List of Publications

Joseph F. Francois

External Publications

Articles in refereed journals

• 'Countervailing the Effects of Subsidies: An Economic Analysis', Journal of World Trade, 1992
• 'Trade in Nontradables: Proximity Requirements and the Pattern of Trade in Services', Journal of Economic Integration, Vol. 5, No. 1, 1990, pp. 31-46
• 'Measuring Homeownership Costs: Owners’ Estimates of Implicit Rents and the Relative Importance of Rental Equivalence in the Consumer Price Index', AREUEA Journal, 1989

Books (Monographs and editorship)
• Pan-Asian Integration: Linking East and South Asia (with Ganeshan Wignaraja), Palgrave Macmillan, 2009
• The Next WTO Round: North-South stakes in new market access negotiations, CIES Adelaide and the Tinbergen Institute, Adelaide, 2001
• Dynamic Issue in Applied Commercial Policy Analysis, Richard E. Baldwin and Joseph F. Francois (eds), Cambridge University Press, 1999
• Economic Transition and the Greening of Policies (with M. Brockmeier, Thomas W. Hertel and Michael Schmitz), Wissenschaftsverlag Vauk Kiel AG, Kiel, 1998

Articles in books
• 'Antitrust in Open Economies' (with H. Horn), in: V. Ghosal and J. Stennek (eds), The Political Economy of Antitrust, North-Holland Press, 2007
• 'Preferential Trade Arrangements and the Pattern of Production and Trade when Inputs are Differentiated', in: O. Cadot (eds), Economics of Regional Trade Agreements, Oxford University Press, 2006
• 'Liberalizing Quotas on Textiles and Clothing: Has the ATC Really Worked?' (with D. Spinanger), in: P. Dee and M. Ferrantino (eds), The Effects of Non-Tariff Measures and Trade Facilitation, World Scientific/APEC Secretariat, 2005
• 'The Ethier Model of Trade and Specialization' (with D. Nelson), in: Steven Brakman and B.J. Heijdra (eds), The Monopolistic Competition Revolution in Retrospect, Cambridge University Press, 2004
• 'A Computational General Equilibrium Model for Climate Change' (with C. Böhringer and A. Löschel), in: C. Böhringer and A. Löschel (eds), Climate Change Policy and Global Trade, Springer-Verlag, 2004
• 'WTO Accession and the Structure of the Chinese Auto Industry' (with D. Spinanger), in: Will Martin (eds), China and the WTO, Oxford University Press and World Bank, 2004

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• ‘Financial Services Trade and Competition’ (with F. Eschenbach and L. Schuknecht), in: S. Claessens and Marion Jansen (eds), The Internationalization of Financial Services, Kluwer, Hague, 2000
• ‘Services Liberalization and Market Structure’ (with I. Wootton), in: R. Stern (eds), Services in the International Economy, Univ. of Michigan Press, 2000
• ‘Assessment of the usefulness of GTAP for Analysing Multilateral Trade Liberalisation’, Assessment of the GTAP Modelling Framework for Policy Analysis from a European Perspective, Statens Jordsbruks- og Fiskeriøkonomiske Institut, København, 2000
• ‘Maximización de los beneficios de los mecanismos de revisión de políticas comerciales para paises en desarrollo’, in: M. Olarreaga and R. Rocha (eds), La Nuevo Agenda de Comercio en la OMC, World Bank and Universidad del Rosario, 2000
• ‘Commercial Links Between Western Europe and East Asia: Retsrospect and Prospect’ (with Kym Anderson), in: P. Drysdale and D. Vines (eds), Europe, East Asia, and APEC, Cambridge University Press, 1998
• ‘The Uruguay Round: A Numerically Based Qualitative Assessment’ (with B.J. McDonald and H. Nordstrom), in: Will Martin and L. Alan Winters (eds), The Uruguay Round and Developing Countries, Cambridge University Press,
'Assessing the Effects of NAFTA: Economy-Wide Models of North American Trade Liberalization', *NAFTA and Trade Liberalization in the Americas*, University of Texas, Austin, 1995


'Trade Liberalization in a Multilateral-Dominated Industry: Comment', *-Wide Modelling of a NAFTA*, USITC Publication 2508, 1992


**Articles in non-refereed journals**


**Shorter papers and comments**


**Other working papers and discussion series**

'Sector and Importer Determinants of Prices for Traded Intermediates' (with Eddy Bekkers and Miriam Manchin), *World Trade Institute, WTI Working Paper*, No. 04/2019, October 2019

'Reducing Transatlantic Barriers to Trade and Investment: An Economic Assessment' (with Miriam Manchin, Hanna Norberg, Olga Pindyuk and Patrick Tomberger), 01 April 2013

'Modeling the Effects of Free Trade Agreements between the EU and Canada, USA and Moldova/Georgia/Armenia on the Austrian Economy: Model Simulations for Trade Policy Analysis' (with Olga Pindyuk), *FIW Research Reports 2012/13*, No.03, January 2013


'Modes of Delivery in Services', *CEPR Discussion Paper*, No. 7912, London, July 2010

'New Shades of Protectionism and the Role of Multinationals' (with Roman Stöllinger), *FIW Policy Brief*, No. 2, Vienna, December 2009

'Trends in International Trade and FDI in Services: A Global Database of Services Trade' (with Olga Pindyuk and Julia Wörz), *August 2009*, IIDE Discussion Papers, No. 20090802


'Cross-Border Trade and FDI in Services' (with Carmen F. Castejón and Julia Wörz), *CEPR Discussion Paper*, No. 7074, December 2008

Heterogeneous Firms, the Structure of Industry, and Trade under Oligopoly (with Eddy Bekkers), CEPR Discussion Paper, No. 6956, October 2008

Economic Implications of Deeper Asian Integration (with Ganeshan Wignaraja), CEPR Discussion Paper, No. 6976, October 2008

Trade Effects of Services Trade Liberalization in the EU (with Olga Pindyuk and Julia Wörz), FIW Research Report series, Nr. 004, June 2008


Institutions, Infrastructure and Trade (with Miriam Manchin), CEPR Discussion Paper, No. 6068, January 2007


Antitrust in Open Economies (with H. Horn), CEPR Discussion Paper, No. 5480, February 2006

The Construction and Interpretation of Combined Cross-Section and Time-Series Inequality Datasets (with Hugo Rojas-Romagosa), CEPR Discussion Paper, No. 5214, September 2005


Preferential Trade Arrangements and the Pattern of Production and Trade when Inputs are Differentiated, CEPR Discussion Paper, No. 5144, July 2005

Preference Erosion and Multilateral Trade Liberalization (with B. Hoekman and Miriam Manchin), CEPR Discussion Paper, No. 5153, July 2005


National and International Income Dispersion and Aggregate Expenditures (with Carmen Fillat-Castejón), Tinbergen Institute discussion paper, 2004

Globalization, Roundaboutness and Relative Wages (with Kevin Blaine Grier and D. Nelson), CEPR Discussion Paper, No. 4406, June 2004

Trade Policy and the Household Distribution of Income (with Hugo Rojas-Romagosa), CEPR Discussion Paper, No. 4436, June 2004

Regulated Efficiency, World Trade Organization Accession and the Motor Vehicle Sector in China (with D. Spinanger), CEPR Discussion Paper, No. 4439, June 2004

Political Influence in a New Anti-Dumping Regime: Evidence from Mexico (with G. Niels), CEPR Discussion Paper, No. 4297, June 2004

Trade Liberalization and Developing Countries Under the Doha Round (with H. van Meijl and F. van Tongeren), CEPR Discussion Paper, No. 4032, August 2003

Business Cycles, the Current Account and Administered Protection in Mexico (with G. Niels), CEPR Discussion Paper, No. 3981, July 2003


Financial Sector Competition, Services Trade, and Growth (with F. Eschenbach), CEPR Discussion Paper, No. 3573, October 2002

The Cost of Rich (and Poor) Country Protection to Developing Countries (with Kym Anderson, Thomas W. Hertel, B. Hoekman and Will Martin), CIES Discussion Paper, No. 0136, 2002


Factor Mobility, Economic Integration and the Location of Industry, CIES Discussion Paper, No. 130, 2001


The German Economy and EU Industrial Tariff Reductions: Partial and CGE Analyses of a Stillborn Millennium Round (with Hans H. Glismann and D. Spinanger), Kiel Working Papers, No. 999, September 2000

Victims of Progress: Economic Integration, Specialization and Wages for Unskilled Labour (with D. Nelson), CEPR Discussion Paper, No. 2527, August 2000

Preferential Trade Arrangements, Induced Investment, and National Income in a Heckscher-Ohlin-Ramsey Model, CEPR Discussion Paper, No. 2535, August 2000
• 'The German Economy and EU Industrial Tariff Reductions: Partial and CGE Analyses of a Stillborn Millennium Round' (with Hans H. Glismann and D. Spinanger), Kiel Institute for World Economics Working Papers, No. 999, 2000
• 'International Trade in Financial Services, Competition, and Growth Performance' (with L. Schuknecht), CIES Working Paper, No. 6, 2000
• 'Agriculture and Non-agricultural Liberalization in the Millennium Round' (with Kym Anderson, Thomas W. Hertel and Will Martin), CIES Working Paper, No. 16, 2000
• 'Trade in International Transport Services: The Role of Competition' (with I. Wootton), CEPR Discussion Paper, No. 2377, February 2000
• 'Economic Development and the International Economy', Erasmus University inaugural lecture, May 1999
• 'Trade in Financial Services: Procompetitive Effects and Growth Performance' (with L. Schuknecht), CEPR Discussion Paper, No. 2144, May 1999
• 'Approaches to Agricultural Policy Model Construction', UNCTAD informal meeting on agricultural policy modelling, Geneva, 24-25 March 1999
• 'Scale Economies and Imperfect Competition in the GTAP Model', GTAP Technical Papers, No. 317, Center for Global Trade Analysis, Department of Agricultural Economics, Purdue University, 1998
• 'Commercial Policy Uncertainty, the Expected Cost of Protection, and Market Access' (with Will Martin), Tinbergen Institute discussion paper, 1998
• 'Competition Policy and Trade in an Open Economy' (with H. Horn), Tinbergen Institute discussion paper, 1998
• 'Commercial Policy Uncertainty and Investment', Second Global Trade Conference, Copenhagen, June 1998
• 'A Geometry of Specialization' (with D. Nelson), CEPR Discussion Paper, No. 1813, March 1998
• 'Commercial Links Between Western Europe and East Asia: Retrospect and Prospects' (with Kym Anderson), CEPR Discussion Paper, No. 1760, December 1997
• 'The Multilateral Trade Agenda: Uruguay Round Implementation and Beyond' (with B.J. McDonald), CEPR Discussion Paper, No. 1533, December 1996
• 'Liberalization and Capital Accumulation in the GTAP Model' (with B.J. McDonald), GTAP Technical Papers, No. 310, Center for Global Trade Analysis, Department of Agricultural Economics, Purdue University, 1996
• 'Transition Dynamics and Trade Policy Reform in Developing Countries' (with H. Nordstrom and Clinton R. Shiells), CEPR Discussion Paper, No. 1452, July 1996
• 'Trade Liberalization and Investment in a Multilateral Framework' (with B.J. McDonald and H. Nordstrom), CEPR Discussion Paper, No. 1411, June 1996
• 'Public Procurement: A Post-Uruguay Round Perspective' (with D. Nelson and N. David Palmetter), CEPR Discussion Paper, No. 1412, June 1996
• 'A Green Light for Environment, or a Green Light for Protection? The EU-US Dispute Over US Corporate Average Fuel Economy Regulations' (with B.J. McDonald and H. Nordstrom), CEPR Discussion Paper, No. 1373, April 1996
• 'The Role of Services in the Structure of Production and Trade: Stylized Facts from a Cross-Country Analysis' (with K.A. Reinert), CEPR Discussion Paper, No. 1228, August 1995
• 'Multilateral Trade Rules and the Expected Cost of Protection' (with Will Martin), CEPR Discussion Paper, No. 1214, July 1995
• 'Economywide Effects of the Uruguay Round' (with B.J. McDonald and H. Nordstrom), MTN Negotiations--Uruguay Round background paper, GATT, Geneva, December 1993
• 'Commercial Policy and Infant Industries with International Returns to Scale--A Geometric Note', USITC Research
Division Paper, No. 92-03-C, 1992

wiiw Publications

wiiw Monthly Reports

wiiw Research Reports

wiiw Working Papers
- 'Import Prices, Income, and Inequality' (with Eddy Bekkers and Miriam Manchin), wiiw Working Paper, No. 82, Vienna, June 2012
- 'Services Trade and Policy' (with B. Hoekman), wiiw Working Paper, No. 60, Vienna, December 2009
- 'Cross-Border Trade and FDI in Services' (with Carmen Fillat-Castejón and Julia Wörz), wiiw Working Paper, No. 50, Vienna, February 2009