

# List of Publications

## Mahdi Ghodsi

### External Publications

#### Articles in refereed journals

- 'Non-Tariff Measures and the Quality of Imported Products' (with Robert Stehrer), *Cambridge University Press, World Trade Review*, Vol. 20, No. 4, October 2021, pp. 1 - 22
- 'Import demand elasticities revisited' (with Julia Grübler and Robert Stehrer), *The Journal of International Trade & Economic Development*, 2021, forthcoming
- 'Economic Sentiment Indicators and Foreign Direct Investment: Empirical Evidence from the European Union Countries' (with Andrzej Cieślík), *International Economics*, 6 July 2021
- 'The Impact of Sanctions Imposed by the European Union against Iran on their Bilateral Trade: General versus Targeted Sanctions' (with Hüseyin Karamelikli), *World Trade Review, Cambridge University Press*, 05 July 2021, pp. 1 - 26
- 'The impact of the Eurasian Economic Union-Iran preferential trade agreement on mutual trade at aggregate and sectoral levels' (with Amat Adarov), *Eurasian Economic Review*, 3 January 2021
- 'The impact of Chinese technical barriers to trade on its manufacturing imports when exporters are heterogeneous', *Empirical Economics*, 59, 2020, pp. 1667-1698
- 'Is Austria's economy locked-in in the CESEE region? Austria's competitiveness at the micro-level', *Empirica*, 47(3), 2020, 669-693
- 'Avoiding and escaping the 'commodity trap' in development' (with Robert Stehrer), *Global Business and Economics Review*, Vol. 23, No. 2, 2020
- 'How Do Technical Barriers to Trade Affect Foreign Direct Investment? Tariff Jumping versus Regulation Haven Hypotheses', *Structural Change and Economic Dynamics*, Volume 52, March 2020, pp. 269-278
- 'Cohesion Policy Meets Heterogeneous Firms' (with Loredana Fattorini and Armando Rungi), *Journal of Common Market Studies*, Volume 58, No. 4, 2019, pp. 803-817
- 'EU Trade Regulations and Imports of Hygienic Poultry' (with Robert Stehrer), *Croatian Economic Survey*, Vol. 21, No. 2, 2019, pp. 117-149
- 'Effect of International Sanctions on Iran's Economy: A Role for the JCPOA', *Hemispheres. Studies on Cultures and Societies*, 33, 2018, pp. 215-239
- 'Determinants of specific trade concerns raised on technical barriers to trade EU versus non-EU', *Empirica*, Vol. 45, No. 1, 2018, pp. 83-128
- 'Up or Down the Value Chain? A Comparative Analysis of the GVC Position of the Economies of the New EU Member States' (with Jan Hagemeyer), *Central European Economic Journal*, Vol. 1, No. 48, 2017, pp. 19-36
- 'Technical Barriers to Trade Notifications and Dispute Settlement within the WTO' (with Jan Jakub Michalek), *Equilibrium. Quarterly Journal of Economics and Economic Policy*, Vol. 11, No. 2, 2016, pp. 219-249
- 'Agglomeration externalities, market structure and employment growth in high-tech industries: Revisiting the evidence' (with Andrzej Cieślík), *Miscellanea Geographica - Regional Studies on Development*, Vol. 19, No. 2, 2015, pp. 23-49
- 'Regional knowledge spillovers in the European Economic Area: The case of three high-tech industries' (with Andrzej Cieślík), *Ekonomia*, No. 36, 2014, pp. 33-49
- 'Corruption and the Level of Trade Protectionism', *Ekonomia*, No. 30, 2013, pp. 75-96

#### Books (Monographs and editorship)

- *CEFTA Investment Report 2017* (with Vladimir Gligorov, Richard Grieveson, Doris Hanzl-Weiss, Mario Holzner, Gabor Hunya and Roman Stöllinger), CEFTA Secretariat, Brussels, 2017

## Articles in books

- 'Iran's Endogenous Role in the International Economic System', in: Heinz Gärtner and Mitra Shahmoradi (eds), *Iran in the International System. Between Great Powers and Great Ideas*, Chapter 4, Routledge Advances in International Relations and Global Politics, Routledge, London, 2019
- 'Non-tariff Measures in the Presence of Global Value Chains and their Impact on Productivity' (with Robert Stehrer), in: Joseph F. Francois and B. Hoekman (eds), *Behind-the-border Policies. Assessing and Addressing Non-tariff Measures*, Chapter 4, Cambridge University Press, Cambridge, 2019, pp. 65-99
- 'Non-tariff measures for better or worse' (with Julia Grübler, Oliver Reiter and Robert Stehrer), in: Ewald Nowotny, Doris Ritzberger-Grünwald and Helene Schuberth (eds), *Structural Reforms for Growth and Cohesion. Lessons and Challenges for CESEE Countries and a Modern Europe*, Chapter 7, Edward Elgar Publishing, Cheltenham, 2018, pp. 78-101
- 'The European Transport System - Major Challenges' (with Jan Jakub Michalek and Armando Rungi), in: Andrzej Cieślak and Jan Jakub Michalek (eds), *Liberalization of Transportation Services in the EU: the Polish Perspective*, Chapter 1, Polish studies in Economics, Vol. 6, 2015
- 'The Implications of the Liberalization of Rail Services in Europe' (with Jan Hagemeyer and Aneta Mach-Kwiecińska), in: Andrzej Cieślak and Jan Jakub Michalek (eds), *Liberalization of Transportation Services in the EU: the Polish Perspective*, Chapter 9, Polish studies in Economics, Vol. 6, 2015
- 'Regional growth of high-tech industries in the European Economic Area: policy implications for Central and Eastern European Countries' (with Andrzej Cieślak), *Rocznik Instytutu Europy Środkowo-Wschodniej. Zeszyt 6 Central and Eastern Europe: convergence, integration and security*, IESW, 2013, pp. 35-50

## Shorter papers and comments

- 'Iran's President Raisi takes over a ruined country', *Middle East Institute*, 7 September 2021
- 'Nearshoring Perspectives after COVID-19: Can Western Balkans Benefit?' (with Branimir Jovanović), *SUERF Policy Brief, No 129*, July 2021
- 'Iranians' frustration with the electoral mechanism: An economic analysis', *Radio Zamaneh*, 1 July 2021
- 'Why has the Islamic Republic failed to ensure the welfare of Iranians?', *Radio Zamaneh*, 10 March 2021
- 'What will be the potential impact of the U.S. election on Iran's economy?', *radio zamaneh*, December 8th 2020
- 'The Geopolitical Roots of Iran's Economic Crisis', *Sada Journal*, November 30th 2020
- 'Beyond the Corona Pandemic: what are the reasons behind Iran's economic crisis?' (with Ali Fathollah-Nejad), *Radio Zamaneh*, August 6th, 2020
- 'Iran is facing the most brutal suppression in its recent history', *Radio Zamaneh*, December 6th, 2019
- 'How does a "wise policy" in the Islamic Republic lead to costly riots?', *Radio Zamaneh*, November 21th, 2019
- 'Why Negotiations Between US And Iran Might Be More Likely Now ', *Radio Farda*, October 17th, 2019
- 'Is there still a danger of war? In need of a compromise between US and Iran', *Radio Zamaneh*, August 7th 2019
- 'Iran's Structural Challenges and Existing Policy Options', *Donya-e-Eghtesad Newspaper*, April 24th 2019
- 'Another Sacrifice on 'America First' Altar', *Trade Insight*, Vol. 14, No. 1-4/2018, pp. 21-23
- 'What are the benefits of internationalization for Iran's economy?', *Tejarat Farda Weekly Magazine*, 6 January 2018

## Other working papers and discussion series

- 'What do Firms Gain from Patenting? The Case of the Global ICT Industry' (with Dimitrios Exadaktylos and Armando Rungi), *SSRN Paper*, 4 August 2021
- 'Robotization, employment, and industrial growth intertwined across global value chains' (with Oliver Reiter, Robert Stehrer and Roman Stöllinger), *ISID Working Paper (UNIDO)*, No. 12/2019
- 'Avoiding and escaping the 'commodity trap' in development' (with Robert Stehrer), *ISID Working Paper (UNIDO)*, No. 9/2018
- 'The evolution of trade unit values a measurement on quality' (with Alexandra Bykova and Robert Stehrer), *ISID Working Paper (UNIDO)*, No. 1/2018
- 'Up or down the value chain? The comparative analysis of the GVC position of the economies of the new EU member states' (with Jan Hagemeyer), *Working Papers*, No. 23/2016 (214), University of Warsaw - Faculty of Economic Sciences
- 'Non-Tariff Measures Trickling through Global Value Chains' (with Robert Stehrer), *PRONTO Working Paper (European Commission)*, June 2016
- 'Technical Barriers to Trade Notifications and Dispute Settlement of the WTO' (with Jan Jakub Michalek), *Working Papers*, No. 22/2014 (139), University of Warsaw - Faculty of Economic Sciences
- 'Welfare Analysis of a Prohibitive NTM in a Society with a Proportion of Concerned Consumers', *Working Papers*,

## **wiiw Publications**

### **wiiw Monthly Reports**

- 'What do we know about the pharmaceutical companies producing vaccine for COVID-19?', in: Vasily Astrov (eds), Monthly Report No. 3/2021, *wiiw Monthly Report*, No. 3, Vienna, March 2021, pp. 18-24
- 'Innovation and company performance in the digital sector' (with Dimitrios Exadaktylos), Monthly Report No. 1/2021, *wiiw Monthly Report*, No. 1, Vienna, January 2021, pp. 20-24
- 'Opinion Corner: Iran-US negotiations are now likelier than before', Monthly Report No. 12/2019, *wiiw Monthly Report*, No. 12, Vienna, December 2019, pp. 3-6
- 'The impact of global robot adoption on employment growth in CESEE', Monthly Report No. 11/2019, *wiiw Monthly Report*, No. 11, Vienna, November 2019, pp. 6-10
- 'Main Austrian export destinations: the role of CESEE re-examined' (with Doris Hanzl-Weiss), Monthly Report No. 9/2018, *wiiw Monthly Report*, No. 9, Vienna, September 2018, pp. 19-24
- 'Is Austria's economy still locked-in in the CESEE region? Austria's competitiveness at the micro level', Monthly Report No. 7-8/2018, *wiiw Monthly Report*, No. 7-8, Vienna, August 2018, pp. 14-19
- 'Impact of technical barriers to trade on foreign direct investment in CESEE', Monthly Report No. 3/2018, *wiiw Monthly Report*, No. 3, Vienna, March 2018, pp. 13-18
- 'Opinion corner: What are the potential consequences of decertifying the nuclear deal with Iran by US President Trump?', Monthly Report No. 10/2017, *wiiw Monthly Report*, No. 10, Vienna, October 2017, p. 2-5
- 'Cohesion policy meets heterogeneous firms' (with Loredana Fattorini and Armando Rungi), Monthly Report No. 9/2017, *wiiw Monthly Report*, No. 9, Vienna, September 2017, p. 6-11
- 'Opinion corner: What are the reasons for and the likely consequences of Hassan Rouhani's victory in the Iranian presidential elections?', Monthly Report No. 6/2017, *wiiw Monthly Report*, No. 6, Vienna, June 2017, pp. 2-4
- 'EU trade regulations and the WTO dispute settlement on hygienic poultry', Monthly Report No. 4/2017, *wiiw Monthly Report*, No. 4, Vienna, April 2017, pp. 19-23
- 'Opinion corner: What will change after Donald Trump's victory? Reflections by wiiw researchers' (with Vasily Astrov, Vladimir Gligorov and Robert Stehrer), Monthly Report No. 11/2016, *wiiw Monthly Report*, No. 11, Vienna, November 2016, pp. 2-9
- 'Opinion corner: What is the role of railway transport in Iran in the efforts to launch a New Silk Road?', Monthly Report No. 10/2016, *wiiw Monthly Report*, No. 10, Vienna, October 2016, pp. 2-4
- 'Non-tariff measures and the quality of imported products', Monthly Report No. 6/2016, *wiiw Monthly Report*, No. 6, Vienna, June 2016, pp. 13-17
- 'Opinion corner: What are the consequences of the Iranian sanctions relief?', Monthly Report No. 2/2016, *wiiw Monthly Report*, No. 2, Vienna, February 2016, pp. 2-5
- 'International economic sanctions: the case of Iran' (with Payam Elhami), Monthly Report No. 1/2015, *wiiw Monthly Report*, No. 1, Vienna, January 2015, pp. 9-13

### **wiiw FDI Reports**

- 'Foreign Investments Mostly Robust Despite Global Downturn; Shift into Services. FDI in Central, East and Southeast Europe' (with Amat Adarov, Gabor Hunya and Olga Pindyuk), *wiiw FDI Report*, No. 2019-06, Vienna, June 2019

### **wiiw Research Reports**

- 'Getting Stronger After COVID-19: Nearshoring Potential in the Western Balkans' (with Balša Čulafić, Martin Gaber, Belma Hasić, Muela Ibrahim, Branimir Jovanović, Sophia Kluge, Ognjenka Lalović, Marko Mandić, Ravik Mima, Sanja Nikolova, Antoaneta Manova Stavreska, Olga van Zijverden and Jelena Vasić), *wiiw Research Report*, No. 453, Vienna, May 2021
- 'The Evolution of Trade Unit Values: A Measurement on Quality' (with Alexandra Bykova and Robert Stehrer), *wiiw Research Report*, No. 431, Vienna, September 2018
- 'The Iranian Economy: Challenges and Opportunities' (with Vasily Astrov, Richard Grieveson and Robert Stehrer), *wiiw Research Report*, No. 429, Vienna, July 2018
- 'The Evolution of Non-Tariff Measures and their Diverse Effects on Trade' (with Julia Grübler, Oliver Reiter and Robert Stehrer), *wiiw Research Report*, No. 419, Vienna, May 2017

### **wiiw Working Papers**

- 'Heterogeneous Effects of Non-tariff Measures on Cross-border Investments: Bilateral Firm-level Analysis' (with Amat Adarov), *wiiw Working Paper*, No. 210, Vienna, September 2021

- 'Impact of Technical Barriers to Trade on the Trade in Goods in the Information and Communications Technology Sector: Differentiating by Aim of the Regulatory Measure', *wiiw Working Paper*, No. 208, Vienna, September 2021
- 'Economic Sentiment Indicators and Foreign Direct Investment: Empirical Evidence from European Union Countries' (with Andrzej Cieřlik), *wiiw Working Paper*, No. 203, Vienna, July 2021
- 'Exploring 'Non-Tariff Measures Black Box': Whose Regulatative NTMs on Which Products Improve the Imported Quality?', *wiiw Working Paper*, No. 195, Vienna, February 2021
- 'Non-Tariff Measures and the Quality of Imported Products' (with Robert Stehrer), *wiiw Working Paper*, No. 189, Vienna, October 2020
- 'Does Asymmetric Nonlinear Approach Explain the Relationship Between Exchange Rate and Trade of Iran?' (with Mohammad Sharif Karimi and Robert Stehrer), *wiiw Working Paper*, No. 187, Vienna, September 2020
- 'The Impact of Sanctions Imposed by the European Union against Iran on their Bilateral Trade: General versus Targeted Sanctions' (with Hüseyin Karamelikli), *wiiw Working Paper*, No. 181, Vienna, May 2020
- 'The Impact of the EAEU-Iran Preferential Trade Agreement' (with Amat Adarov), *wiiw Working Paper*, No. 179, Vienna, May 2020
- 'Robotisation, Employment and Industrial Growth Intertwined Across Global Value Chains' (with Oliver Reiter, Robert Stehrer and Roman Stöllinger), *wiiw Working Paper*, No. 177, Vienna, April 2020
- 'How Do Technical Barriers to Trade Affect Foreign Direct Investment?', *wiiw Working Paper*, No. 160, Vienna, January 2019
- 'Avoiding and Escaping the 'Commodity Trap' in Development' (with Robert Stehrer), *wiiw Working Paper*, No. 153, Vienna, November 2018
- 'Is Austria's Economy Locked-in in the CESEE Region? Austria's Competitiveness at the Micro-level', *wiiw Working Paper*, No. 151, Vienna, October 2018
- 'The Impact of Chinese Technical Barriers to Trade on its Manufacturing Imports', *wiiw Working Paper*, No. 146, Vienna, March 2018
- 'Cohesion Policy Meets Heterogeneous Firms' (with Loredana Fattorini and Armando Rungi), *wiiw Working Paper*, No. 142, Vienna, March 2018
- 'EU Trade Regulations and Imports of Hygienic Poultry' (with Robert Stehrer), *wiiw Working Paper*, No. 135, Vienna, April 2017
- 'Import Demand Elasticities Revisited' (with Julia Grübler and Robert Stehrer), *wiiw Working Paper*, No. 132, Vienna, November 2016
- 'Estimating Importer-Specific Ad Valorem Equivalents of Non-Tariff Measures' (with Julia Grübler and Robert Stehrer), *wiiw Working Paper*, No. 129, Vienna, September 2016
- 'Distinguishing Between Genuine and Non-Genuine Reasons for Imposing Technical Barriers to Trade: A Proposal Based on Cost-Benefit Analysis', *wiiw Working Paper*, No. 117, Vienna, July 2015
- 'The Role of Specific Trade Concerns Raised on TBTs in the Import of Products to the EU, USA and China', *wiiw Working Paper*, No. 116, Vienna, June 2015
- 'Determinants of Specific Trade Concerns Raised on Technical Barriers to Trade', *wiiw Working Paper*, No. 115, Vienna, June 2015

### **wiiw Policy Notes and Reports**

- 'Quality of Goods Imports: Which Role for Non-tariff Measures?' (with Payam Elhami and Robert Stehrer), *wiiw Policy Note/Policy Report*, No. 46, Vienna, February 2021
- 'Austria's Economic Competitiveness in a Neighbourhood Context: Is Austria's Economy Locked-in to the CESEE Region?' (with Doris Hanzl-Weiss, Philipp Heimberger, Mario Holzner, Olga Pindyuk and Roman Stöllinger), *wiiw Policy Note/Policy Report*, No. 26, Vienna, October 2018
- 'Economic Policy Implications of the Belt and Road Initiative for CESEE and Austria' (with Alexandra Bykova, Julia Grübler, Doris Hanzl-Weiss, Mario Holzner, Gabor Hunya and Robert Stehrer), *wiiw Policy Note/Policy Report*, No. 23, Vienna, June 2018

### **wiiw Opinion Pieces**

- 'Iran's new President Ebrahim Raisi takes over a ruined country', *wiiw Opinion Piece*, Vienna, August 2021
- 'On the brink of economic collapse, Iran is forced to reach a deal in Vienna', *wiiw Opinion Piece*, Vienna, April 2021
- 'What does the US election mean for Iran?', *wiiw Opinion Piece*, Vienna, December 2020
- 'Iran is facing the most brutal suppression in its recent history', *wiiw Opinion Piece*, Vienna, December 2019
- 'Could it end in war? In need of a compromise between US and Iran', *wiiw Opinion Piece*, Vienna, July 2019
- 'Iran's structural challenges and available policy options', *wiiw Opinion Piece*, Vienna, April 2019
- 'Iran: New sanctions starting to bite', *wiiw Opinion Piece*, Vienna, December 2018
- 'Iran: Economic troubles create political risks', *wiiw Opinion Piece*, Vienna, September 2018

- 'Iran: Rouhani visit to Austria comes at a difficult time', *wiiw Opinion Piece*, Vienna, July 2018
- 'The EU should stick with the Iran deal', *wiiw Opinion Piece*, Vienna, May 2018
- 'EU cohesion policy has mixed results for firms' productivity', *wiiw Opinion Piece*, Vienna, March 2018
- 'New US tariffs: Escalation to trade war would hit Europe hard' (with Richard Grieveson, Julia Grübler, Mario Holzner, Olga Pindyuk, Robert Stehrer and Roman Stöllinger), *wiiw Opinion Piece*, Vienna, March 2018
- 'Post-Brexit EU-UK trade will face significant new obstacles', *wiiw Opinion Piece*, Vienna, January 2018
- 'wiiw Opinion Corner: Likely reasons and consequences of Hassan Rouhani's victory in the Iranian presidential elections', *wiiw Opinion Piece*, Vienna, June 2017
- 'Iranians head to polls for crucial election', *wiiw Opinion Piece*, Vienna, May 2017
- 'wiiw Opinion Corner: What will change after Donald Trump's victory?' (with Vasily Astrov, Vladimir Gligorov and Robert Stehrer), *wiiw Opinion Piece*, Vienna, December 2016
- 'wiiw Opinion Corner: What are the consequences of the Iranian sanctions relief?', *wiiw Opinion Piece*, Vienna, March 2016
- 'The Aftermath of Iran's Implementation Day', *wiiw Opinion Piece*, Vienna, January 2016