Liberalization in a Multilateral-Dominated Industry: Comment', *-Wide Modelling of a NAFTA*, USITC Publication 2508, 1992
- 'The Economic Implications of the Administration of the U.S. Unfair Trade Laws' (with Richard Boltuck and S. Kaplan), in: Richard Boltuck and Robert Litan (eds), *Down in the Dumps: The Administration of the Unfair Trade Laws*, The Brookings Institute, Washington, 1991
- 'Conceptual and Administrative Biases in the Administration of the Countervailing Duty Laws' (with Jeffrey C. Anspacher and N. David Palmeter), in: Richard Boltuck and Robert Litan (eds), *Down in the Dumps: The Administration of the Unfair Trade Laws*, The Brookings Institute, Washington, 1991

#### Articles in non-refereed journals

- 'Household Inequality, Social Welfare, and Trade' (with Hugo Rojas-Romagosa), *Journal of Development Economics*, 2010

#### Shorter papers and comments

- 'Model Simulations for Trade Policy Analysis: the impact of potential trade agreements on Austria' (with Olga Pindyuk), *FIW Research Reports 2010/2011*, No. 5, Vienna, 2011

#### Other working papers and discussion series

- 'Sector and Importer Determinants of Prices for Traded Intermediates' (with Eddy Bekkers and Miriam Manchin), *World Trade Institute, WTI Working Paper*, No. 04/2019, October 2019
- 'Reducing Transatlantic Barriers to Trade and Investment: An Economic Assessment' (with Miriam Manchin, Hanna Norberg, Olga Pindyuk and Patrick Tomberger), 01 April 2013
- 'Modeling the Effects of Free Trade Agreements between the EU and Canada, USA and Moldova/Georgia/Armenia on the Austrian Economy: Model Simulations for Trade Policy Analysis' (with Olga Pindyuk), *FIW Research Reports 2012/13*, No.03, January 2013
- 'The World Input-Output Database (WIOD): Contents, Sources and Methods' (with Valeria Andreoni, Inaki Arto, Gaaitzen De Vries, Abdul Azeez Erumban, Aurelien Genty, Reitze Gouma, Bart Los, Frederik Neuwahl, Olga Pindyuk, Johannes Pöschl, Jose M. Rueda-Cantuche, Robert Stehrer, Gerhard Streicher, Umed Temurshoev and Alejandro Villanueva), *WIOD Working Paper*, No. 10, May 2012
- 'Modelling the Effects of Trade Policy and the Transmission Mechanisms of the Economic Crisis on the Austrian Economy' (with Mario Holzner and Olga Pindyuk), *FIW Research Reports 2010/2011*, No. 6, Vienna, 2011
- 'The Impact of Trade Liberalisation on Jobs and Growth: Technical Note' (with P. Dee, Hildegrunn Kyvik Nordås, Miriam Manchin, Hanna Norberg and F. van Tongeren), *OECD Trade Policy Working Papers*, No. 107, 2011
- 'Modes of Delivery in Services', *CEPR Discussion Paper*, No. 7912, London, July 2010
- 'New Shades of Protectionism and the Role of Multinationals' (with Roman Stöllinger), *FIW Policy Brief*, No. 2, Vienna, December 2009
- 'Trends in International Trade and FDI in Services: A Global Database of Services Trade' (with Olga Pindyuk and Julia Wörz), *August 2009*, IIDE Discussion Papers, No. 20090802
- 'China's foreign oil policy: genesis, deployment and selected effects' (with Waltraut Urban and Franz Wirl), in: Edward Christie (eds), *FIW Research Reports 2009/2010*, No. 3, Vienna, 2009
- 'Austria 2020: The Impact of Medium-Term Global Trends on the Austrian Economy' (with Edward Christie, Mario Holzner, Sebastian Leitner and Olga Pindyuk), *FIW Research Reports 2009/2010*, No. 4, Vienna, 2009
- 'Dynamic Factor Price Equalization & International Convergence' (with Clinton R. Shiells), *CEPR Discussion Paper*, No. 7065, December 2008
- 'Cross-Border Trade and FDI in Services' (with Carmen F. Castejón and Julia Wörz), *CEPR Discussion Paper*, No. 7074, December 2008

- 'Endogenous Protection in General Equilibrium: Estimating Political Weights in the EU' (with D. Nelson and Anette Pelkmans-Balaoing), *CEPR Discussion Paper*, No. 6979, October 2008
- 'Heterogeneous Firms, the Structure of Industry, and Trade under Oligopoly' (with Eddy Bekkers), *CEPR Discussion Paper*, No. 6956, October 2008
- 'Economic Implications of Deeper Asian Integration' (with Ganeshan Wignaraja), *CEPR Discussion Paper*, No. 6976, October 2008
- 'Trade Effects of Services Trade Liberalization in the EU' (with Olga Pindyuk and Julia Wörz), *FIW Research Report series*, Nr. 004, June 2008
- 'Market Structure and Market Access' (with I. Wooton), *World Bank Policy Research Working Paper*, No. 4151, 2007
- 'Institutions, Infrastructure, and Trade' (with Miriam Manchin), *World Bank Policy Research Working Paper*, No. 4152, 2007
- 'Institutions, Infrastructure and Trade' (with Miriam Manchin), *CEPR Discussion Paper*, No. 6068, January 2007
- 'Rags in the High Rent District: The Evolution of Quota Rents in Textiles and Clothing' (with Julia Wörz), *CEPR Discussion Paper*, No. 5477, February 2006
- 'Antitrust in Open Economies' (with H. Horn), *CEPR Discussion Paper*, No. 5480, February 2006
- 'The Construction and Interpretation of Combined Cross-Section and Time-Series Inequality Datasets' (with Hugo Rojas-Romagosa), *CEPR Discussion Paper*, No. 5214, September 2005
- 'Choosing Formulas for Market Access Negotiation: Efficiency and Market Access Considerations' (with V. Manole and Will Martin), *World Bank Policy Research Working Paper*, No. 3474, 2005
- 'Market Structure in Services and Market Access in Goods' (with I. Wooton), *CEPR Discussion Paper*, No. 5135, July 2005
- 'Preferential Trade Arrangements and the Pattern of Production and Trade when Inputs are Differentiated', *CEPR Discussion Paper*, No. 5144, July 2005
- 'Preference Erosion and Multilateral Trade Liberalization' (with B. Hoekman and Miriam Manchin), *CEPR Discussion Paper*, No. 5153, July 2005
- 'Household Inequality, Welfare and the Setting of Trade Policy' (with Hugo Rojas-Romagosa and I. Wooton), *CEPR Discussion Paper*, No. 4624, September 2004
- 'National and International Income Dispersion and Aggregate Expenditures' (with Carmen Fillat-Castejón), *Tinbergen Institute discussion paper*, 2004
- 'Globalization, Roundaboutness and Relative Wages' (with Kevin Blaine Grier and D. Nelson), *CEPR Discussion Paper*, No. 4406, June 2004
- 'Trade Policy and the Household Distribution of Income' (with Hugo Rojas-Romagosa), *CEPR Discussion Paper*, No. 4436, June 2004
- 'Regulated Efficiency, World Trade Organization Accession and the Motor Vehicle Sector in China' (with D. Spinanger), *CEPR Discussion Paper*, No. 4439, June 2004
- 'Political Influence in a New Anti-Dumping Regime: Evidence from Mexico' (with G. Niels), *CEPR Discussion Paper*, No. 4297, June 2004
- 'Trade Liberalization and Developing Countries Under the Doha Round' (with H. van Meijl and F. van Tongeren), *CEPR Discussion Paper*, No. 4032, August 2003
- 'Business Cycles, the Current Account and Administered Protection in Mexico' (with G. Niels), *CEPR Discussion Paper*, No. 3981, July 2003
- 'Formula Approaches for Market Access Negotiations' (with Will Martin), *CEPR Discussion Paper*, No. 3720, January 2003
- 'Financial Sector Competition, Services Trade, and Growth' (with F. Eschenbach), *CEPR Discussion Paper*, No. 3573, October 2002
- 'The Cost of Rich (and Poor) Country Protection to Developing Countries' (with Kym Anderson, Thomas W. Hertel, B. Hoekman and Will Martin), *CIES Discussion Paper*, No. 0136, 2002
- 'Commercial Policy Variability, Bindings and Market Access' (with Will Martin), *CEPR Discussion Paper*, No. 3294, October 2002
- 'Flexible Estimation and Inference Within General Equilibrium Systems', *CIES Working Paper*, No. 129, 2001
- 'Factor Mobility, Economic Integration and the Location of Industry', *CIES Discussion Paper*, No. 130, 2001
- 'Market Structure, Trade Liberalization, and the GATS' (with I. Wooton), *CEPR Discussion Paper*, No. 2669, January 2001
- 'The German Economy and EU Industrial Tariff Reductions: Partial and CGE Analyses of a Stillborn Millennium Round' (with Hans H. Glismann and D. Spinanger), *Kiel Working Papers*, No. 999, September 2000
- 'Victims of Progress: Economic Integration, Specialization and Wages for Unskilled Labour' (with D. Nelson), *CEPR Discussion Paper*, No. 2527, August 2000
- 'Preferential Trade Arrangements, Induced Investment, and National Income in a Heckscher-Ohlin-Ramsey Model', *CEPR Discussion Paper*, No. 2535, August 2000

- 'The German Economy and EU Industrial Tariff Reductions: Partial and CGE Analyses of a Stillborn Millennium Round' (with Hans H. Glismann and D. Spinanger), *Kiel Institute for World Economics Working Papers*, No. 999, 2000
- 'International Trade In Financial Services, Competition, And Growth Performance' (with L. Schuknecht), *CIES Working Paper*, No. 6, 2000
- 'Agriculture and Non-Agricultural Liberalization in the Millennium Round' (with Kym Anderson, Thomas W. Hertel and Will Martin), *CIES Working Paper*, No. 16, 2000
- 'The Cost of EU Trade Protection in Textiles and Clothing' (with Hans H. Glismann and D. Spinanger), *Kiel Institute for World Economics Working Papers*, No. 997, 2000
- 'Trade in International Transport Services: The Role of Competition' (with I. Wooton), *CEPR Discussion Paper*, No. 2377, February 2000
- 'The Ghost of Rounds Past: Market Access in the Uruguay Round and the Shape of the Next Multilateral Trade Round', World Bank/WTO conference on the Multilateral Trading System and Agricultural Trade Liberalization, Geneva, September 1999
- 'Economic Development and the International Economy', Erasmus University inaugural lecture, May 1999
- 'Trade in Financial Services: Procompetitive Effects and Growth Performance' (with L. Schuknecht), *CEPR Discussion Paper*, No. 2144, May 1999
- 'Approaches to Agricultural Policy Model Construction', UNCTAD informal meeting on agricultural policy modelling, Geneva, 24-25 March 1999
- 'Scale Economies and Imperfect Competition in the GTAP Model', *GTAP Technical Papers*, No. 317, Center for Global Trade Analysis, Department of Agricultural Economics, Purdue University, 1998
- 'Commercial Policy Uncertainty, the Expected Cost of Protection, and Market Access' (with Will Martin), *Tinbergen Institute discussion paper*, 1998
- 'Competition Policy and Trade in an Open Economy' (with H. Horn), *Tinbergen Institute discussion paper*, 1998
- 'Trade, Technology and Wages: General Equilibrium Mechanics' (with D. Nelson), *CEPR Discussion Paper*, No. 1919, July 1998
- 'Commercial Policy Uncertainty and Investment', Second Global Trade Conference, Copenhagen, June 1998
- 'A geometry of Specialization' (with D. Nelson), *CEPR Discussion Paper*, No. 1813, March 1998
- 'Commercial Links Between Western Europe and East Asia: Retrospect and Prospects' (with Kym Anderson), *CEPR Discussion Paper*, No. 1760, December 1997
- 'Preferential Trade Liberalization in the North Atlantic' (with Richard E. Baldwin), *CEPR Discussion Paper*, No. 1611, March 1997
- 'Population Growth, Trade Policy, and Migration Incentives' (with D. Nelson), *CEPR Discussion Paper*, No. 1560, January 1997
- 'The Multilateral Trade Agenda: Uruguay Round Implementation and Beyond' (with B.J. McDonald), *CEPR Discussion Paper*, No. 1533, December 1996
- 'Liberalization and Capital Accumulation in the GTAP Model' (with B.J. McDonald), *GTAP Technical Papers*, No. 310, Center for Global Trade Analysis, Department of Agricultural Economics, Purdue University, 1996
- 'Transition Dynamics and Trade Policy Reform in Developing Countries' (with H. Nordstrom and Clinton R. Shiells), *CEPR Discussion Paper*, No. 1452, July 1996
- 'A User's Guide to Uruguay Round Assessments' (with B.J. McDonald and H. Nordstrom), *CEPR Discussion Paper*, No. 1410, June 1996
- 'Trade Liberalization and Investment in a Multilateral Framework' (with B.J. McDonald and H. Nordstrom), *CEPR Discussion Paper*, No. 1411, June 1996
- 'Public Procurement: A Post-Uruguay Round Perspective' (with D. Nelson and N. David Palmetter), *CEPR Discussion Paper*, No. 1412, June 1996
- 'A Green Light for Environment, or a Green Light for Protection? The EU-US Dispute Over US Corporate Average Fuel Economy Regulations' (with B.J. McDonald and H. Nordstrom), *CEPR Discussion Paper*, No. 1373, April 1996
- 'The Role of Services in the Structure of Production and Trade: Stylized Facts from a Cross-Country Analysis' (with K.A. Reinert), *CEPR Discussion Paper*, No. 1228, August 1995
- 'Multilateral Trade Rules and the Expected Cost of Protection' (with Will Martin), *CEPR Discussion Paper*, No. 1214, July 1995
- 'Labour Force Growth, Trade, and Employment', *CEPR Discussion Paper*, No. 1069, December 1994
- 'The Uruguay Round: A Global General Equilibrium Assessment' (with B.J. McDonald and H. Nordstrom), *CEPR Discussion Paper*, No. 1067, November 1994
- 'Economywide Effects of the Uruguay Round' (with B.J. McDonald and H. Nordstrom), *MTN Negotiations--Uruguay Round background paper*, GATT, Geneva, December 1993
- 'Imperfectly Competitive Financial Markets and Financial Market Integration', *USITC Research Division Paper*, No. 92-08-B, 1992
- 'Commercial Policy and Infant Industries with International Returns to Scale--A Geometric Note', *USITC Research*

*Division Paper*, No. 92-03-C, 1992

- 'Market Structure and the Benefits of Financial Market Integration', *USITC Research Division Paper*, No. 91-07-A, 1991
- 'Aggregate Demand Shifts, Income Distribution, and the Linder Hypothesis' (with S. Kaplan), *USITC Research Division Paper*, No. 91-01-A, 1991
- 'Trade in Financial Services with Monopolistically Competitive Financial Markets', *USITC Research Division Paper*, No. 91-01-C, 1991

## **wiiw Publications**

### **wiiw Monthly Reports**

- 'Europe's position in trade in knowledge-intensive business services' (with Olga Pindyuk), Monthly Report No. 3/2012, *wiiw Monthly Report*, No. 3, Vienna, March 2012, pp. 6-12
- 'A structural decomposition of international trade' (with Julia Wörz), Monthly Report No. 12/2010, *wiiw Monthly Report*, No. 12, Vienna, December 2010, pp. 1-7
- 'Monthly Report No. 4/2005' (with Michael Landesmann and Julia Wörz), *wiiw Monthly Report*, No. 4, Vienna, April 2005

### **wiiw Research Reports**

- 'Convergence of Knowledge-intensive Sectors and the EU's External Competitiveness' (with Sabine Biege, Martin Borowiecki, Bernhard Dachs, Doris Hanzl-Weiss, Johan Hauknes, Angela Jäger, Mark S. Knell, Gunter Lay, Olga Pindyuk, Doris Scharfing and Robert Stehrer), *wiiw Research Report*, No. 377, Vienna, April 2012

### **wiiw Working Papers**

- 'Bilateral Exchange Rates and Jobs' (with Eddy Bekkers), *wiiw Working Paper*, No. 83, Vienna, June 2012
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