

List of Publications

Mahdi Ghodsi

External Publications

Articles in refereed journals

- 'Can multinational subsidiaries withstand growing trade barriers?' (with Michael Landesmann and Nina Vujanović), *Review of World Economics*, April 2025
- 'Assessing the impact of new technologies on wages and labour income shares' (with Antea Barišić and Robert Stehrer), *Technological Forecasting and Social Change*, Volume 209, December 2024, 123782
- 'Which migrant jobs are linked with the adoption of novel technologies, robotisation, and digitalisation?' (with Antea Barišić and Robert Stehrer), *Technology in Society*, September 2024
- 'What do firms gain from patenting? The case of the global ICT industry' (with Dimitrios Exadaktylos and Armando Rungi), *Technological Forecasting & Social Change*, Volume 208, November 2024, 123741
- 'The Impact of Regulatory Divergence in Non-Tariff Measures on the Cross-Border Investment of Multinationals' (with Andrzej Cieślak), *Taylor and Francis, Emerging Markets Finance and Trade*, June 2024
- 'Impact of TBTs on Trade in ICT Goods: Differentiating by Regulatory Objectives', *Central European Economic Journal*, Volume 11, Issue 58, January 2024
- 'Regulatory convergence within technical barriers to trade', *The World Economy*, October 2023
- 'Salmonella Program in the European Union and the Trade Dispute with Brazil at the World Trade Organisation: a Partial Equilibrium Framework', *Rivista internazionale di scienze sociali*, No. 1, May 2023, pp. 167-212
- 'Exploring the 'Non-Tariff Measures Black Box': Whose Regulatory NTMs on Which Products Improve the Imported Quality?', *International Economics*, Volume 173, May 2023, pp. 45-67
- 'Russia's invasion of Ukraine: assessment of the humanitarian, economic, and financial impact in the short and medium term' (with Vasily Astrov, Alexandra Bykova, Richard Grieveson, Mario Holzner, Artem Kochnev, Michael Landesmann, Olga Pindyuk, Robert Stehrer and Maryna Tverdostup), *International Economics and Economic Policy*, June 2022
- 'Heterogeneous effects of non-tariff measures on cross-border investments: bilateral firm-level analysis' (with Amat Adarov), *Review of International Economics*, Wiley, 2022
- 'Import demand elasticities revisited' (with Julia Grübler and Robert Stehrer), *The Journal of International Trade & Economic Development*, Volume 31, Issue 1, 2022, pp. 46-74
- 'Trade Policy and Global Value Chains: Tariffs versus Non-Tariff Measures' (with Robert Stehrer), *Review of World Economics*, January 2022
- 'Economic Sentiment Indicators and Foreign Direct Investment: Empirical Evidence from the European Union Countries' (with Andrzej Cieślak), *International Economics*, Volume 168, December 2021, pp. 56-75
- 'Non-Tariff Measures and the Quality of Imported Products' (with Robert Stehrer), *Cambridge University Press, World Trade Review*, Vol. 20, No. 4, October 2021, pp. 1 - 22
- 'The Impact of Sanctions Imposed by the European Union against Iran on their Bilateral Trade: General versus Targeted Sanctions' (with Hüseyin Karamelikli), *World Trade Review, Cambridge University Press*, 05 July 2021, pp. 1 - 26
- 'The impact of the Eurasian Economic Union-Iran preferential trade agreement on mutual trade at aggregate and sectoral levels' (with Amat Adarov), *Eurasian Economic Review*, 3 January 2021
- 'The impact of Chinese technical barriers to trade on its manufacturing imports when exporters are heterogeneous', *Empirical Economics*, 59, 2020, pp. 1667-1698
- 'Is Austria's economy locked-in in the CESEE region? Austria's competitiveness at the micro-level', *Empirica*, 47(3), 2020, 669-693
- 'Avoiding and escaping the 'commodity trap' in development' (with Robert Stehrer), *Global Business and*

Economics Review, Vol. 23, No. 2, 2020

- 'How Do Technical Barriers to Trade Affect Foreign Direct Investment? Tariff Jumping versus Regulation Haven Hypotheses', *Structural Change and Economic Dynamics*, Volume 52, March 2020, pp. 269-278
- 'Cohesion Policy Meets Heterogeneous Firms' (with Loredana Fattorini and Armando Rungi), *Journal of Common Market Studies*, Volume 58, No. 4, 2019, pp. 803-817
- 'EU Trade Regulations and Imports of Hygienic Poultry' (with Robert Stehrer), *Croatian Economic Survey*, Vol. 21, No. 2, 2019, pp. 117-149
- 'Effect of International Sanctions on Iran's Economy: A Role for the JCPOA', *Hemispheres. Studies on Cultures and Societies*, 33, 2018, pp. 215-239
- 'Determinants of specific trade concerns raised on technical barriers to trade EU versus non-EU', *Empirica*, Vol. 45, No. 1, 2018, pp. 83-128
- 'Up or Down the Value Chain? A Comparative Analysis of the GVC Position of the Economies of the New EU Member States' (with Jan Hagemeyer), *Central European Economic Journal*, Vol. 1, No. 48, 2017, pp. 19-36
- 'Technical Barriers to Trade Notifications and Dispute Settlement within the WTO' (with Jan Jakub Michalek), *Equilibrium. Quarterly Journal of Economics and Economic Policy*, Vol. 11, No. 2, 2016, pp. 219-249
- 'Agglomeration externalities, market structure and employment growth in high-tech industries: Revisiting the evidence' (with Andrzej Cieřlik), *Miscellanea Geographica - Regional Studies on Development*, Vol. 19, No. 2, 2015, pp. 23-49
- 'Regional knowledge spillovers in the European Economic Area: The case of three high-tech industries' (with Andrzej Cieřlik), *Ekonomia*, No. 36, 2014, pp. 33-49
- 'Corruption and the Level of Trade Protectionism', *Ekonomia*, No. 30, 2013, pp. 75-96

Books (Monographs and editorship)

- *CEFTA Investment Report 2017* (with Vladimir Gligorov, Richard Grieveson, Doris Hanzl-Weiss, Mario Holzner, Gabor Hunya and Roman Stöllinger), CEFTA Secretariat, Brussels, 2017

Articles in books

- 'Iran's Endogenous Role in the International Economic System', in: Heinz Gärtner and Mitra Shahmoradi (eds), *Iran in the International System. Between Great Powers and Great Ideas*, Chapter 4, Routledge Advances in International Relations and Global Politics, Routledge, London, 2019
- 'Non-tariff Measures in the Presence of Global Value Chains and their Impact on Productivity' (with Robert Stehrer), in: Joseph F. Francois and B. Hoekman (eds), *Behind-the-border Policies. Assessing and Addressing Non-tariff Measures*, Chapter 4, Cambridge University Press, Cambridge, 2019, pp. 65-99
- 'Non-tariff measures for better or worse' (with Julia Grübler, Oliver Reiter and Robert Stehrer), in: Ewald Nowotny, Doris Ritzberger-Grünwald and Helene Schuberth (eds), *Structural Reforms for Growth and Cohesion. Lessons and Challenges for CESEE Countries and a Modern Europe*, Chapter 7, Edward Elgar Publishing, Cheltenham, 2018, pp. 78-101
- 'The Implications of the Liberalization of Rail Services in Europe' (with Jan Hagemeyer and Aneta Mach-Kwiecińska), in: Andrzej Cieřlik and Jan Jakub Michalek (eds), *Liberalization of Transportation Services in the EU: the Polish Perspective of Transportation Services in the EU: the Polish Perspective*, Chapter 9, Polish studies in Economics, Vol. 6, 2015
- 'The European Transport System - Major Challenges' (with Jan Jakub Michalek and Armando Rungi), in: Andrzej Cieřlik and Jan Jakub Michalek (eds), *Liberalization of Transportation Services in the EU: the Polish Perspective of Transportation Services in the EU: the Polish Perspective*, Chapter 1, Polish studies in Economics, Vol. 6, 2015
- 'Regional growth of high-tech industries in the European Economic Area: policy implications for Central and Eastern European Countries' (with Andrzej Cieřlik), *Rocznik Instytutu Europy Środkowo-Wschodniej. Zeszyt 6 Central and Eastern Europe: convergence, integration and security*, IEŚW, 2013, pp. 35-50

Shorter papers and comments

- 'The Tug of War in a Shifting Trade Landscape', *European Voices*, Issue 05, March 2025
- 'The quantum computing revolution (in Persian)', *The World of Economy (donya-e-eqtesad)*, February 2025
- 'Fortifying Europe's Economic Security', *European Voices*, Issue 04, 2024
- 'Rethinking the Smile Curve: Rent Allocation in Global Value Chains' (with Michael Landesmann), *FIW-Spotlight*, 19 December 2024
- 'Predicting the Nobel Prize in Economics (in Persian)', *The World of Economy (donya-e-eqtesad)*, October 2024
- 'Weizenhandel zwischen Russland und dem Iran: ein unsteter Trend' (with Linde Götz and Tinoush Jamali Jaghdani), *Russland-Analysen*, Nr. 455, 12. September 2024, S. 21-28
- 'The decline of the American stock market; why? (in Persian)', *The World of Economy (donya-e-eqtesad)*, August

2024

- 'Iran under Pezeshkian: Challenges for replicating reformist-era growth', *Global Policy Opinion*, 6 August 2024
- 'How is eight percent economic growth possible? (in Persian)', *BBC News Farsi*, 3 July 2024
- 'Embracing Artificial Intelligence: A Novel Economic Evolution', *The World of Economy (donya-e-eqtasad)*, November 2023
- 'Policy Insights from ICT Trade: Exploring the Influence of Regulatory Convergence', *SUERF - The European Money and Finance Forum*, SUERF Policy Brief, No 718, November 2023
- 'Economics of Movements: Empowering Society against Ruler (in Persian)', *Radio Zamaneh*, 14 October 2023
- 'Women who change the world (in Persian)', *The World of Economy (donya-e-eqtasad)*, 10 October 2023
- 'The dire conditions of Iran's economy: dark comedy or tragedy? (in Persian)', *Radio Zamaneh*, 23 June 2023
- 'The role of trade policy in positioning for industrial development (in Persian)', *The World of Economy (donya-e-eqtasad)*, 23 June 2023
- 'Dark comedy or tragedy? The dire straits of Iran's economy', *Clingendael*, 24 May 2023
- 'Bad advices for policymaker, a catastrophe for Iran's public economy', *Radio Zamaneh*, 21 May 2022
- 'Bad policy advice could lead to a catastrophe for Iran's public economy', *Middle East Institute*, 10 May 2022
- 'Raisi's shrinking budget cements the Islamic Republic's "trinity" (with Ali Fathollah-Nejad)', *Middle East Institute*, 20 January 2022
- 'Technical barriers to trade play the most important role in trade of goods in information and communications technology', *SUERF - The European Money and Finance Forum 2010-2018*, *SUERF Policy Brief, No 211*, October 2021
- 'Iran's President Raisi takes over a ruined country', *Middle East Institute*, 7 September 2021
- 'Nearshoring Perspectives after COVID-19: Can Western Balkans Benefit?' (with Branimir Jovanović), *SUERF Policy Brief, No 129*, July 2021
- 'Iranians' frustration with the electoral mechanism: An economic analysis', *Radio Zamaneh*, 1 July 2021
- 'Why has the Islamic Republic failed to ensure the welfare of Iranians?', *Radio Zamaneh*, 10 March 2021
- 'What will be the potential impact of the U.S. election on Iran's economy?', *radio zamaneh*, December 8th 2020
- 'The Geopolitical Roots of Iran's Economic Crisis', *Sada Journal*, November 30th 2020
- 'Beyond the Corona Pandemic: what are the reasons behind Iran's economic crisis?' (with Ali Fathollah-Nejad), *Radio Zamaneh*, August 6th, 2020
- 'Iran is facing the most brutal suppression in its recent history', *Radio Zamaneh*, December 6th, 2019
- 'How does a "wise policy" in the Islamic Republic lead to costly riots?', *Radio Zamaneh*, November 21th, 2019
- 'Why Negotiations Between US And Iran Might Be More Likely Now ', *Radio Farda*, October 17th, 2019
- 'Is there still a danger of war? In need of a compromise between US and Iran', *Radio Zamaneh*, August 7th 2019
- 'Iran's Structural Challenges and Existing Policy Options', *Donya-e-Eghtesad Newspaper*, April 24th 2019
- 'Another Sacrifice on 'America First' Altar', *Trade Insight*, Vol. 14, No. 1-4/2018, pp. 21-23
- 'What are the benefits of internationalization for Iran's economy?', *Tejarat Farda Weekly Magazine*, 6 January 2018

Other working papers and discussion series

- 'Migration vs. automation as an answer to labour shortages: Firm-level analysis for Austria' (with Sandra M. Leitner and Maryna Tverdostup), *Global Strategy for Skills, Migration and Development (GS4S)*, Working Paper No. 7, April 2025
- 'Migration or Automation? Recommendations for How to Better Navigate Labour Shortages in the EU' (with Tesseltje de Lange and Maryna Tverdostup), *Global Strategy for Skills, Migration and Development (GS4S)*, Policy Brief No. 2, March 2025
- 'The impact of migration to the EU on labour shortages in the Western Balkans: Policy implications' (with Pascal Beckers, Tesseltje de Lange, Ksenija Ivanović and Sandra M. Leitner), *GS4S Policy briefs (D2.3)*, Policy brief no. 1, November 2024
- 'Wheat Trade between Russia and Iran: a Discontinuous Trend' (with Linde Götz and Tinoush Jamali Jaghdani), *Russian Analytical Digest (RAD)*, *ETH Zürich Center for Security Studies*, No. 318: Agriculture, 18 October 2024, pp. 19-26
- 'The Impact of Regulatory Divergence in NTM on the Cross-Border Investment of Multinationals' (with Andrzej Cieślík), *Economic Research Institute for ASEAN and East Asia, ERIA Discussion Paper Series*, No. 493, December 2023
- 'Divergence in Non-Tariff Measures and the Quality of Traded Products' (with Doan Ha Thi Thanh and Kim Kunhyui), *Economic Research Institute for ASEAN and East Asia, ERIA Discussion Paper Series*, No. 474, May 2023
- 'Trends and drivers of global value chains and the role of MNEs in the recent wave of globalisation ' (with Luca Bettarelli, Calogero Brancatelli, Simona Comi, Louise Curran, Bernhard Dachs, Gaaitzen J. De Vries, Mara Grasseni, Francesca Guadagno, Ferry Koster, Michael Landesmann, Laura Resmini, Alissa Van Zijl, Nina

Vujanović, Anna Wolfmayr and Zuzana Zavorská), in: Francesca Guadagno, Michael Landesmann and Zuzana Zavorská (eds), *TWIN SEEDS, Work Package 1*, 2023

- 'Determinants and Effects of Foreign Direct Investment in Austria: Spillovers to Novel Innovative Environmental Technologies' (with Branimir Jovanović), *FIW-Research Reports*, No. 1, June 2022
- 'Förderung innovativer Umwelttechnologien in Österreich durch ausländische Direktinvestitionen' (with Branimir Jovanović), *FIW-Research Reports, Policy Note*, No. 1, June 2022
- 'Recharging the batteries How the electric vehicle revolution is affecting Central, Eastern and South-Eastern Europe' (with Julie Delanote, Matteo Ferrazzi, Doris Hanzl-Weiss, Atanas Kolev, Antonello Locci, Stephane Petti, Désirée Rückert, Jochen Schanz, Tomáš Slačik, Melani Stanimirovic, Robert Stehrer, Christoph Weiss and Michael Wuggenig), *ECONOMICS - THEMATIC STUDIES, European Investment Bank (EIB)*, 89th East Jour Fixe of the Oesterreichische Nationalbank, March 2022
- 'What do Firms Gain from Patenting? The Case of the Global ICT Industry' (with Dimitrios Exadaktylos and Armando Rungi), *SSRN Paper*, 4 August 2021
- 'Robotization, employment, and industrial growth intertwined across global value chains' (with Oliver Reiter, Robert Stehrer and Roman Stöllinger), *ISID Working Paper (UNIDO)*, No. 12/2019
- 'Avoiding and escaping the 'commodity trap' in development' (with Robert Stehrer), *ISID Working Paper (UNIDO)*, No. 9/2018
- 'The evolution of trade unit values a measurement on quality' (with Alexandra Bykova and Robert Stehrer), *ISID Working Paper (UNIDO)*, No. 1/2018
- 'Up or down the value chain? The comparative analysis of the GVC position of the economies of the new EU member states' (with Jan Hagemeyer), *Working Papers*, No. 23/2016 (214), University of Warsaw - Faculty of Economic Sciences
- 'Non-Tariff Measures Trickling through Global Value Chains' (with Robert Stehrer), *PRONTO Working Paper (European Commission)*, June 2016
- 'Technical Barriers to Trade Notifications and Dispute Settlement of the WTO' (with Jan Jakub Michalek), *Working Papers*, No. 22/2014 (139), University of Warsaw - Faculty of Economic Sciences
- 'Welfare Analysis of a Prohibitive NTM in a Society with a Proportion of Concerned Consumers', *Working Papers*, No. 12/2013 (97), University of Warsaw - Faculty of Economic Sciences

wiiw Publications

wiiw Forecast Reports

- 'CESEE overview: Tariffs inbound' (with Meryem Gökten, Richard Grieveson, Ioannis Gutzianas and Oliver Reiter), Assessing the impact of Trump's tariffs on the region, *wiiw Forecast Report*, No. Spring 2025, Vienna, April 2025, pp. 11-39

wiiw Monthly Reports

- 'The impact of foreign direct investment on innovation in the EU' (with Francesca Micocci), in: Vasily Astrov (eds), Monthly Report No. 6/2024, *wiiw Monthly Report*, No. 6, Vienna, June 2024, pp. 13-20
- 'Innovation in climate change mitigation technologies across Europe' (with Chiara Castelli, Ronald B. Davies, Javier Flórez Mendoza and Francesca Micocci), in: Vasily Astrov (eds), Monthly Report No. 6/2024, *wiiw Monthly Report*, No. 6, Vienna, June 2024, pp. 21-29
- 'Patents as green technology barometers: Trends and disparities' (with Zahra Mousavi), in: Vasily Astrov (eds), Monthly Report No. 10/2023, *wiiw Monthly Report*, No. 10, Vienna, October 2023, pp. 11-19
- 'What do we know about the pharmaceutical companies producing vaccine for COVID-19?', in: Vasily Astrov (eds), Monthly Report No. 3/2021, *wiiw Monthly Report*, No. 3, Vienna, March 2021, pp. 18-24
- 'Innovation and company performance in the digital sector' (with Dimitrios Exadaktylos), Monthly Report No. 1/2021, *wiiw Monthly Report*, No. 1, Vienna, January 2021, pp. 20-24
- 'Opinion Corner: Iran-US negotiations are now likelier than before', Monthly Report No. 12/2019, *wiiw Monthly Report*, No. 12, Vienna, December 2019, pp. 3-6
- 'The impact of global robot adoption on employment growth in CESEE', Monthly Report No. 11/2019, *wiiw Monthly Report*, No. 11, Vienna, November 2019, pp. 6-10
- 'Main Austrian export destinations: the role of CESEE re-examined' (with Doris Hanzl-Weiss), Monthly Report No. 9/2018, *wiiw Monthly Report*, No. 9, Vienna, September 2018, pp. 19-24
- 'Is Austria's economy still locked-in in the CESEE region? Austria's competitiveness at the micro level', Monthly Report No. 7-8/2018, *wiiw Monthly Report*, No. 7-8, Vienna, August 2018, pp. 14-19
- 'Impact of technical barriers to trade on foreign direct investment in CESEE', Monthly Report No. 3/2018, *wiiw Monthly Report*, No. 3, Vienna, March 2018, pp. 13-18
- 'Opinion corner: What are the potential consequences of decertifying the nuclear deal with Iran by US President

- Trump?', Monthly Report No. 10/2017, *wiiw Monthly Report*, No. 10, Vienna, October 2017, p. 2-5
- 'Cohesion policy meets heterogeneous firms' (with Loredana Fattorini and Armando Rungi), Monthly Report No. 9/2017, *wiiw Monthly Report*, No. 9, Vienna, September 2017, p. 6-11
- 'Opinion corner: What are the reasons for and the likely consequences of Hassan Rouhani's victory in the Iranian presidential elections?', Monthly Report No. 6/2017, *wiiw Monthly Report*, No. 6, Vienna, June 2017, pp. 2-4
- 'EU trade regulations and the WTO dispute settlement on hygienic poultry', Monthly Report No. 4/2017, *wiiw Monthly Report*, No. 4, Vienna, April 2017, pp. 19-23
- 'Opinion corner: What will change after Donald Trump's victory? Reflections by wiiw researchers' (with Vasily Astrov, Vladimir Gligorov and Robert Stehrer), Monthly Report No. 11/2016, *wiiw Monthly Report*, No. 11, Vienna, November 2016, pp. 2-9
- 'Opinion corner: What is the role of railway transport in Iran in the efforts to launch a New Silk Road?', Monthly Report No. 10/2016, *wiiw Monthly Report*, No. 10, Vienna, October 2016, pp. 2-4
- 'Non-tariff measures and the quality of imported products', Monthly Report No. 6/2016, *wiiw Monthly Report*, No. 6, Vienna, June 2016, pp. 13-17
- 'Opinion corner: What are the consequences of the Iranian sanctions relief?', Monthly Report No. 2/2016, *wiiw Monthly Report*, No. 2, Vienna, February 2016, pp. 2-5
- 'International economic sanctions: the case of Iran' (with Payam Elhami), Monthly Report No. 1/2015, *wiiw Monthly Report*, No. 1, Vienna, January 2015, pp. 9-13

wiiw FDI Reports

- 'Foreign Investments Mostly Robust Despite Global Downturn; Shift into Services. FDI in Central, East and Southeast Europe' (with Amat Adarov, Gabor Hunya and Olga Pindyuk), *wiiw FDI Report*, No. 2019-06, Vienna, June 2019

wiiw Research Reports

- 'Production and Trade of ICT from an EU Perspective' (with Amat Adarov, Dimitrios Exadaktylos, Robert Stehrer and Roman Stöllinger), *wiiw Research Report*, No. 456, Vienna, October 2021
- 'Getting Stronger After COVID-19: Nearshoring Potential in the Western Balkans' (with Balša Čulafić, Martin Gaber, Belma Hasić, Muela Ibrahim, Branimir Jovanović, Sophia Kluge, Ognjenka Lalović, Marko Mandić, Ravik Mima, Sanja Nikolova, Antoaneta Manova Stavreska, Olga van Zijverden and Jelena Vasić), *wiiw Research Report*, No. 453, Vienna, May 2021
- 'The Evolution of Trade Unit Values: A Measurement on Quality' (with Alexandra Bykova and Robert Stehrer), *wiiw Research Report*, No. 431, Vienna, September 2018
- 'The Iranian Economy: Challenges and Opportunities' (with Vasily Astrov, Richard Grieveson and Robert Stehrer), *wiiw Research Report*, No. 429, Vienna, July 2018
- 'The Evolution of Non-Tariff Measures and their Diverse Effects on Trade' (with Julia Grübler, Oliver Reiter and Robert Stehrer), *wiiw Research Report*, No. 419, Vienna, May 2017

wiiw Working Papers

- 'Migration vs. automation as an answer to labour shortages: Firm-level analysis for Austria' (with Sandra M. Leitner and Maryna Tverdostup), *wiiw Working Paper*, No. 262, Vienna, April 2025
- 'Skills-oriented migration in the Western Balkans: Linking workers' migration aspirations to skill shortages in destination and origin countries' (with Pascal Beckers, Ksenija Ivanović, Sandra M. Leitner, Friedrich Poeschel and Alireza Sabouniha), *wiiw Working Paper*, No. 252, Vienna, October 2024
- 'The Factors Driving Migration Intentions and Destination Preferences in Central, East and Southeast European Countries' (with Antea Barišić, Alireza Sabouniha and Robert Stehrer), *wiiw Working Paper*, No. 247, Vienna, May 2024
- 'Technological Push and Pull Factors of Bilateral Migration' (with Antea Barišić and Michael Landesmann), *wiiw Working Paper*, No. 242, Vienna, February 2024
- 'Which Migrant Jobs are Linked with the Adoption of Novel Technologies, Robotisation, and Digitalisation?' (with Antea Barišić and Robert Stehrer), *wiiw Working Paper*, No. 241, Vienna, February 2024
- 'Assessing the Impact of New Technologies on Wages and Labour Income Shares' (with Antea Barišić and Robert Stehrer), *wiiw Working Paper*, No. 240, Vienna, January 2024
- 'Can Multinationals Withstand Growing Trade Barriers?' (with Michael Landesmann and Nina Vujanović), *wiiw Working Paper*, No. 239, Vienna, January 2024
- 'Regulatory Convergence within Technical Barriers to Trade', *wiiw Working Paper*, No. 229, Vienna, September 2023
- 'Determinants and Effects of Foreign Direct Investment in Austria: Spillovers to Novel Innovative Environmental Technologies' (with Branimir Jovanović), *wiiw Working Paper*, No. 221, Vienna, October 2022

- 'Salmonella Program in the European Union and the Trade Dispute with Brazil at the World Trade Organisation: A Partial Equilibrium Framework', *wiiw Working Paper*, No. 219, Vienna, September 2022
- 'Heterogeneous Effects of Non-tariff Measures on Cross-border Investments: Bilateral Firm-level Analysis' (with Amat Adarov), *wiiw Working Paper*, No. 210, Vienna, September 2021
- 'Impact of Technical Barriers to Trade on the Trade in Goods in the Information and Communications Technology Sector: Differentiating by Aim of the Regulatory Measure', *wiiw Working Paper*, No. 208, Vienna, September 2021
- 'Economic Sentiment Indicators and Foreign Direct Investment: Empirical Evidence from European Union Countries' (with Andrzej Cieřlik), *wiiw Working Paper*, No. 203, Vienna, July 2021
- 'Exploring 'Non-Tariff Measures Black Box': Whose Regulative NTMs on Which Products Improve the Imported Quality?', *wiiw Working Paper*, No. 195, Vienna, February 2021
- 'Non-Tariff Measures and the Quality of Imported Products' (with Robert Stehrer), *wiiw Working Paper*, No. 189, Vienna, October 2020
- 'Does Asymmetric Nonlinear Approach Explain the Relationship Between Exchange Rate and Trade of Iran?' (with Mohammad Sharif Karimi and Robert Stehrer), *wiiw Working Paper*, No. 187, Vienna, September 2020
- 'The Impact of Sanctions Imposed by the European Union against Iran on their Bilateral Trade: General versus Targeted Sanctions' (with Hüseyin Karamelikli), *wiiw Working Paper*, No. 181, Vienna, May 2020
- 'The Impact of the EAEU-Iran Preferential Trade Agreement' (with Amat Adarov), *wiiw Working Paper*, No. 179, Vienna, May 2020
- 'Robotisation, Employment and Industrial Growth Intertwined Across Global Value Chains' (with Oliver Reiter, Robert Stehrer and Roman Stöllinger), *wiiw Working Paper*, No. 177, Vienna, April 2020
- 'How Do Technical Barriers to Trade Affect Foreign Direct Investment?', *wiiw Working Paper*, No. 160, Vienna, January 2019
- 'Avoiding and Escaping the 'Commodity Trap' in Development' (with Robert Stehrer), *wiiw Working Paper*, No. 153, Vienna, November 2018
- 'Is Austria's Economy Locked-in in the CESEE Region? Austria's Competitiveness at the Micro-level', *wiiw Working Paper*, No. 151, Vienna, October 2018
- 'The Impact of Chinese Technical Barriers to Trade on its Manufacturing Imports', *wiiw Working Paper*, No. 146, Vienna, March 2018
- 'Cohesion Policy Meets Heterogeneous Firms' (with Loredana Fattorini and Armando Rungi), *wiiw Working Paper*, No. 142, Vienna, March 2018
- 'EU Trade Regulations and Imports of Hygienic Poultry' (with Robert Stehrer), *wiiw Working Paper*, No. 135, Vienna, April 2017
- 'Import Demand Elasticities Revisited' (with Julia Grübler and Robert Stehrer), *wiiw Working Paper*, No. 132, Vienna, November 2016
- 'Estimating Importer-Specific Ad Valorem Equivalents of Non-Tariff Measures' (with Julia Grübler and Robert Stehrer), *wiiw Working Paper*, No. 129, Vienna, September 2016
- 'Distinguishing Between Genuine and Non-Genuine Reasons for Imposing Technical Barriers to Trade: A Proposal Based on Cost-Benefit Analysis', *wiiw Working Paper*, No. 117, Vienna, July 2015
- 'The Role of Specific Trade Concerns Raised on TBTs in the Import of Products to the EU, USA and China', *wiiw Working Paper*, No. 116, Vienna, June 2015
- 'Determinants of Specific Trade Concerns Raised on Technical Barriers to Trade', *wiiw Working Paper*, No. 115, Vienna, June 2015

wiiw Policy Notes and Reports

- 'Migration or automation? Recommendations for how to better navigate labour shortages in the EU' (with Tesseltje de Lange and Maryna Tverdostup), *wiiw Policy Note/Policy Report*, No. 95, Vienna, April 2025
- 'The impact of migration to the EU on labour shortages in the Western Balkans: Policy implications' (with Pascal Beckers, Tesseltje de Lange, Ksenija Ivanović and Sandra M. Leitner), *wiiw Policy Note/Policy Report*, No. 87, Vienna, December 2024
- 'New Technologies, Migration and Labour Market Adjustment: An Intra-European Perspective' (with Antea Barišić, Michael Landesmann, Alireza Sabouniha and Robert Stehrer), *wiiw Policy Note/Policy Report*, No. 77, Vienna, May 2024
- 'Russia's Invasion of Ukraine: Assessment of the Humanitarian, Economic and Financial Impact in the Short and Medium Term' (with Vasily Astrov, Richard Grieveson, Mario Holzner, Artem Kochnev, Michael Landesmann, Olga Pindyuk, Robert Stehrer and Maryna Tverdostup), *wiiw Policy Note/Policy Report*, No. 59, Vienna, April 2022
- 'Quality of Goods Imports: Which Role for Non-tariff Measures?' (with Payam Elhami and Robert Stehrer), *wiiw Policy Note/Policy Report*, No. 46, Vienna, February 2021
- 'Austria's Economic Competitiveness in a Neighbourhood Context: Is Austria's Economy Locked-in to the CESEE Region?' (with Doris Hanzl-Weiss, Philipp Heimberger, Mario Holzner, Olga Pindyuk and Roman Stöllinger), *wiiw Policy Note/Policy Report*, No. 26, Vienna, October 2018

- 'Economic Policy Implications of the Belt and Road Initiative for CESEE and Austria' (with Alexandra Bykova, Julia Grübler, Doris Hanzl-Weiss, Mario Holzner, Gabor Hunya and Robert Stehrer), *wiiw Policy Note/Policy Report*, No. 23, Vienna, June 2018

wiiw Opinion Pieces

- 'Peril and possibility: What a US-Iran deal needs to give it any chance at success', *wiiw Opinion Piece*, Vienna, April 2025
- 'Can Iran's economy survive as Trump returns, war threatens and its population seethes?', *wiiw Opinion Piece*, Vienna, December 2024
- 'The impact of Artificial Intelligence on employment: a new economic paradigm', *wiiw Opinion Piece*, Vienna, February 2024
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