

## Monthly Report 7/05

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Please note: The next issue of the wiiw Monthly Report (No. 8-9) will be published at the beginning of September

## The land market in the new EU member states

BY ZDENEK LUKAS

In the 1990s, the law prohibited sales of land to foreigners in the eight new EU member states of Central and Eastern Europe (NMS-8). However, foreigners often entered the market through domestic stooges who acted as official buyers. In the last few years before EU accession, some countries eased the access to their land markets for active farmers from abroad.

The national agricultural policies in the NMS are now in principle subordinated to the EU's Common Agricultural Policy (CAP). But there are transitional The land market in the NMS is still underdeveloped, suffering from a number of constraints on land tradability such as fragmentation of land, obscure ownership, inadequate information on land value and high transaction costs.

Agricultural land in the NMS-8 is now predominantly in private hands. Despite the ongoing concentration process, land is often split into small plots owned by many different

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arrangements, such as in the case of veterinary standards and also for land transactions. At the Copenhagen Summit of December 2002, several accession countries were granted a seven-year transitory period for the full liberalization of their land markets. Poland even managed to negotiate a twelve-year transitory period while Slovenia opened its land market immediately after its accession to the EU in May 2004.

Only Hungary, for a short period, opened its land market to foreigners at the beginning of the 1990s.

Table 1

Agriculture: selected indicators for NMS-5 and Germany

	Year	Poland	Slovakia	Slovenia	Czech Republic	Hungary	Ger <i>New</i> Länder	many Old Länder
Used agricultural area (UAA) million hectare	2003	16.169	2.442	0.486	4.280	5.867	5.552	11.456
% of total territory	2003	51.7	49.8	24.0	54.3	63.1	51.4	46.0
Hectares per capita	2003	0.424	0.454	0.244	0.416	0.577	0.411	0.166
Employment in agriculture in % of total employment	2003	19.3	5.8	9.2	4.2	5.8	3.3	2.3
Average price of UAA euro/ hectare	1997-1999 2002	769 1,100 <sup>1)</sup>	1,000	11,000 11,000	1,334 1,074	1,507 2,000 <sup>1)</sup>	3,305 4,014	16,727 16,966
GDP per capita, in euro	2004	5,052	6,111	13,000	8,350	7,843	17,926	28,043
GDP per capita, at purchasing power parity EU-25 = 100	2004	47	54	78	70	62	73	116
Notes: 1) Estimate - 2) 2003: o	ver 5 hectares							

Notes: 1) Estimate. - 2) 2003: over 5 hectares.

Source: wiiw, Eurostat, Statistical Yearbook 2004 for the Federal Republic of Germany.

landholders. Only a fraction of the agricultural area is still state-owned. In Slovakia, Hungary and the Czech Republic, large-scale farms cultivate mainly land leased from landholders of small plots. In parts of Poland and in Slovenia, small-scale family farms have been cultivating their own land for generations. In Poland small farms co-exist with large market-oriented agrobusinesses averaging over 500 hectares and operating with modern agricultural technology: although these big farms cultivate just about one fifth of total used agricultural area, they produce more than half of the marketable agricultural production. In the Baltic states private small-scale farms are now dominating as against the former large-scale collective or state-owned Soviet farms.

The price of land in the individual NMS varies to a great extent, and the span between the highest and the lowest prices is huge. The closer the location to the capital city, and the higher the average income in that capital, the higher is the price of agricultural land. Moreover, the land price depends on the type of transaction: The first one refers to land that has so far been used agriculturally and will presumably continue to be used that way in the future, without

real prospects of a later change to non-agricultural utilization. The second type of transaction refers to agricultural land that is bought for the purpose of non-agricultural utilization, in particular for building projects. In this latter case, small areas – up to 5 or 10 hectares – are sold at comparatively high prices. In areas close to cities and other zones attractive for non-agricultural business, the latter type of land transaction is the rule.

In Slovenia, the country with the highest income and the highest agricultural subsidies, prices of agricultural land are accordingly the highest: at more than EUR 11,000 per hectare, they are close to those in the 'old' EU countries (Table 1). Among the remaining NMS, Hungary shows the highest prices thanks to the high quality of land for agricultural purposes (the best in the NMS region). When located close to the EU-15 border. agricultural land in Poland, Slovakia, the Czech Republic and Hungary has been in great demand by foreign farmers, in particular those from Germany and Austria, regardless of the lower quality of soil. This fact increases the land price. As a rule, it concerns purchases of agricultural land without the expectation of later changes in the land

use categories. Although foreigners intending to lease agricultural land meet with less obstacles, they cultivate only a small part of the total used agricultural area in the NMS.

In all likelihood, after a number of years of EU membership, the difference between the general price level of the NMS and that of the EU-15 will be diminishing. This convergence process will be driven by higher inflation rates in the NMS, by nominal appreciation of the currencies, or by a combination of both factors.

It is not very likely that this process will take place quickly and that the price differences will disappear in the foreseeable future. As is well known, the difference between the price levels of the northern EU countries and those of Greece, Spain and Portugal have not disappeared until today. The land price in the NMS is likely to rise more quickly. in relation to the EU-15, than the general price level - at least after the liberalization of the land market; and at least for regions bordering the EU-15 countries and for regions where the land quality, the climate and the size of farms are favourable for farming. Regardless of these factors, the development of the general price level will play a more important role for the increase in the nationwide average land price in the NMS than the introduction of the CAP, although the hectarebased Single Area Payment Scheme (SAPS) may influence the price rise.

The effects of the increase in land prices on agriculture will not be uniform. For landowners involved in farming, higher land prices will mean an increase in the value of their property, but not an increase in their production costs. At the same time, they have easy access to credits, using their land as a collateral. For some of the landowners, the higher land price may represent an opportunity to abandon farming and to sell their land.

The picture is different, however, for large agricultural companies that operate on leased land. The owners of that land are as a rule a multitude of persons holding small plots but living in the cities, being employed in the non-agricultural sector. For the management of large companies, land is an input for which they must pay regularly. At present the rents are quite low, but this will change along with rising land prices thanks to increasing direct payments per area unit. Higher land prices will lead to higher rent prices and the farmers in large companies will be confronted with higher charges, resulting in higher production costs. To sum up, whereas the landowners will profit from the opening of the land market to foreigners, farmers cultivating leased land will suffer.

## The first year of EU enlargement: trade performance from the Austrian perspective

BY JULIA WÖRZ

One year ago, ten new members joined the EU, and the single market now extends to all Austrian neighbour countries. 1 This has changed the scene for Austrian producers and the effects on the Austrian foreign trade performance will be analysed in more detail below.2 We compare the 2003 results with the preliminary figures for 2004; certainly, the results may change with the availability of the final figures one year from now. Further, we are aware of the fact that the enlargement officially took place only in May 2004, thus the whole year 2004 does not reflect trade in the enlarged EU. However, the comparison 2003-2004 still serves as a good indication of future developments and implications of changes in the legal framework that have been brought about by the extension of the single market to include ten new countries. We decided not to compare individual guarters between 2003 and 2004 because of the high seasonality exhibited in quarterly data.

#### **Commodity trade**

As can be seen from Table 1, both Austrian exports to and imports from the new EU members increased more strongly than on average or compared to the old EU member countries. Thus, Austria's foreign trade with the new members is more dynamic than with partners in the EU-14. Although Austria's export growth surpassed growth of imports in total, imports

Table 1

## Austrian trade by region: Growth rates, 2003-2004

	Exports percentage cha	Imports nge to previous year
World	12.96	10.40
EU-14	11.28	11.69
Czech Republic	13.18	7.19
Slovakia	14.00	34.99
Hungary	5.48	3.69
Slovenia	26.06	32.20
NMS-4	12.75	14.10
Poland	20.21	12.97
NMS-5	13.78	13.97
Estonia	21.61	92.31
Latvia	15.94	15.57
Lithuania	-4.25	4.03
NMS-8	13.65	14.28
Malta	9.39	20.64
Cyprus	-19.84	98.40
NMS-10	13.48	14.33
Source: Statistics Austria.		

Table 2

#### Austrian trade balance, 1995 and 2004

	1995	2004
	in EU	R million
World	-6396.4	-289.2
EU-14	-7269.5	-6511.2
Czech Republic	236.3	-92.1
Slovakia	30.4	-565.2
Hungary	620.1	624.4
Slovenia	330.9	793.4
NMS-4	1217.7	760.6
Poland	111.1	498.1
NMS-5	1328.8	1258.6
Estonia	7.2	17.1
Latvia	12.2	67.2
Lithuania	2.9	75.5
NMS-8	1351.2	1418.4
Malta	0.5	11.1
Cyprus	3.5	29.0
NMS-10	1355.2	1458.5
Source: Statistics Austria	•	

Source: Statistics Austria.

For the new members, restrictions with respect to labour mobility remain for a transition period of up to seven years.

<sup>2</sup> This article draws on data from Statistics Austria for trade in goods and for trade in services on the regional breakdown of the Austrian balance of payments, released on 25 April 2005. I would like to thank Leonhard Pertl (WKO) and Dieter Kreuz (OeNB) for the timely provision of the data.

Table 3 Growth rates by commodities, 2003-2004, in per cent

SITC code		EU-14	NMS-5 Exports	NMS-8	EU-14	NMS-5 Imports	NMS-8
0	Food	2.01	21.01	20.37	7.23	23.73	24.28
1	Beverages/tobacco	13.28	18.86	16.28	7.10	-25.10	-25.08
2	Crude materials	11.71	0.71	0.71	8.74	-0.12	0.16
3	Mineral fuel	43.80	34.66	34.62	41.15	46.75	48.25
4	Oils/fats	19.40	-5.10	-3.84	13.34	31.41	31.41
54	Pharmaceuticals	-7.46	27.25	25.01	2.41	70.10	78.34
57-58	Plastics	9.45	14.53	14.26	8.00	18.69	18.60
5	Chemicals	-1.25	0.59	0.53	-1.24	-4.74	-4.62
67-69	Metals	12.37	21.28	20.57	15.07	22.97	23.03
6	Manufactured goods	0.27	2.71	3.12	2.03	-10.26	-9.29
75-77	Electrical machinery	-0.16	15.92	16.02	3.73	4.62	4.56
7	Machinery/transport equipment	26.79	20.64	20.21	21.69	24.45	24.37
87-88	Scientific/photographic equ.	-0.99	5.30	7.20	3.27	8.43	8.52
8	Misc. manufactures	0.47	0.38	0.68	1.37	3.10	2.79
9	Commodities n.e.s.	6.48	12.15	12.95	0.07	496.76	787.45
Total	Total	11.28	13.78	13.65	11.69	13.97	14.28
Source: Stati	stics Austria, wiiw calculations.						

from the new members grew on average more than exports to those countries. The trade surplus with Austria's immediate neighbours among the new member states has somewhat declined due to a deficit against the Czech Republic and Slovakia (Table 2). By contrast, trade with Slovenia and Poland yielded a greatly increased surplus as compared to 1995; likewise, trade with the remaining, smaller new members developed positively. Overall, Austria's trade balance with the new members has improved from EUR 1.35 billion to EUR 1.46 billion. Thus, trade with these countries is beneficial for Austria, particularly in the following categories: manufactured goods, machinery and transport equipment, electrical machinery, and chemicals. Austria runs a trade deficit with the new members in the following categories: mineral fuel, crude material, miscellaneous manufactures, and food.

Compared to 2003, the year 2004 brought about some interesting changes in the commodity structure of Austria's foreign trade with the new member countries (see Tables 3 and 4). On the export side, mineral fuels experienced the strongest

 price-induced – increase, a development also observed in trade with the EU-14. The second largest increase in exports was recorded for pharmaceuticals, where trade with the 'old' members is on the decline. Here, trade flows to the new members increased by approximately 25-27% on average. Within the group of new member countries, the developments were very diverse (see Table 4): pharmaceutical exports to Hungary declined by about 10%, in contrast to an 85% increase to Slovenia. The respective figures for the Czech Republic, Slovakia and Poland are 29%, 36%, and 25% year-on-year change in 2004. Considerable increases were also registered in exports of metals related to international (here again developments), and - in sharp contrast to trade developments with the old members - in foodstuffs. Food exports to the new members rose by about 20%, which was to be expected following the elimination of remaining tariff and other barriers to trade in this category after enlargement. Again, developments differ among the individual countries: in particular exports to Hungary, Slovakia and Slovenia increased notably (by roughly 30%), while growth of exports to the Czech Republic and to

Poland was at 7-8%. Exports of machinery and transport equipment also experienced large increases (20%); however, in this category exports to Western European partners increased more strongly (27%).

In the following categories the growth of Austria's exports to the new members considerably surpassed the growth rate with the old members: electrical machinery, scientific and optical equipment (however, not for trade with the immediate neighbours), and commodities n.e.s. On the other hand, exports of crude materials and oils and fats grew less in trade with the new members than in trade with the EU-14.

On the import side, the most striking feature is the explosive rise in pharmaceutical imports from the new member countries. The increase compared to 2003 averaged 70%; in particular, imports from Poland surged (+180%), but also those from Hungary (+73%), the Czech Republic (+72%), Slovenia (+55%) and Slovakia (+50%). This is

again in contrast to the situation with respect to partners in the EU-14. Imports of pharmaceuticals from the latter countries increased by only 2% in 2004. Also food imports from the NMS rose by more than 20%, compared to a 7% increase from the EU-14. The remarkable rise in imports under the heading 'commodities n.e.s.' is difficult to interpret, since this represents a remainder category. High import growth, especially in comparison to import growth from the EU-14, was further recorded for oils and fats, plastics, and scientific and photographic equipment (the latter not when looking at the NMS-4 only). On the import side, the developments with respect to old and new member countries differed only in two commodity groups, imports of beverages and tobacco as well as imports of manufactured goods: in these two instances, imports from new member countries decreased while imports from old member countries increased. world-wide The increases of mineral fuels and metals caused the respective imports from new members to increase strongly in line with developments vis-à-vis the EU-14.

Table 4 Growth rates by commodities for individual NMS partners, 2003-2004.

		Czech					Czech				
SITC co	de	Republic	Slovakia		Slovenia	Poland	Republic	Slovakia	Hungary	Slovenia	Poland
				Exports					Imports		
0	Food	7.46	30.01	31.77	28.77	8.56	73.78	134.07	3.31	27.62	25.37
1	Beverages/tobacco	52.38	20.37	29.16	-24.63	22.30	-49.39	21.32	-3.33	-18.01	221.61
2	Crude materials	21.11	-16.55	11.79	-8.04	8.78	-6.10	-1.68	2.63	72.48	2.12
3	Mineral fuel	55.44	30.37	12.65	45.10	108.27	-13.51	165.72	55.18	79.14	-1.47
4	Oils/fats	50.74	-47.59	-7.56	-8.57	-27.28	8.04	39.80	75.99	25.52	637.44
54	Pharmaceuticals	28.75	35.73	-10.64	85.49	25.33	71.70	50.20	73.17	54.87	180.04
57-58	Plastics	12.12	13.85	4.84	15.77	32.33	22.71	3.66	17.80	12.58	40.87
5	Chemicals	20.11	6.55	-11.03	4.89	-10.50	1.86	12.31	-15.68	-8.30	2.81
67-69	Metals	16.25	17.47	12.23	30.68	40.57	13.30	21.12	24.75	40.09	26.15
6	Manufactured goods	4.14	0.07	-2.85	0.55	16.74	-2.38	-31.79	-21.66	23.00	7.85
75-77	Electrical machinery	22.84	21.10	2.58	22.28	53.57	32.93	64.93	-20.23	-0.48	8.70
7	Mach./transport equipment	6.76	23.31	19.02	66.17	7.81	3.71	5.24	50.06	57.11	44.25
87-88	Scientific/photograph. equ.	0.77	-13.87	-2.04	21.77	49.78	8.19	13.36	-5.20	14.54	61.00
8	Misc. manufactures	1.71	-2.08	-5.71	6.86	14.61	9.96	21.39	-11.98	21.91	-4.01
9	Commodities n.e.s.	30.86	22.34	6.33	12.69	-6.88	260.21	-	2070.52	2625.75	5155.49
Total	Total	13.18	14.00	5.48	26.06	20.21	7.19	34.99	3.69	32.20	12.97

Source: Statistics Austria, wiiw calculations.

Figures 1 and 2 compare the Austrian trade structures for individual new EU partners in 2004. Exports are relatively concentrated on those categories where Austria traditionally has its comparative advantages: machinery and transport equipment, electrical machinery, miscellaneous manufactures, and manufactured goods. On the import side, there is also a clear tendency towards high concentration in the same categories. This hints towards a strong (and increasing) role played by

intra-industry trade in Austria's trade flows in general. There are no great structural differences in trade with old and new EU members. However, a closer look reveals some interesting details. Trade in electrical machinery is more important with partners in the new member states, particularly so with Hungary and the Czech Republic but also Slovakia. For Poland, exports in this category are above the EU-14 average, however, imports are well below the average. Trade in machinery and transport

Figure 1

Austrian goods trade: Export shares, 2004

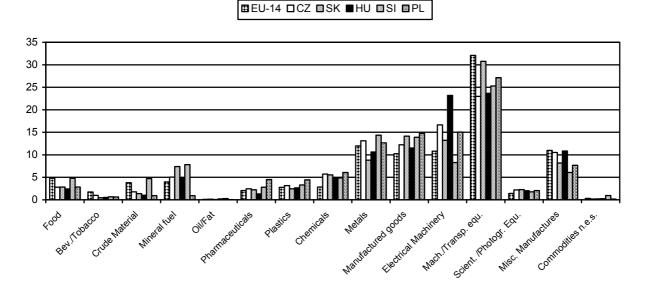
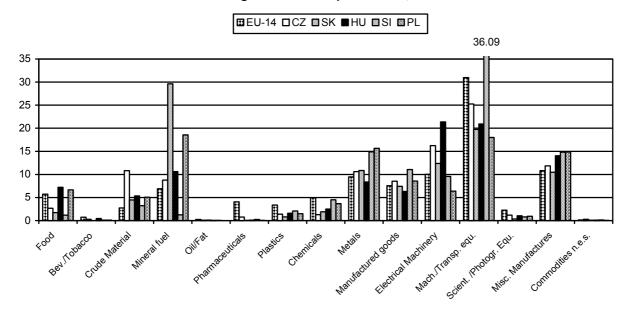


Figure 2

Austrian goods trade: Import shares, 2004



equipment, the most important category for Austria, is slightly less important in trade flows with new members as compared to the old members. With a share of 28% in total exports to Austria, Slovakia is an exception here. On the import side, Slovenia shows a higher share (36%) than the old members on average in this category.

In conclusion, although manufacturing trade – and thus the largest part of commodity trade between Austria and the new member states – had already been liberalized before the enlargement, the preliminary figures for 2004 indicate nevertheless significant changes in trade volumes and structural shifts in Austria's trade flows vis-à-vis the new members.

#### Services trade

Trade in services has been subject to more restrictions prior to May 2004 and consequently greater changes were expected than in commodity trade. Based on preliminary figures from the Austrian balance of payments, we observe indeed sharp increases in bilateral trade flows between most new members and Austria. Poland and Slovakia are two important exceptions: A pronounced decline in services trade with Poland was recorded on both the export and the import side in 2004 as compared to 2003. Also services exports to Slovakia dropped while imports increased. Apart from these two exceptions, the exchange of services with the NMS in 2004 increased more strongly than with the EU-14, particularly so with the Czech Republic and Hungary. Exports to Austria's four immediate neighbours rose by a total of more than 8%, while imports increased by nearly 7%. Trade growth with all ten NMS was 4.7% in services exports and 4.2% in services imports. As a consequence, the Austrian services trade balance with the NMS-4 improved by EUR 61 million, while the trade surplus with the ten new members rose by only EUR 37 million (Table 5). Still, Austria's trade surplus in services with the new members (EUR 600 million) amounts to 50% of the trade surplus with the old members.

In services trade, developments with the NMS often run counter to developments with old members. There are not only differences in growth rates between old and new EU partners, even the sign often differs. This suggests that EU enlargement has resulted in more trade diversion in services than in commodity trade, which is in line with the above-mentioned institutional facts related to accession.

Table 5

Austrian services trade by region:

Growth rates, 2003-2004

	•	Imports age change to vious year	Balance 2004 million EUR							
World	3.31	3.75	1431							
EU-14	2.92	3.05	1209							
Czech Republic	12.04	0.50	68							
Slovakia	-8.57	13.73	93							
Hungary	15.70	6.91	316							
Slovenia	2.36	13.50	19							
NMS-4	8.32	6.94	496							
Poland	-12.61	-9.89	226							
NMS-5	3.03	3.34	722							
Estonia	166.67	72.73	5							
Latvia	24.24	66.67	-4							
Lithuania	30.00	241.67	-28							
NMS-8	3.79	5.46	695							
Malta	13.04	-41.24	-31							
Cyprus	74.36	15.32	-59							
NMS-10	4.69	4.20	605							
Source: Oesterreichi	sche Nati	Source: Oesterreichische Nationalbank.								

In absolute terms, the decline in exports to Germany – Austria's largest trading partner – was more than offset by increases in exports to the new members. Certainly, the reasons for the weak performance vis-à-vis Germany are to be found in weakened domestic demand in Germany and not in substitution effects following the enlargement. Still, the extension of the single market to include Austria's eastern neighbours was beneficial in cushioning this loss for Austria. Thus, the enlargement has stimulated services exports to the

Figure 3

## Austrian services trade: Export structure by partners in per cent, 2004



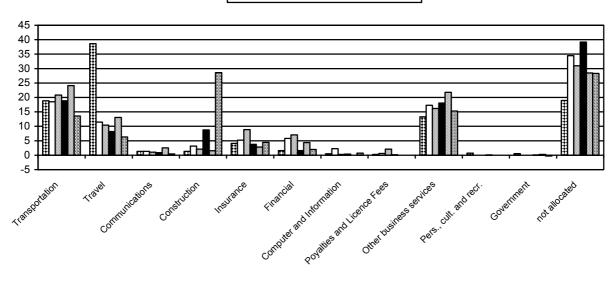
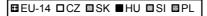
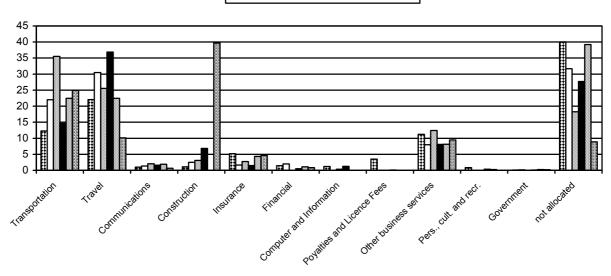


Figure 4

## Austrian services trade: Import structure by partners in per cent, 2004





NMS and thus provided for a stable performance of Austrian service exports.

The major items in Austrian services exports are travel (tourism), transport and other business services. The share of travel services in services exports is continually declining and currently represents 31.5% of services exports. This decline

has continued through 2004 in trade with old EU partners. Travel exports to new EU members have however increased slightly, mainly thanks to developments in the last quarter of 2004. With a share of 19%, transport services are increasingly gaining importance for Austria's services exports. The year-on-year increase in exports of transport services was roughly equal with respect to old (16%)

Table 6

#### Services trade growth by activities, 2003-2004, in %

Code	Exports	EU-14 Exports	NMS-5	NMS-8	EU-14 Imports	NMS-5	NMS-8			
2000	Total	2.9	3.0	3.8	3.0	3.3	5.5			
2050	Transportation	15.8	12.5	13.1	18.4	29.1	32.2			
2360	Travel	-0.4	9.4	8.9	-14.0	-10.5	-9.6			
2450	Communications	-21.7	-18.2	-18.2	-19.0	85.0	100.0			
2490	Construction	4.4	-16.8	-16.8	-14.2	-19.1	-19.1			
2530	Insurance	1.4	12.5	12.5	10.1	0.0	1.5			
2600	Financial	-10.3	47.4	55.1	-22.2	26.3	31.6			
2620	Computer and information	4.2	66.7	66.7	18.9	0.0	0.0			
2660	Royalties and licence Fees	-18.2	-6.7	-11.8	0.1	-66.7	-66.7			
2680	Other business services	-2.4	-6.2	-4.2	8.5	10.9	23.9			
9820	Not allocated	4.8	4.8	4.8	10.6	10.5	10.6			
Source: Oes	Source: Oesterreichische Nationalbank, wiiw calculations.									

Table 7

#### Services trade growth by activities, 2003-2004, in %

Code		Czech Republic	Slovakia	Hungary <b>Exports</b>	Slovenia	Poland	Czech Republic	Slovakia	Hungary Imports	Slovenia	Poland
2000	Total	12.0	-8.6	15.7	2.4	-12.6	0.5	13.7	6.9	13.5	-9.9
2050	Transportation	40.9	0.0	-0.5	22.1	18.8	22.2	39.2	10.3	48.2	40.5
2360	Travel	28.3	29.0	9.5	-7.3	-8.3	-11.2	-8.6	-10.3	-14.4	-4.0
2450	Communications	-18.2	0.0	-16.7	-9.1	-50.0	33.3	50.0	160.0	133.3	50.0
2490	Construction	90.9	-11.1	390.0	-40.0	-42.9	25.0	50.0	323.1	-100.0	-36.9
2530	Insurance	-7.9	54.5	-19.2	37.5	93.8	-65.5	-20.0	-7.7	166.7	120.0
2600	Financial	62.5	92.9	0.0	183.3	-12.5	500.0		-20.0	300.0	-60.0
2620	Computer and information	200.0	-66.7	0.0	-	66.7			-9.1		
2660	Royalties and licence Fees	-33.3	33.3	-33.3			-100.0				
2680	Other business services	-14.7	-54.4	44.3	-19.0	15.1	-12.7	24.1	4.8	15.4	50.0
9820	Not allocated	4.5	5.3	4.8	4.7	4.8	11.1	10.4	10.4	9.8	10.5
Source	Source: Oesterreichische Nationalbank, wiiw calculations.										

and new member states (14%) (Table 6). Likewise, exports of other business services, amounting to 15% of total Austrian service exports, suffered a decline with both, old and new EU partners (-3.4% and -3.3% respectively). In particular exports to Austria's immediate neighbours fell strongly, except in trade with Hungary: here the volume of exports in this category expanded by more than 40%. For the Baltic states, export growth in this category has been very high due to low starting levels.

On the import side, again travel represents the most important category for Austria, followed by transport services and other business services. Similar to the changes in exports, travel imports

declined (here also from the new member states) while imports of transport services increased in trade with both the EU-14 and NMS. Given their lower level, the rise in imports of transport services from NMS was considerably stronger (about 30%). While exports of other business services generally declined, imports in this category gained importance, especially from the non-neighbouring new members. This may be seen as an effect of the enlargement, which spurs trade integration with the more distant East European countries. A general feature of Austria's trade relations is their immediate highly concentrated on neighbours. The changing institutional setting in the European Union has helped to diminish this

concentration and set in motion a process of catching-up in trade integration with other EU partners in Eastern and Western Europe alike.

In the smaller and therefore more dynamic service categories, developments have often been rather diverse. The most striking observation relates to trade in construction services, where trade with the NMS-4 rose rapidly - which had been feared by opponents to the enlargement prior to May 2004. However, the good news is that the export volume in this category increased nearly three times in absolute terms compared to 2003 and reached EUR 133 million, which amounts to about half the value of exports to the EU-14. Imports more than doubled and reached a value of EUR 79 million for 2004, equal to roughly one third of the value of imports from the EU-14. Two factors play a role here: institutional changes - the extension of the single market to these countries - and the immediate neighbourhood to Austria. Consequently, trade in this category with other, more distant NMS (such as Poland) has declined.

Exports of financial services rose between 47% (with NMS-5) and 64% (with NMS-10); in absolute terms these increases were equal in magnitude to the 10% decline in export volume to the EU-14. Exports of insurance services to NMS increased by 12%, compared to an only 1.4% increase in trade with the EU-14. Also, exports of computer and information services rose more strongly in trade with the new members, by 67%, compared to 4% in trade with the EU-14. Thus, the new members represent an interesting market for these categories, despite the relatively weak Austrian position in the provision of these services in general. A different dynamic is observed for communication services. Austrian exports in this category declined in general, more strongly so again in trade with the old member states. Taken together, these four categories sum up to 7.6% of Austria's services exports.

Imports in the same categories evolved quite differently: while imports of financial services from NMS increased substantially (mostly due to the rise in imports from the Czech Republic and Slovenia),

imports from the EU-14 in this category fell. Imports of insurance services rose by 10% in trade with the old members, however, imports from three members states neighbouring new (Czech Republic, Slovakia, Hungary) declined. Austria does not import computer and information services from NMS, with the exception of Hungary: here, the volume dropped moderately from EUR 11 million to 10 million, while imports from old members increased from EUR 259 million to 308 million. The lack of imports in this category in contrast to the highly dynamic evolution of exports suggests that Austria emerges as a platform for the transmission of such services from West to East or from old to new member states. On the other hand, in communication services imports from NMS rose by EUR 20 million compared to a decline by EUR 60 million in imports from the old members.

#### Conclusions

To sum up, Austria's services trade has been more dynamic and more differentiated between old and new EU members than commodity trade. The institutional changes have had a significantly greater impact on trade in services, which finds already its reflection in the preliminary data for 2004. Further, EU enlargement has opened up interesting export opportunities, particularly in modern, business-related services, which have so far been somewhat underdeveloped in the Austrian balance of services. Still, the trend away from the traditional strong concentration on travel exports towards more business-related services has been underway in Austrian services trade for some years already. The major categories in Austrian services trade show similar developments with respect to old and new EU partners: travel services are declining in importance while transport services are on the rise. However, for the smaller and therefore more dynamic service categories, some degree of trade diversion away from partners in the old EU to NMS can be observed in many instances, as illustrated by the example of trade in financial services, which is becoming increasingly reoriented towards NMS partners.

# Notes on politics in a disenchanted world: on the centenary of 'The Protestant Ethic and the Spirit of Capitalism'

BY VLADIMIR GLIGOROV

#### Introduction

Max Weber wrote - at the end of 'The Protestant Ethic and the Spirit of Capitalism' (1904-1905) and later in his famous lectures on 'Politics as a Vocation', 'Science as a Vocation' and on 'Socialism' (all three delivered between 1917 and 1919) - about what it means to live for and off a calling, for and off (business, science) politics in a disenchanted world. In addition, he argued for the separation of science and politics, for different roles for experts and politicians. Finally, he is famous for his study of bureaucracy. He did not contribute too much to the theory of democracy and indeed his theories of political authority and legitimacy are not motivated by democratic governance, although he adopted a liberal approach to rule of law and provided a penetrating analysis of façade constitutions. Also, he did not go beyond power politics in international relations and was mostly concerned with the interests of a nation state. Thus, his is a mixed legacy. Here, some of these Weberian themes will be applied to the politics in countries in transition and also to the influence of the European Union on them.

#### The iron cage

Rereading 'The Protestant Ethic and the Spirit of Capitalism', it is striking how critical of Protestantism and capitalism it is. Contrary to the widespread understanding, rather than being a celebration of the uniqueness and the great success of Western civilization, of its specific religion and institutions, it is critical both of the protestant ethic and of the spirit of capitalism. The former is criticized in a way similar to Keynes' criticism of utilitarianism: it prefers saving over consuming, calling over living, accumulating over

enjoying. The latter, the spirit of capitalism, is criticized for transforming Kant's kingdom of ends to mindless kingdom of instruments. This is not for the reasons that were to be put forward later by Schumpeter to argue for the inevitable rise of socialism. Weber was an Austrian in that respect arguing that socialism is unfeasible even if it is capable of presenting itself as desirable. The iron cage of market capitalism is feasible, though it is clung to for reasons that have long been forgotten. Socialism is just not feasible, politically and as an economy, whatever its desirability.

In his series of lectures and especially in that on 'Politics as a Vocation', Weber draws the consequence from his conclusion that, rather than supporting freedom, capitalism locks up everybody in an iron cage of this self-perpetuating system, and he puts hope on the re-emergence of ethics of responsibility, of ideological politics. In both the analysis of capitalism and in the advocacy of ideological politics, his most famous and brilliant book is rather less than satisfactory.

#### The death of ideology

After the collapse of communism, ideological politics has indeed come to an end throughout Europe. This has consequences for the political process and for political entrepreneurship.

It may be interesting to start with an observation about political entrepreneurship in post-communist Europe, especially in the so-called New Europe in Central and Eastern Europe. Clearly, the early opposition to communism was ideological as much as anything else. It indeed meant living for politics rather than off politics: that was the 'politics of truth'. This of course changes once there is a regime change - even more so because of the disappearance of ideological politics. There are, to be sure, some remaining opportunities ideological entrepreneurship. There are some communists left (e.g., in the Czech Republic where the Communist Party is one of the strongest), there are nationalists everywhere and there are some attempts to revive the role of religion in politics. But, they are all mostly searching for the non-existent ideological space rather than competing within it. Clearly, when something becomes scarce, its value increases, but for the moment no market for ideological entrepreneurs has emerged.

Thus, political entrepreneurship draws on other resources. One is simply to enhance political competition. In emerging democracies, it is important for the electorate to learn that its vote counts. That learning is most efficient through doing. Thus, there is significant turnover in power in most post-socialist countries. Indeed, the re-election of incumbent parties is rather rare. Thus, mobilizing the negative vote is the key.

In some cases, there was an opening for those who argued that stability is more important than political competition. Thus. occasionally. authoritarian leaders emerged. Those are now being brought down in country after country. The final test in Europe, of course, will be Russia. In several other cases, some kind of consensual system developed. For instance, in Slovenia, a political entrepreneur has to appeal to other political entrepreneurs in order to succeed. Similarly, in the Czech Republic, power is distributed and re-distributed among the same set of parties and their leaders without too much of a change in the overall distribution of power.

In the third type of cases, political entrepreneurs have drawn on non-political and non-ideological resources. They have been able to argue that they want to live for politics rather than off politics. There are different types of resources that they can draw on. One example is Bulgaria, where the former Tsar was able to combine monarchical motives with the democratic process and was elected against all odds. In other cases, it is successful businessmen that have tried to assert themselves as political leaders (e.g., in Hungary, Poland, Croatia), in most cases unsuccessfully so far.

In the final type of cases, entrepreneurs have been able to draw on their outside support. In Central and Eastern Europe this is not a new phenomenon. Indeed, it is not uncommon in Europe as a whole.

The most interesting cases are to be found in the Balkans, where internal and international politics are not very distinct. I will come back to this issue later.

#### Parties without ideologies

The Weberian theory of parties was certainly quite developed, but it was not very satisfying. Some thought that parties were oligarchies, others thought that parties would disappear in a world without ideologies, while some saw them as machines that promoted political entrepreneurs and connected lobby groups and electorates. All of that is interesting, but it is not directly applicable to post-communist countries. In those, three processes are perhaps the most important.

One is the rejection of the presidential system and the revealed preference for parliamentary democracy. Early on, there were attempts to set up strong presidents or populist leaders, e.g., in Poland, Slovakia, Romania and elsewhere, but those did not endure. Authoritarianism of any kind – liberal, nationalist, populist – seems to be deemed to be too risky in post-communist countries. That, over time, works against leadership parties or parties run by demagogues, which Weber pretty much associated with democracy.

The other is the rejection of the majoritarian system and the revealed preference for proportionate representation or for coalitions in government. The reason, it seems to me, is the specific risk-aversion that develops in countries that have been under one-party rule. Though the electorate needs to vote the government down to prove to itself that its vote counts, it does not want to risk to entrust power to one party only. It is prone to diversify rather than to specialize. Proportionate representation favours post-election rather than pre-election coalitions, which is why the number of parties tends to be large.

Finally, there is the process of transformation of the former-communist parties. Initially, those survived, somewhat unexpectedly. Over time, however, they

have been disintegrating. With no ideology to prop themselves on and with the decreasing fear of instability, post-communists are bound to face serious problems even if they transform themselves into socialists, social-democrats or liberal-democrats. Their main asset is the fact that a significant number of people have collaborated with them during the communist period. So, the party has been their insurance agency. In time, the party will disappear with the disappearance of its clientele. That will help the process of the democratization of the parties together with the democratization of the political system as a whole.

#### **Bureaucratization and the European Union**

Weber saw the rationalization of the world leading to increased bureaucratization. His ideal-type bureaucrat is not necessarily similar to the technocrat and bureaucrat that is to be found in the European Union today. Weber's idea was that an ideal bureaucrat will not need an outside authority, a political principal, to know what his job is and how to execute it. Indeed, in the disenchanted world, instrumental rationality leads to the rationalization of the ends while the choice of the most efficient means is a technical matter. Thus, it is the expert and the bureaucrat that take over when ideologies stop mattering.

The influence of the European Union on bureaucratization has been twofold: one aspect has to do with the influence on the member states and the other with that on the institutions of the European Union.

In the case of the Old Europe, the influence has not been significant, because those are highly bureaucratized societies as it is. However, in the case of the New Europe, the need to adopt the legislation and institutions that are to be found in the EU have contributed significantly to the transformation of the public administration in these countries. It has been professionalized, which means depoliticized, and its skills have been significantly upgraded. There is of course a downside to that, but that is not different from the

problems that bureaucratization brings about everywhere.

As for the EU itself, it cannot be considered to conform to the Weberian idea of bureaucracy. It consists of a strong political element, the Commission, and of the administration, both being run by their principals, who are the member states. Thus, the idea that the EU bureaucracy is an independent agent is not accurate. When it comes to the Commission, political economy plays quite a role, while in the case of the administration it is the member states that set up their agenda.

For instance, the idea that it is Brussels' bureaucracy that is responsible for the increased regulation in the EU is not very realistic. The member states have an interest in regulating and that interest is that much more enhanced the smaller is the EU budget. Regulation is a substitute for fiscal centralization, mostly, though the lack of a constitutional framework plays a role too, of which later.

Finally, the role of bureaucracy is constrained by the role of technocracy in the EU. The key example is the monetary regime and policy, but there are other areas where that is the case, e.g., in competition policy, trade policy and in the areas of technology and education. The relation between experts and bureaucrats is a very interesting one and is yet to be explored. Weber thought that living for science rather than off science is quite important, but that is not what technocracy is really about.

#### Belief in the just (or rather unjust) world

The difference between life for politics or science and life off politics or science is connected with the fate of ideology, and the latter is somewhat connected with the belief in the just world, which for Weber was not unconnected with the deepest ethical motivations. It is often noted now, as it was by Weber at the time, however, that people in Europe, unlike the United States, do not believe in the just world. This is true not only of the Old but

also of the New Europe – though for different reasons.

In the New Europe, the belief in the just world was killed by the communists. These states were never legitimate, but whatever supremacy their ideology had, it disappeared very soon after they took over the power. Thus, the New Europe emerged with a belief in an unjust world. With about fifteen years having passed, the belief in the just world is yet to emerge.

In the Old Europe, a growing number of studies find that it is the belief in the need to protect oneself from injustice rather than the belief in the just world that is constitutive of its institutions and politics. This is not very surprising. Indeed, the classical liberal idea of negative freedom is probably the main reason for that. Weber was certainly aware of that. He is probably one of the main inspirers of what is now being called relativism. There are irreconcilable conflicts between ultimate values in various areas of human activities. Truth, good. beauty, justice, are conflicting values. The older liberal idea was similar: they are all competing values. There are trade-offs between these ultimate values. In the political sense, there is a trade-off between freedom and equality, between justice and efficiency. There is no just world, at least not the one that is attainable by means of politics.

## Nationalism against European constitutionalism

Weber worked as an adviser on the German Weimar constitution, which turned out to be a weak barrier against the ideological debates and civil strife that gripped the country in the inter-war period. It proved to have been pretty much a façade constitution, something Weber wrote about analysing the early attempts at constitutionalism in Russia. A façade constitution is a basic law which has the name but not the content of a constitution, and has not been brought about through a proper constitutional procedure and thus does not command popular support, in other words lacks the

necessary legitimacy. Because of that, the power does not spring from the constitution, rather the constitution is the way to facilitate the use of power.

One problem with façade constitutions was expressed in the famous statement by Carl Schmitt: 'The concept of the state presupposes the concept of the political.' In other words, internal strife, ideological and civil, has to have ended for the rule of law to be possible. The other problem is to be found in the later writings of John Stuart Mill and John Rawls: to have citizens in the constitutional sense, there has to exist a society, a people.

In the recent rejection of the 'Constitutional Treaty establishing a Constitution of the European Union' by popular votes in France and the Netherlands, it is this second rather than the first problem that has pointed to the fact that the proposed was a façade constitution. Arguably, the first, Schmittian problem, with no ideological and territorial conflicts left, has been solved and the sphere of the political has been established in Europe. The second has remained, because not only was the procedure not the one appropriate for writing up a constitution, but the procedure chosen reflected the fact that there is no people of Europe, there is no European society: an increase in social uncertainty, due to economic stagnation, for instance, does not lead to an increase in social cohesion, but rather to problems with social integration. That pushes for the return to nation states and to the protection it is believed it could provide.

How about ideological competition? There is some hope for ideological entrepreneurs to profit from the current debate over the European constitution. One should perhaps be cautious in labelling this debate as ideological. The main difference is between the nationalists and the (con)federalists. These are not necessarily ideological issues. One could here draw a difference between Weber, a nationalist, and Friedrich Hayek, a con-federalist (or, in a different sense, between Schmitt and Hans Kelsen) – but that is a separate issue. It is important to see that the debate is not so much about left and right

ideologies but between those who fear that the distribution of power will change significantly both in the nation states and in the EU.

Thus, the left in France is against the Anglo-Saxon, free-market, Europe that they find institutionalized in the EU constitution. The right in Great Britain as well as in a number of other countries argues that the EU constitution will install socialism in Europe. Similar arguments can be heard in the New Europe. It is unclear, at the moment, where this debate will go, let alone end.

It is, however, to be noted that this is really about the future of nationalism in Europe rather than about ideological differences between socialists and conservatives or the left and the right. In the New Europe, that debate is not so intense simply because those countries look to the EU for stability and prosperity. The latter is increasingly politically significant. If one looks at trade, investments, foreign ownership and practically all indicators, the New Europe is, to a greater or smaller extent, economically integrated with the Old Europe and its growth depends significantly on whatever happens in the EU. Thus, the choice is to join and influence or to stay out and be a policy taker.

#### Beyond the balance of powers

Weber's idea of authority and legitimacy did rely on the premise that security was the main political good and thus security services were important political resources. The influence of international relations came in mainly through the maintenance of the balance of powers. That kind of politics does not make too much sense in the Europe of today as the recent experience in the Balkans shows. Relying on armies and other security forces has led the politicians there nowhere. A general turned politician, or the other way around, is not a promising career project. In today's Europe, the traditional distinction between the friend and the enemy, so forcefully argued for by Carl Schmitt, Weber's disciple, makes little sense.

In the more general sense, the concerns with the external balance of power have changed in such a way that home and foreign affairs are not that easy to separate not only in the European Union but also in its ever widening neighbourhood. The bases of legitimacy have changed to include external as well as internal support. The situation in the Balkans is somewhat extreme, but it is an example of a more general state of affairs. In the end, in post-socialist transitions in Europe, democracy is the only source of internal legitimacy. The security concerns, however, lead to a greater or smaller reliance on the specific international legitimacy, which is as complex as is the security arrangement in Europe. It has little to do with the balance of powers, however. Indeed, the doctrine of the balance of powers depends on the specific national and ideological conflicts that have ended, at least for the moment, in Europe. This is being learned rather slowly in the Balkans and to a lesser extent in other areas in Europe, both in the New and in the Old Europe and in their European and perhaps even Mediterranean neighbourhood.

#### Conclusion

The business of politics in post-communist Europe is not about ideology, and not about the conflict over the different concepts of justice, but it is also not being carried on in an increasingly bureaucratized European Union, in the iron-cage of the EU — it is about mobilizing resources to influence political decisions given the national and international constraints. If the EU project were not to succeed, chances are that the politics of ideology would not be resurrected, but rather that of nationalism, as can be seen during the current EU crisis. Of course, ideological revival, the re-enchantment of the world, is always a possibility, but it is not predictable at this point in time.

#### Conventional signs and abbreviations

used in the following section on monthly statistical data

data not available

% per cent

CMPY change in % against corresponding month of previous year

CCPY change in % against cumulated corresponding period of previous year

(e.g., under the heading 'March': January-March of the current year against January-March

of the preceding year)

3MMA 3-month moving average, change in % against previous year.

CPI consumer price index

PM change in % against previous month

PPI producer price index

p.a. per annum million bn billion

BGN Bulgarian lev (1 BGN = 1000 BGL)

CZK Czech koruna

EUR Euro, from 1 January 1999

HRK Croatian kuna HUF Hungarian forint PLN Polish zloty ROL Romanian leu

RUB Russian rouble (1 RUB = 1000 RUR)

SIT Slovenian tolar SKK Slovak koruna UAH Ukrainian hryvnia

USD US dollar

M0 currency outside banks
M1 M0 + demand deposits
M2 M1 + quasi-money

Sources of statistical data:

National statistical offices and central banks; wiiw estimates.

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#### B U L G A R I A: Selected monthly data on the economic situation 2004 to 2005

(updated end of June 2005) 2004 2005 Feb Oct Dec Feb Mai ΙαΑ May Jun Jul Aug Sep Nov Jan Mar Apr May PRODUCTION Industry, total13 real, CMPY 19.6 15.9 14.6 21.7 21.7 16.2 18.2 17.1 14.1 22.6 21.5 10.9 7.9 14.2 13.9 Industry, total1 real, CCPY 14.2 14.8 14.8 17.1 16.9 17.1 17.1 16.8 17.3 17.7 10.9 9.3 11.1 11.8 16.1 Industry, total real 3MMA 14.8 16.6 17.3 19.3 19.7 18.6 17 1 16 4 17.9 194 18.6 13.8 11 1 12 1 I AROUR Employees total th. persons 2108 2128 2146 2162 2176 2187 2181 2170 2162 2144 2109 2117 2128 2145 Employees in industry 689 688 689 687 685 689 690 686 683 679 672 675 676 676 th. persons Unemployment, end of period 434.7 449.7 527.3 507.5 487.8 466.7 452.4 446.8 442.2 437.5 440.0 450.6 486.4 485.5 471.3 th. persons Unemployment rate2 14 2 13 7 13 2 126 122 12 1 119 117 11.8 119 122 131 13 1 127 12.1 Labour productivity, industry1) CCPY 11.4 12.2 12.2 13.6 14.7 14.6 14.6 14.6 14.2 14.7 15.0 12.6 11.2 13.0 Unit labour costs, exch.r. adj.(EUR)13 CCPY -5.5 -6.1 -5.8 -6.7 -7.5 -7.5 -7.4 -7.1 -7.6 -7.9 -3.6 -2.7 -4.1 WAGES, SALARIES Total economy, gross BGN 287.0 303.0 277.0 290.0 295.0 289.0 295.0 291.0 303.0 296.0 303.0 320.0 302.0 319.0 Total economy, gross real, CMPY 1.1 0.1 -0.6 -1.0 -1.3 0.8 1.4 0.7 2.9 3.2 3.3 5.9 5.0 5.5 Total economy, gross USD 179 182 176 181 179 185 181 189 189 201 219 203 201 215 Total economy, gross EUR 142 148 147 151 148 151 149 155 151 155 164 155 154 163 Industry, gross EUR 152 163 144 154 150 152 156 151 158 153 156 155 155 167 **PRICES** PM -0.5 Consumer 0.3 -0.1 0.3 0.0 -18 12 -04 0.9 02 0.6 13 0.7 09 0.3 11 Consumer CMPY 6.6 62 6.1 6.8 7.3 7.6 6.3 6.3 5.8 4.5 4.0 3.3 39 43 5 1 46 CCPY 6.5 6.3 6.4 6.7 6.7 6.5 6.4 6.1 3.3 3.8 4.2 4.2 Consumer 6.4 6.6 6.6 3.6 Producer, in industry<sup>1)</sup> PM -0.8 0.9 -0.5 1.6 0.2 1.0 1.4 -0.8 -1.2 0.4 0.8 2.4 1.4 1.1 1.1 Producer, in industry CMPY 1.0 1.4 6.1 8.5 6.8 8.1 7.5 7.8 8.3 7.2 5.1 4.7 6.4 7.5 7.7 Producer, in industry1 CCPY 2.0 1.8 2.9 4.0 44 5.0 5.3 5.6 5.8 6.0 5.9 4.7 5.6 6.2 6.6 FOREIGN TRADE<sup>3)4</sup> Exports total (fob), cumulated EUR mn 1083 1719 2318 2920 3618 4405 5075 5807 6546 7277 7994 639 1285 2078 Imports total (cif), cumulated EUR mn 1497 2412 3353 4339 5330 6326 7241 8204 9273 10452 11617 908 1836 2959 -1035 -1420 -269 Trade balance, cumulated EUR mn -414 -693 -1712 -1922 -2166 -2398 -2727 -3175 -3624 -551 -881 FOREIGN FINANCE Current account, cumulated5 EUR mn -359 -499 -724 -943 -962 -748 -601 -560 -775 -1131 -1447 -285 -470 -704 -983 **EXCHANGE RATE** BGN/USD, monthly average nominal 1.547 1.594 1 634 1.632 1.611 1.595 1.606 1.600 1.566 1.506 1.461 1.491 1.503 1.482 1.512 1.543 BGN/EUR, monthly average nominal 1.956 1.956 1.956 1.956 1.956 1.956 1.956 1.956 1.956 1.956 1.956 1.956 1.956 1.956 1.956 1.956 BGN/USD, calculated with CPI<sup>6</sup> real, Jan00=100 69.8 72.4 74.2 74.5 75.2 73.4 74.3 73.5 72.2 69.0 65.8 66.8 67.2 66.6 67.2 68.9 BGN/USD, calculated with PPI<sup>6</sup> real, Jan00=100 73.9 75.6 77.7 77.8 77.5 75.6 76.3 75.1 73.6 72.0 70.1 71.6 71.9 70.2 70.8 BGN/EUR, calculated with CPI<sup>6)</sup> real, Jan00=100 86.4 86.9 87.1 87.3 89.0 87.8 88.4 87.8 87.9 87.3 86.6 85.6 85.2 85.4 84.5 84.9 BGN/EUR, calculated with PPI<sup>6)</sup> real, Jan00=100 86.8 85.9 86.3 85.2 85.4 84.7 84.1 84.7 85.4 85.0 82.6 DOMESTIC FINANCE M0, end of period7 BGN mn 3718 3723 3785 3830 3961 4131 4275 4342 4284 4247 4628 4442 4414 4487 4652 4756 M1, end of period7 9239 10298 10045 11331 10895 BGN mn 7853 7835 7987 8036 8422 8736 9048 9220 9185 10201 10552 Broad money, end of period7) RGN mn 16739 16806 17190 17401 18161 18365 18345 18763 18847 18859 20394 20520 20739 23205 22004 22490 CMPY 21.4 23.0 23.7 25.0 26.8 24.2 20.3 23.1 18.7 19.9 23. 24.2 23.9 38.1 28.0 29.2 Broad money, end of period BNB base rate (p.a.),end of period 2.4 2.6 2.5 2.5 2.4 2.5 2.4 2.4 2.5 2.0 2.6 3.9 2.4 1.9 1.9 2.0 -2.5 -2.2 BNB base rate (p.a.),end of period<sup>8</sup> 1.5 1.2 -3.3 -4.3 -4.1 -5.2 -4.7 -5.4 -4.5 -4.3 -5.2 -5.3 real. % -5.0BUDGET

BGN mn -162 8

1209

405.3

6012

782 4

778 0

990 4

996.3 1185.6 1256.6

427.5

49 2

45.9

400.9

623 6

Central gov.budget balance,cum

<sup>1)</sup> According to new calculation for industrial output and prices. Output data based on survey for enterprises with 10 and more persons.

<sup>2)</sup> Ratio of unemployed to the economically active.

<sup>3)</sup> Based on cumulated national currency and converted with the average exchange rate.

<sup>4)</sup> Cumulation starting January and ending December each year.

<sup>5)</sup> Based on national currency and converted with the exchange rate.

<sup>6)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation.

<sup>7)</sup> According to ECB methodology.

<sup>8)</sup> Deflated with annual PPI.

#### CROATIA: Selected monthly data on the economic situation 2004 to 2005

(updated end of June 2005) 2004 2005 Feb Oct Mai ΙαΑ May Jun Jul Aug Sep Nov Dec Jan Feb Mar Apr May PRODUCTION Industry, total13 real, CMPY 7.2 10.4 3.0 1.0 2.8 1.2 4.9 3.0 -3.3 5.9 9.7 -1.5 -2.9 8.3 6.4 6.3 Industry, total1 real, CCPY 3.0 5.6 4.9 4.1 3.9 3.5 3.6 3.6 2.8 3.1 3.6 6.4 2.2 0.3 1.9 3.2 Industry, total1] real 3MMA 56 6.8 47 22 17 29 3.0 14 1.8 39 7.4 48 0.3 0.6 38 Construction, total,effect.work.time13 real, CMPY -0.6 12.5 7.5 -2.3 -0.5 -6.8 -11.2 -1.8 -1.2 -11.1 LABOUR Employment total 1392.2 1395.1 1401.9 1412.2 1422.2 1431.9 1429.9 1421.1 1412.1 1405.7 1395.8 1387.6 1382.6 1384.2 1390.8 th. persons 281.2 281.8 282.3 282.7 283.2 282.3 282.2 281.8 276.3 276.1 276.5 Employees in industry 282.9 282.1 279.7 273.1 th. persons Unemployment, end of period th. persons 326.0 325 2 317 0 305.2 295 6 293 3 293 8 299 5 307.5 3128 317 6 326.9 330.2 329 0 320.3 308.3 Unemployment rate2) 19.2 19.1 18.6 18.0 17.4 17.2 17.2 17.6 18.1 18.4 18.7 19.1 19.3 19.2 18.7 18.1 0.3 Labour productivity, industry1) CCPY 6.0 8.7 7.9 6.8 6.4 5.9 5.9 5.8 5.0 5.2 5.6 5.0 0.7 -1.2 CCPY -3.9 -3.3 -2.2 -1.2 -0.5 0.0 0.4 0.6 1.2 0.8 6.7 8.3 Unit labour costs, exch.r. adj.(EUR)1 1.0 1.4 WAGES, SALARIES HRK Total economy, gross 5714 5962 5927 5994 6084 6043 5995 5925 5915 6276 6139 6013 5965 6280 Total economy, gross real, CMPY 4.4 7.4 5.0 3.2 4.0 4.2 5.2 4.9 1.5 5.6 3.2 0.7 1.1 1.4 1088 Total economy, gross USD 943 975 950 969 1000 1005 990 976 978 1077 1047 1032 1111 Total economy, gross EUR 747 790 820 814 795 795 807 825 800 784 831 814 794 842 749 Industry, gross FUR 670 730 719 738 756 752 744 736 711 764 725 726 775 PRICES Consumer PM -0.1 0.1 0.2 0.7 -0.3 -0.4 0.1 -0.2 0.4 0.5 0.7 0.4 1 1 0.7 -02 0.0 CMPY 1.9 2.0 2.0 2.3 2.7 2.7 3.5 2.8 Consumer 1.8 1.4 2.4 2.5 1.9 1.6 3.3 3.9 CCPY 2.0 1.8 1.8 1.9 2.0 2.0 2.0 2.0 2.0 2.0 2.1 2.7 3.0 3.3 3.4 3.2 Producer, in industry PM -0.3 0.2 0.9 2.3 -0.3 0.9 1.0 0.2 0.8 -0.5 -0.7 0.0 0.3 0.3 0.3 0.1 Producer, in industry CMPY 0.1 -0.5 1.3 44 3.9 4.6 5.1 5.7 6.3 5.5 4.8 44 5.1 5.1 45 2.3 Producer, in industry CCPY 0.5 0.2 0.4 1.2 1.7 2.1 2.4 2.8 3.1 3.4 3.5 4.4 4.7 4.8 4.8 4.3 RETAIL TRADE Turnover real, CMPY 2.1 3.8 0.0 0.0 2.3 6.6 3.4 2.7 0.9 4.5 1.7 -3.3 3.5 2.0 1.1 Turnover real, CCPY 2.4 2.8 2.0 1.6 1.8 2.5 2.7 2.7 2.5 2.7 2.6 1.1 -1.2 0.7 1.1 FOREIGN TRADE<sup>3)4)</sup> Exports total (fob), cumulated FUR mn 891 1452 2000 2538 3042 3649 4091 4727 5300 5874 6451 439 963 1492 2126 Imports total (cif), cumulated EUR mn 1733 2919 4020 5224 6483 7668 8653 9855 11013 12178 13338 856 1822 3092 4390 Trade balance, cumulated EUR mn -842 -1466 -2020 -2686 -3441 -4019 -4562 -5128 -5713 -6304 -6887 -417 -859 -1600 -2264 Exports to EU-25 (fob), cumulated EUR mn 948 1716 2008 2406 3833 4175 313 1347 581 1326 2678 3093 3468 653 969 Imports from EU-25 (cif), cumulated EUR mn 1209 2065 2872 3743 4630 5452 6116 6919 7690 8496 9281 517 1180 2009 2886 Trade balance with EU-25, cumulated EUR mn -628 -1117 -1546 -2027 -2621 -3046 -3439 -3826 -4221 -4663 -5106 -204 -527 -1040 -1539 FOREIGN FINANCE Current account, cumulated<sup>5)</sup> EUR mn -2158 -1250 **EXCHANGE RATE** HRK/USD, monthly average 6.060 6.241 6.186 6.081 6.012 6.055 6.070 6.050 5.825 5.741 5.780 5.653 5.717 5.758 nominal 6.114 5.644 HRK/EUR, monthly average 7.650 7.501 7.506 7.427 7.372 7.369 7.410 7.545 7.554 7.545 7.564 7.517 7.460 7.326 nominal 7.378 7.395 HRK/USD, calculated with CPI<sup>6)</sup> real, Jan00=100 77 1 78.2 80 N 79 1 78.3 77.6 78 1 78.6 78.5 75.2 72.0 73.1 73.3 71 7 72 7 73.2 HRK/USD, calculated with PPf<sup>0</sup> real, Jan00=100 82.0 84.0 82.5 81.6 80.1 80.2 80.1 80.4 78.5 76.0 77.7 78.3 77.3 77.9 78.4 80.9 91.9 HRK/EUR, calculated with CPI<sup>6)</sup> real, Jan00=100 93.8 94.1 92.8 92.5 92.7 92.8 93.7 95.3 94.9 94.5 94.0 92.8 91.3 90.4 95.3 HRK/EUR, calculated with PPI 92.9 real, Jan00=100 95.5 94.0 93.7 91.1 90.8 90.2 89.6 90.1 91.6 92.0 92.3 92.3 91.9 90.8 89.9 DOMESTIC FINANCE M0, end of period HRK mn 10217 10040 10455 10541 10977 11843 11385 10947 10915 10568 10956 10789 10905 11062 11407 M1, end of period 32891 33194 34265 34622 35024 34492 33852 33601 34562 34909 34387 34547 34819 HRK mn 31284 31623 Broad money, end of period HRK mn 127877 125767 127868 127461 129559 133013 136826 138743 138357 139633 139948 138919 138850 137975 137879 Broad money, end of period CMPY 9.1 7.9 6.4 7.8 9.3 8.9 7.8 9.7 7.8 5.9 8.5 7.0 8.5 8.6 8.6 Discount rate (p.a.),end of period 4.5 4.5 4.5 4.5 4.5 4.5 4.5 4.5 4.5 45 4.5 4.5 4.5 4.5 45 Discount rate (p.a.),end of period 7) 4.4 3.2 -0.1 -0.6 -1.7 -0.9 -0.3 0.1 -0.6 -0.6 0.0 5.0 0.1 0.6 -1.1 BUDGET

Central gov. budget balance, cum.8)

HRK mn -1356.9 -2499.7 -3886.2 -4524.2

<sup>1)</sup> In business entities with more than 20 persons employed.

<sup>2)</sup> Ratio of unemployed to the economically active population.

<sup>3)</sup> Based on cumulated national currency and converted with the average exchange rate.

<sup>4)</sup> Cumulation starting January and ending December each year.

<sup>5)</sup> Calculated from USD to NCU to EUR using the official average exchange rate

<sup>6)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation.

<sup>7)</sup> Deflated with annual PPI.

<sup>8)</sup> Pension payments and social security funds are included.

#### CZECH REPUBLIC: Selected monthly data on the economic situation 2004 to 2005

(updated end of June 2005) 2004 2005 Feb Oct Feb Mai ΙαΑ May Jun Jul Aug Sep Nov Dec Jan Mar Apr May PRODUCTION Industry, total real, CMPY 7.1 15.3 10.1 12.7 15.1 11.0 8.7 6.6 8.1 10.9 8.3 7.2 0.1 5.7 5.6 real, CCPY 5.5 9.0 9.3 10.0 10.8 10.8 10.6 10.1 9.9 10.0 9.9 7.2 6.4 4.0 Industry, total 4.4 Industry, total real 3MMA 9.0 11.0 127 126 13.0 117 87 7.8 86 91 8.9 7.0 4 0 36 real, CMPY -29.5 Construction, tota 9.7 21.4 -3.7 -3.7 0.3 9.6 3.5 2.9 9.8 14.2 3.8 -16.0 LABOUR Employees in industry<sup>1</sup> 1123 1128 1127 1127 1131 1133 1135 1134 1137 1138 1131 1126 1132 1135 1135 th. persons Unemployment, end of period 532.1 570.8 559.8 535.1 520.4 517.5 536.0 530.2 517.8 517.7 541.7 561.7 555.0 540.5 512.6 494.6 th. persons Unemployment rate 109 10.6 102 99 99 92 93 91 89 89 9.5 98 96 94 89 86 Labour productivity, industry<sup>1)3</sup> CCPY 7.1 10.3 10.4 11.7 12.2 11.2 11.1 10.7 10.2 10.6 10.4 10.1 7.7 5.6 6.0 Unit labour costs, exch.r. adj.(EUR) 1)3) CCPY -3.3 -5.2 -5.4 -6.7 -6.9 -5.6 -4.9 -4.2 -3.8 -3.7 -3.3 1.0 4.6 7.5 6.7 WAGES, SALARIES Industry, gross<sup>1</sup> CZK 16896 16941 15668 16921 17591 17591 17670 16874 17065 17450 20415 18870 16305 17629 17582 Industry, gross<sup>1)</sup> real, CMPY 6.7 7.9 4.4 2.4 4.1 3.3 5.0 3.6 1.3 5.4 1.8 1.3 2.2 2.7 2.2 Industry, gross<sup>1)</sup> USD 603 628 624 660 675 687 649 659 692 847 825 733 708 781 755 Industry, gross<sup>1)</sup> EUR 477 512 520 550 556 561 533 540 554 653 616 544 592 584 **PRICES** Consumer PM 0.2 0.1 0.0 0.4 0.2 0.4 0.0 -0.8 0.5 -0.1 0.1 0.7 0.2 -0.1 0.1 0.2 CMPY Consumer 23 2.5 23 27 29 32 34 3.0 3.5 29 28 17 17 1.5 16 13 Consumer CCPY 23 23 23 24 2.5 26 27 27 28 28 28 1.7 17 1.7 17 16 PM 8.0 0.9 0.0 -0.3 Producer, in industry 0.3 0.8 0.8 0.8 0.3 1.1 0.3 0.2 0.2 0.1 -0.7 Producer, in industry CMPY 2.1 3.7 4.9 7.3 8.1 8.0 8.6 8.2 7.7 7.2 4.0 1.6 6.3 7.1 6.4 5.6 Producer, in industry CCPY 1.6 1.8 2.3 2.8 3.4 3.9 4.4 4.8 5.2 5.5 5.7 7.2 7.2 6.9 6.6 6.1 RETAIL TRADE Turnover real, CMPY 2.3 29 29 0 9 37 0.3 45 0.8 1.5 84 3.2 4.5 1 1 39 1 0 Turnove real, CCPY 0.2 1.1 1.5 1.4 1.8 1.6 1.9 1.8 1.8 2.4 2.5 4.5 2.8 3.2 2.6 FOREIGN TRADE<sup>4)5)</sup> Exports total (fob),cumulated EUR mn 7134 11462 16022 20887 25779 30086 34252 39285 44330 49604 54030 4767 9426 14622 19686 EUR mn 6994 11425 16317 21149 30540 34820 39741 44857 50068 54749 4583 9047 13977 18871 Imports total (fob),cumulated 26020 Trade balance cumulated FUR mn 139 37 -294 -262 -241 -455 -568 -456 -528 -464 -719 184 378 645 816 Exports to EU-25 (fob), cumulated EUR mn 6218 9986 13905 18123 22305 25986 29564 33872 38216 42745 46449 4177 8159 12538 16800 Imports from EU-25 (fob)<sup>6</sup>, cumulated EUR mn 4891 8073 11461 15135 18666 21917 24946 28541 32237 35969 39302 3056 6245 9762 13194 Trade balance with EU-25, cumulated EUR mn 1327 1913 2445 2988 3639 4618 5331 5980 6776 7147 1122 1914 2775 3607 4069 FORFIGN FINANCE Current account, cumulated<sup>4)</sup> EUR mn -2615 -3913 -184 -418 -1059 -1266 -1591 -3191 -3334 -3689 -4490 -142 348 485 376 **EXCHANGE RATE** 23.8 CZK/USD, monthly average nominal 26.0 26.9 27.1 26.6 26.0 25.7 26.0 25.9 25.2 24.1 22.9 23.1 23.0 22.6 23.3 CZK/EUR, monthly average nominal 32.9 33.0 32.5 32.0 31.6 31.5 31.6 31.6 31.5 31.3 30.6 30.3 30.0 29.8 30.1 30.2 CZK/USD, calculated with CPI7) real, Jan00=100 73.3 76.3 77.2 75.9 74.4 73.0 73.8 74.3 72.4 69.2 65.4 65.7 65.8 65.1 67.0 68.4 CZK/USD, calculated with PPI7) real, Jan00=100 79.2 76.8 73.5 66.8 67.6 69.1 71.1 76.5 80.1 79.1 75.3 75.8 75.1 70.7 67.6 67.0 CZK/FUR calculated with CPI7 real .lan00=100 90.6 913 90.5 88.9 87.8 87 1 87 6 88 4 87 9 87 4 85.9 84 0 83 2 83 2 84 1 84 2 CZK/EUR, calculated with PPIT real. Jan00=100 90.4 90.6 89.0 87.2 85.3 84.7 84.5 84.4 83.6 83.0 81.2 80.5 79.6 79.5 80.4 81.2 DOMESTIC FINANCE M0, end of period CZK bn 223.7 224.0 227.3 228.9 234.9 233.1 233.7 236.8 236.8 238.4 236.8 237.8 240.9 242.9 245.9 M1, end of period CZK bn 888.8 893.3 901.8 936.2 945.6 933.5 965.9 965.9 953.5 975.8 962.3 965.5 963.5 972.7 965.5 M2, end of period CZK bn 1760.8 1751.6 1797.7 1814.0 1817.9 1821.3 1835.5 1841.1 1841.0 1840.5 1844. 1827.5 1844.5 1844.9 1882.2 M2, end of period CMPY 7.0 7.8 84 92 10.3 8.0 7.5 8.6 7.8 6.6 44 42 48 5.3 47 1.00 1.00 1.00 1.00 1.25 1.25 1.50 1.50 1.50 1.50 1.50 1.25 1.25 Discount rate (p.a.),end of perio 1.25 0.75 0.75 Discount rate (p.a.),end of period 8) real. % -0.6 -1.1 -2.6 -3.7 -4.7 -5.6 -6.1 -6.0 -6.5 -6.2 -5.8 -5.6 -5.5 -4.9-4.6 -3.1 BUDGET -40515 -59467 -66370 3490 Central gov.budget balance,cum. CZK mn -2852 -7819 -38070 -45423 -49702 -48799 -50687 -93530 -2580 8250 -22490 -27030

<sup>1)</sup> Enterprises employing 20 and more persons.

<sup>2)</sup> Ratio of job applicants to the economically active (including women on maternity leave), from July 2004 calculated with disposable number of registered unemployment.

<sup>3)</sup> Calculation based on industrial sales index (at constant prices).

Based on cumulated national currency and converted with the average exchange rate.

<sup>5)</sup> Cumulation starting January and ending December each year.

<sup>6)</sup> According to country of origin.

<sup>7)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation.

<sup>8)</sup> Deflated with annual PPI.

HUNGARY: Selected monthly data on the economic situation 2004 to 2005

(updated end of June 2005) 2004 2005 Feb Oct Mai ΙαΑ May Jun Jul Aug Sep Nov Dec Jan Feb Mar Apr May PRODUCTION 8.9 Industry, total real, CMPY 11.8 9.2 7.2 14.7 4.8 6.3 6.8 5.7 10.7 3.5 3.5 0.5 1.4 11.8 real, CCPY 9.6 10.4 10.1 9.5 10.4 9.6 9.2 8.9 8.5 8.8 8.3 3.5 2.0 1.8 3.6 Industry, total Industry, total real 3MMA 10.4 10.9 9.5 10 4 89 86 6.0 6.3 7.8 67 6.1 2.5 18 36 real, CMPY 4.9 20.2 Construction, tota 12.4 7.3 -1.9 4.0 9.8 6.1 0.7 5.4 12.0 9.4 25.1 4.0 LABOUR Employees in industry<sup>1</sup> 787.4 790.9 788.7 786.7 788.9 788.8 786.4 785.0 780.5 779.9 770.7 776.1 771.6 768.0 763.9 th. persons Unemployment<sup>2</sup> 246.6 254.6 247.9 252.2 248.4 241.5 241.6 244.8 255.1 261.7 263.3 275.1 286.8 297.4 300.1 302.9 th. persons Unemployment rate % 6.0 6 1 6.0 5.8 5.8 59 59 6 1 6 1 6.3 6.3 66 6.9 7 1 72 72 Labour productivity, industry1) CCPY 13.2 13.6 13.2 12.6 13.4 12.5 12.1 11.7 11.4 11.6 11.2 5.4 4.0 4.1 6.2 Unit labour costs, exch.r. adi.(EUR)1 CCPY -10.8 -7.8 -6.4 -6.2 -5.5 -3.8 -2.6 -2.0 -1.6 -1.0 -0.4 9.9 11.2 8.8 5.1 WAGES, SALARIES Total economy, gross<sup>1)3)</sup> HUF 140757 163918 184265 150888 134206 141934 140815 141898 146550 138849 139635 143309 170505 144893 149999 Total economy, gross<sup>1)3)</sup> real, CMPY 1.6 4.6 1.1 -0.7 0.8 -1.3 -0.2 0.0 -1.4 -0.7 -8.5 21.2 4.7 2.7 2.5 Total economy, gross<sup>1)3)</sup> USD 645 687 675 674 705 691 679 689 725 868 930 981 774 812 783 Total economy, gross<sup>1)3)</sup> EUR 510 560 563 561 579 563 558 564 581 668 693 747 594 616 604 Industry, gross<sup>1</sup> EUR 644 487 559 553 557 558 553 556 555 560 674 559 564 605 591 **PRICES** PM Consumer 12 0.5 0.3 0.9 0.1 0.0 -0.30.1 0.5 0.1 0.0 0.7 0.4 0.7 0.8 0.6 Consumer CMPY 7.1 6.7 6.9 76 7.5 7.2 72 6.6 6.3 5.8 5.5 4.1 32 3.5 39 36 CCPY 6.9 6.8 7.0 7.0 6.9 6.8 4.1 Consumer 6.8 7.1 7.1 7.1 7.0 3.6 3.6 3.7 3.6 Producer, in industry PM -0.2 -0.8 0.6 0.3 0.4 0.1 0.2 0.3 0.3 -0.2 -0.5 0.7 0.0 8.0 0.8 0.5 CMPY Producer, in industry 4.5 3.2 4.4 5.4 3.3 2.7 2.6 3.3 3.5 2.1 1.6 3.8 3.1 5.0 5.3 5.2 Producer, in industry CCPY 49 43 44 4.6 44 4.1 3.9 3.9 3.8 3.7 3.5 3.8 3.5 4.0 43 4.5 RETAIL TRADE Turnover real, CMPY 6.6 5.8 8.1 5.9 10.7 5.7 5.6 4.8 3.2 4.6 3.3 3.2 1.9 7.4 3.3 Turnover real, CCPY 5.7 3.2 4.0 6.4 6.2 6.7 6.5 7.3 7.0 6.8 6.6 6.2 6.0 2.6 4.4 FOREIGN TRADE<sup>4)5)</sup> EUR mn 6387 10178 13602 24753 27918 31950 36103 40420 44056 3444 11176 Exports total (fob), cumulated 17158 21118 7045 15198 Imports total (cif), cumulated FUR mn 6756 10900 15289 19169 23414 27332 30882 35225 39603 44033 47908 3618 7515 11747 16150 -370 -2011 Trade balance, cumulated EUR mn -722 -1687 -2297 -2580 -2964 -3274 -3500 -3613 -3852 -174 -470 -570 -952 Exports to EU-25 (fob), cumulated EUR mn 5310 8388 11159 14019 17099 19928 22353 25460 28783 32188 34918 2753 5560 8723 11815 Imports from EU-25 (cif)<sup>6)</sup>, cumulated EUR mn 5081 25456 31497 5236 8187 11465 14391 17330 20053 22450 28484 34191 2520 8154 11079 Trade balance with EU-25, cumulated EUR mn 201 -306 -372 -231 -125 -98 299 691 727 232 324 569 736 FOREIGN FINANCE Current account, cumulated EUR mn -1308 -3561 -5411 -7118 -1497 **EXCHANGE RATE** 202.8 HUF/USD, monthly average 207.9 206.6 208 6 210.7 208.0 203 6 204.5 197.6 188.9 183.4 187.8 187.2 185.9 191.7 198.3 nominal HUF/EUR, monthly average 263.0 253.4 250.3 252.9 253.2 249.9 248.9 247.7 246.8 245.3 245.9 246.6 243.8 245.0 248.2 252.0 nominal HUF/USD, calculated with CPI71 real, Jan00=100 68.4 68.8 67.8 67.3 65.6 62.6 60.6 61.3 62.7 64.5 68.8 69.1 69.5 67.3 61.7 61.7 HUF/USD, calculated with PPITI real, Jan00=100 78.6 79.3 80.6 82.3 81 1 79.5 80 N 78 9 77.8 75.2 728 744 74 5 74.3 76 N 78.3 HUF/EUR, calculated with CPI7) real, Jan00=100 82.0 81.1 81.5 81.6 80.4 80.5 80.2 79.8 79.2 79.7 79.1 78.2 78.4 78.8 79.5 85.1 real, Jan00=100 HUF/EUR, calculated with PPI<sup>7)</sup> 90.9 90.5 88.2 89.7 90.8 89.5 89.4 88.8 88.7 88.0 88.7 89.6 DOMESTIC FINANCE M0, end of period 1278.6 1322.6 1324.8 1376.0 HUF bn 1278.1 1255.8 1329.1 1329.1 1329.9 1328.6 1334.9 1365.5 1341.5 1320.6 1403.5 1426 1 M1, end of period8 HUF bn 3688 6 3699 5 37717 3805.8 3874 4 3876 1 3935 6 3954 8 38914 4053 0 41693 40286 40294 4195 0 42191 4390 4 8961.6 Broad money, end of period<sup>8)</sup> HUF bn 8759.7 8719.0 8823.9 9356.0 9540.7 9804.5 9660.0 9749.9 9959.7 10166.1 10275.4 8863.0 9087.7 9251.2 9278.1 11.5 Broad money, end of period<sup>8)</sup> CMPY 11.9 12.0 11.8 11.1 10.5 13.2 12.0 10.8 11.2 11.6 9.8 11.3 14.2 15.2 15.9 NBH base rate (p.a.) end of period 12.5 12.3 11.5 11.5 11.0 10.0 9.5 9.0 7.8 7.5 7.3 12.0 11.5 11.0 10.5 8.3 NBH base rate (p.a.),end of period9 real % 7.7 8.8 86 6.8 7 7 7.8 5.0 5.0 2.6 2.1 1.9 BUDGET Central gov.budget balance,cum HUF bn -246.7 -365.0 -426.9 -508.8 -855.8 -863.1 -926.8 -1035.8 -1034.6 -1023.0 -889.0 -199.1 -379.0 -373.1 -589.0

<sup>1)</sup> Economic organizations employing more than 5 persons.

<sup>2)</sup> According to ILO methodology, 3-month averages comprising the two previous months as well.

<sup>3)</sup> Increase of wages in January 2005 due to payment of one month extra salary in state sector (in January instead of December).

Based on cumulated national currency and converted with the average exchange rate.

<sup>5)</sup> Cumulation starting January and ending December each year.

<sup>6)</sup> According to country of dispatch.

<sup>7)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation.

<sup>8)</sup> According to ECB monetary standards.

<sup>9)</sup> Deflated with annual PPI.

POLAND: Selected monthly data on the economic situation 2004 to 2005

(updated end of June 2005) 2004 2005 Feb Oct Dec Feb Mai ΙαΑ May Jun Jul Aug Sep Nov Jan Mar Apr May PRODUCTION Industry<sup>1</sup> real, CMPY 18.2 23.6 21.8 12.2 15.8 6.0 13.8 9.4 3.4 11.4 6.9 4.7 2.4 -3.7 -1.1 0.9 Industry real, CCPY 16.3 18.9 19.7 18.1 17.7 15.9 15.7 14.9 13.5 13.3 12.7 4.7 3.5 0.8 0.3 0.4 Industry1 real 3MMA 18.9 21.3 192 16.6 113 11.8 97 86 8.0 7.1 7.7 47 0.8 -10 -1.4 Construction<sup>1</sup> real, CMPY 18.4 21.8 -6.3 6.2 25.8 -13.4 -14.4 -14.2 2.6 0.1 4.1 4.2 7.9 13.1 -3.9 -17.7 LABOUR Employees1) 4672 4667 4675 4681 4688 4688 4681 4686 4698 4689 4679 4737 4745 4743 4754 4756 th. persons Employees in industry<sup>1</sup> 2399 2398 2397 2396 2399 2400 2397 2399 2409 2405 2417 2422 2423 2426 2423 2397 th. persons Unemployment, end of period th. persons 3294 5 3265.8 31738 30925 30712 3042 4 3005.7 2970 9 2938 2 2942 6 29996 30949 3094 5 30526 2957 8 2867.3 Unemployment rate2) 20.6 20.5 20.0 19.6 19.5 19.3 19.1 18.9 18.7 18.7 19. 19.5 19.4 19.3 18.8 18.3 Labour productivity, industry1) CCPY 17.3 19.8 20.5 18.8 18.4 16.5 16.2 15.4 14.0 13.8 13.2 3.8 2.6 -0.1 -0.7 -0.6 CCPY 21.2 -22.5 -22.1 -22.1 -20.9 -19.5 -17.3 -16.3 -14.9 -13.1 -10.5 14.0 17.8 20.4 19.9 Unit labour costs, exch.r. adj.(EUR)1 -12.1 WAGES, SALARIES Total economy, gross<sup>1)</sup> PLN 2440 2411 2481 2471 2424 2377 2427 2427 2354 2405 2428 2413 2386 2505 2748 2385 Total economy, gross<sup>1)</sup> real, CMPY 4.8 5.5 2.5 1.2 0.4 -0.8 0.7 -0.7 -1.9 -1.7 -1.0 -1.5 -2.4 -1.4 -1.3 0.6 Total economy, gross<sup>1)</sup> USD 618 624 613 598 635 667 662 681 690 763 888 769 788 813 771 737 Total economy, gross1) EUR 490 509 498 524 543 544 552 663 510 557 588 584 605 617 595 580 551 549 548 592 693 Industry, gross<sup>1</sup> FUR 499 514 517 493 531 551 590 616 625 597 580 PRICES Consumer PM 0.1 0.3 0.8 1.0 0.9 -0.1 -04 0.3 0.6 0.3 0.1 0.1 -0 1 0.1 0.4 0.3 CMPY 2.2 4.6 4.6 4.5 4.4 3.7 2.5 Consumer 1.6 1.7 3.4 4.4 4.4 4.5 3.6 3.4 3.0 CCPY 1.7 1.7 1.9 2.2 2.5 2.8 3.1 3.2 3.3 3.5 3.5 4.1 4.0 3.9 3.7 3.5 Producer, in industry PM 0.7 1.5 2.1 1.3 -0.20.2 0.3 -0.1 0.4 -0.4 -1.3 0.1 -0.5 0.5 0.7 -0.2Producer, in industry CMPY 4.2 49 7.6 9.6 91 8.6 8.5 7.9 7.6 6.7 5.2 4.5 3.2 2.2 N 9 -0.5 Producer, in industry CCPY 4.2 44 5.3 6.2 6.7 7.0 7.2 7.3 7.3 7.3 7.1 4.7 4.0 3.5 2.8 2.1 RETAIL TRADE Turnover<sup>1]</sup> real, CMPY 10.6 18.8 27.7 0.9 4.2 5.9 4.4 3.9 -0.8 -0.4 -1.8 3.2 -1.6 -3.8 -17.4 5.5 Turnover<sup>1)</sup> 12.4 10.1 real, CCPY 8.5 13.6 18.4 14.0 11.4 9.4 8.8 7.9 7.1 3.1 1.0 -0.4 -5.9 -4.1 FOREIGN TRADE<sup>3)4</sup> Exports total (fob), cumulated FUR mn 8091 13185 18208 22866 27962 32868 37639 43416 49145 54898 59996 5265 10650 16452 22060 71791 Imports total (cif), cumulated EUR mn 9258 15532 22497 28251 34365 40339 45980 52661 59168 65643 5671 11574 18208 24208 Trade balance, cumulated EUR mn -1168 -2347 -4289 -5385 -6403 -7472 -8341 -9246 -10023 -10745 -406 -923 -1756 -2148 Exports to EU-25 (fob), cumulated EUR mn 6863 11011 22853 30275 34647 43446 4203 8289 17320 15145 18907 26597 39056 47232 12922 Imports from EU-25 (cif)5), cumulated EUR mn 6439 10783 15672 19716 23792 27810 31539 35890 40319 44694 48669 3793 7724 12148 16227 Trade balance with EU-25, cumulated EUR mn 424 228 -527 -809 -939 -1213 -1263 -1243 -1263 -1248 -1437 410 565 775 1093 FOREIGN FINANCE EUR mn -1837 Current account, cumulated -96 -648 -1210 -2173 -2907 -2654 -3037 -2962 -2786 -2949 81 51 118 **EXCHANGE RATE** PLN/USD, monthly average 3.846 3.890 3.959 3.936 3.787 3.643 3.643 3.583 3.460 3.283 3.095 3.103 3.060 3.049 3.205 3.291 nominal 4.854 4.768 4.758 4.729 4.593 4.469 4.436 4.376 4.324 4.262 4.144 4.082 3.984 4.021 4.151 4.183 PLN/EUR, monthly average nominal PLN/USD, calculated with CPI<sup>6</sup> real .lan00=100 911 924 93.6 92.6 88.7 85.2 85.6 84 2 81 2 76.8 72.1 72.3 71.8 72 1 75.4 77 2 89.5 PLN/USD, calculated with PPI<sup>6)</sup> real, Jan00=100 92.3 93.0 92.6 86.1 86.2 84.7 82.7 79.5 75.3 75.8 75.5 75.8 79.1 81.4 91.9 PLN/EUR, calculated with CPI<sup>6)</sup> real, Jan00=100 110.8 110.2 108.8 104.9 102.0 101.9 100.4 98.9 97.2 92.9 91.1 92.3 94.9 95.4 112.6 94.8 PLN/EUR, calculated with PPI real, Jan00=100 92.4 93.3 108.6 105.7 103.9 102.4 99.7 97.1 96.4 95.4 94.5 93.4 91.7 90.6 89.2 90.1 DOMESTIC FINANCE M0 end of period PI N hn 496 49 9 514 50.2 50.5 50.9 50.9 50.1 50.5 50.0 50.7 497 50.5 51 4 53.2 52 9 M1, end of period<sup>7</sup> PLN bn 156.2 161.3 160.3 165.0 168.9 163.6 168.9 168.9 181.8 175.2 175.9 173.1 178.2 181.4 189.6 176.5 M2, end of period7 PLN bn 338.2 340.1 348.8 344.7 348.5 347.6 351.5 350.5 369.9 356.7 366.4 360.1 364.3 371.8 376.4 382.5 CMPY M2, end of period 6.2 7.0 10.0 7.6 7.9 7.6 8.2 7.2 11.3 6.7 7.6 7.5 7.7 9.3 7.9 11.0 Discount rate (p.a.),end of period 5.8 5.8 5.8 5.8 5.8 6.5 6.5 7.0 7.0 7.0 7.0 7.0 7.0 6.5 6.0 6.0 Discount rate (p.a.),end of period<sup>8)</sup> -3.5 -0.8 -0.6 0.3 3.7 6.5 1.5 0.8 -1.7 -3.1 -1.9 -1.8 1.7 2.4 4.2 5.1 BUDGET Central gov.budget balance, cum PLN mn -9346 -11804 -10781 -15186 -19730 -23067 -25793 -28841 -30642 -33820 -41505

<sup>1)</sup> Enterprises employing more than 9 persons.

<sup>2)</sup> Ratio of unemployed to the economically active.

Based on cumulated national currency and converted with the average exchange rate.

<sup>4)</sup> Cumulation starting January and ending December each year.

<sup>5)</sup> According to country of origin.

<sup>6)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation.

<sup>7)</sup> Revised according to ECB monetary standards.

<sup>8)</sup> Deflated with annual PPI.

R O M A N I A: Selected monthly data on the economic situation 2004 to 2005

(updated end of June 2005) 2004 2005 Feb Mai ΙαΑ May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May PRODUCTION 7.8 Industry, total13 real, CMPY 6.9 9.5 0.5 5.2 2.0 6.5 2.4 9.3 12.3 8.6 4.0 3.2 5.8 3.6 Industry, total1 real, CCPY 3.9 5.9 4.5 4.6 4.4 4.0 4.3 4.5 4.3 4.7 5.3 8.6 6.0 5.3 5.9 Industry, total real 3MMA 59 56 5 1 3.0 3.5 39 47 48 5.8 78 10.1 8 1 5.3 5 1 I AROUR 4398.3 Employees total th. persons 4375.8 4404.7 4405.8 4423.1 4453.6 4456.9 4452.0 4449.9 4439.0 4432.1 4450.8 4500.7 4535.7 4551.0 Employees in industry th. persons 1752.6 1754.4 1738.5 1736.6 1755.6 1757.6 1757.7 1749.8 1752.6 1746.5 1733.7 1745.4 1757.0 1749.4 Unemployment, end of period 702.4 697.4 661.9 617.8 590.3 552.6 547.8 550.7 551.4 557.9 562.7 558.6 537.8 511.3 th. persons 562.6 Unemployment rate2 7.8 7.8 7 4 6.9 66 6.3 62 6 1 61 62 62 6.3 62 60 5.7 Labour productivity, industry CCPY 9.7 11.9 10.8 11.2 11.0 10.5 10.7 10.8 10.5 10.9 11.5 10.8 7.9 7.0 7.4 Unit labour costs, exch.r. adj.(EUR) CCPY -3.4 -2.7 -1.8 -1.0 0.1 0.4 0.3 0.6 1.1 1.7 2.2 15.7 18.1 18.0 18.1 WAGES, SALARIES th. ROL 8392.8 8677.8 Total economy, gross 7484.0 8065.8 8292.8 8008.2 8035.9 8125.7 8101.0 8214.1 9733.5 9514.7 8748.7 9203.5 9729.8 real, CMPY Total economy, gross 8.7 12.5 7.0 9.3 10.8 7.8 8.4 9.3 10.2 12.5 10.4 9.1 7.3 5.0 6.6 Total economy, gross USD 233 247 244 237 239 243 241 244 255 283 337 327 310 334 347 201 204 204 Total economy, gross EUR 184 197 197 198 198 200 218 251 249 238 253 268 Industry, gross EUR 236 219 255 177 195 199 193 192 198 198 203 196 208 224 243 **PRICES** PM 0.3 Consumer 0.6 0.5 0.6 0.3 0.6 13 0.5 0.9 12 0.6 0.6 0.8 0.6 0.3 18 Consumer CMPY 13.7 13.1 12.5 12.3 12 0 12.1 12 4 11.1 10.8 99 93 8.9 8.9 8 7 10.0 10.0 CCPY 13.8 12.8 12.1 11.9 8.9 9.1 Consumer 13.6 13.3 13.1 12.9 12.8 12.6 12.4 8.9 8.8 9.3 Producer, in industry PM 0.9 0.9 2.8 1.7 1.6 0.2 -0.9 1.2 -0.6 0.8 2.5 1.3 1.1 1.7 1.3 CMPY Producer, in industry 17.6 17.0 18.5 19.3 20.4 21.3 22.1 20.0 20.0 18.2 15.9 14.6 12.8 12.6 12.3 Producer, in industry CCPY 18.4 17.9 18.1 18.3 18.7 19.0 19.4 19.5 19.6 19.4 19.1 14.6 13.7 13.3 13.1 RETAIL TRADE Turnover real, CMPY 13.4 16.9 12.0 11.3 13.6 8.5 12.3 10.6 8.8 14.8 32.0 13.1 25.3 18.7 23.9 Turnover real, CCPY 20.4 17.3 17.2 15.9 15.0 14.7 13.8 13.7 13.3 12.9 13.0 14.6 13.1 19.2 19.0 FOREIGN TRADE3) EUR mn 2713 4337 5824 9033 10874 13995 15735 17404 18935 3160 5091 6881 Exports total (fob), cumulated 7394 12296 1513 Imports total (cif), cumulated FUR mn 3382 5482 7475 9720 11992 14365 16391 18644 21061 23695 26281 1892 4045 6643 9191 Trade balance, cumulated EUR mn -669 -1146 -1651 -2326 -2959 -3491 -4094 -4649 -5325 -6291 -7346 -379 -884 -1552 -2310 Exports to EU-25 (fob), cumulated EUR mn 2059 3212 4275 5412 6644 7997 9033 10230 11508 12720 13807 1113 2298 3581 4799 Imports from EU-25 (cif), cumulated EUR mn 7794 2033 3360 4777 6264 9361 10622 12065 13676 15426 17065 1182 2558 4140 5767 Trade balance with EU-25, cumulated EUR mn 27 -148 -502 -852 -1150 -1364 -1590 -1835 -2168 -2706 -3258 -69 -260 -558 -968 FOREIGN FINANCE Current account, cumulated EUR mn -205 -484 -785 -1706 -2556 -4402 -136 -516 -899 -1391 **EXCHANGE RATE** 28041 ROL/USD, monthly average 32073 32646 33923 33758 33570 33395 33613 33621 32881 30677 28910 29076 28244 27570 28508 nominal ROL/EUR, monthly average 40572 40055 40695 40559 40754 40967 40947 41078 41069 39820 38774 38178 36765 36338 36293 36182 nominal real, Jan00=100 82.3 82.4 66.9 65.6 65.6 ROL/USD, calculated with CPI<sup>(1)</sup> 80.3 81.8 84.9 84.6 84.0 82.0 79.6 73.8 68.9 68.9 66.5 ROL/USD, calculated with PPI5 real, Jan00=100 692 70.3 71 9 71.6 70.7 69.3 68.8 67.8 66.3 62.3 58.7 58.7 57.5 56.5 56.0 ROL/EUR, calculated with CPI<sup>4)</sup> real, Jan00=100 98.1 99.3 99.2 98.4 98.0 97.7 96.8 93.3 90.6 88.2 84.8 83.9 82.4 99.4 99.6 81.9 real, Jan00=100 ROL/EUR, calculated with PPI<sup>4</sup> 80.5 78.6 76.3 73.0 67.9 65.3 80.0 79.1 77.9 76.9 75.5 71.5 69.9 67.0 DOMESTIC FINANCE M0, end of period ROL bn 58313 57773 63788 65158 68904 73312 75283 76697 77764 73096 75367 72395 76580 77859 87499 M1 end of period ROI bn 104107 107175 113651 118864 125928 131880 140492 142811 143111 140201 153601 142406 148436 154653 163757 M2, end of period ROL bn 458468 490510 506603 525105 548392 567404 573948 568742 645332 631223 652801 679570 690961 481461 480254 41.1 24.8 30.3 26.9 29.4 30.4 34.3 34.6 36.9 35.4 33.6 40.1 39.6 42.4 43.9 Discount rate (p.a.) end of period 21.3 21.3 21.3 21.3 21.3 20.8 20.3 19.2 18.8 18.8 17.3 15.7 10.8 8.4 8.0 18.0 Discount rate (p.a.),end of period 5)6) real % 3 1 36 23 0.7 -0.5 -15 -0.6 -10 0.5 18 24 26 -1.6 -3.4 BUDGET Central gov.budget balance, cum ROL bn -2634 -5930 -6529 -14333 -7068 -9390 -7805 -6769 -12034 -18781 820 -5219 -6734 -55

90

<sup>1)</sup> Enterprises with more than 50 (in food industry 20) employees.

<sup>2)</sup> Ratio of unemployed to economically active population as of December of previous year, from 2004 as of December 2003

<sup>3)</sup> Cumulation starting January and ending December each year.

<sup>4)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation

<sup>5)</sup> Reference rate of RNB.

<sup>6)</sup> Deflated with annual PPI

R U S S I A: Selected monthly data on the economic situation 2004 to 2005

(updated end of June 2005) 2004 2005 Oct Feb Mai ΙαΑ May Jun Jul Aug Sep Nov Dec Jan Feb Mar Apr May PRODUCTION 1.4 Industry, total13 real, CMPY 7.4 5.4 6.9 9.3 9.7 4.6 2.1 4.0 5.0 8.5 6.9 6.1 4.6 12.5 5.1 Industry, total<sup>1)</sup> real, CCPY 7.4 6.9 7.3 3.9 3.9 4.2 3.6 7.3 7.4 2.1 Construction, total real CMPY 13.8 14 2 15.8 14 9 13.3 7.5 7 1 5.9 34 22 10.6 62 49 5.0 64 5.3 LABOUR<sup>2)</sup> Employment total th. persons 65600 66400 67200 68000 68200 68400 68700 68200 67700 67300 67100 67000 66900 67200 67600 Unemployment, end of period 6923 6477 6026 5584 5528 5465 5421 5669 5901 6140 6109 6080 6056 5897 5762 th. persons Unemployment rate 9.6 8.9 8.2 7.6 7.5 7.4 7.3 7.7 8.0 8.4 8.4 8.3 8.3 8.1 7.8 WAGES, SALARIES Total economy, gross RUB 6141 0 6428 0 6448 0 6524 0 7003 0 6982 0 6873 0 6918 0 6908.0 7046 0 8799 0 7346 0 7465.0 8093 0 8002 0 8162 0 Total economy, gross real, CMPY 18.0 16.8 14.6 13.4 14.5 12.6 12 4 11.7 56 5.3 7.3 10.0 7.8 11.1 94 10.2 USD 246 Total economy, gross 215 225 225 225 241 240 235 237 238 315 262 267 293 288 292 Total economy, gross 184 187 187 198 196 193 194 190 190 235 200 205 222 222 230 EUR 170 Industry, gross EUR 200 215 222 220 229 230 238 230 225 224 PRICES Consumer PM 1.0 0.8 1.0 0.7 0.8 0.9 0.4 0.4 1.1 1.1 2.6 1.2 1.3 1.1 0.8 Consumer CMPY 10.7 10.3 10.3 10.2 10.5 11.3 11.5 11.7 11.7 12.6 12.8 13.3 13.6 10.2 11.6 13.4 Consumer CCPY 11.0 10.8 10.7 10.6 10.5 10.5 10.6 10.7 10.8 10.9 11.0 12.6 12.7 12.9 13.0 13.1 Producer, in industry PM 34 13 21 21 28 12 18 3 1 18 20 0.1 0.5 13 2.5 2.5 27 Producer, in industry CMPY 19.4 19.4 20.2 23.0 25.5 24.3 24 8 26.9 27.7 29.5 28.9 246 22 0 23.5 24 0 24 7 Producer, in industry CCPY 22.3 22.9 23.5 24.0 24.6 23.3 23.3 23.5 23.8 18.2 18.6 19.0 19.8 20.8 21.3 21.7 RETAIL TRADE Turnover real, CMPY 4.4 7.5 14.4 12.2 14.5 9.6 12.0 12.2 11.5 13.5 14.6 9.9 10.3 8.6 12.2 Turnover<sup>3)</sup> real, CCPY 10.4 9.4 10.7 11.0 11.6 11.3 11.4 11.5 11.5 11.7 12.0 9.9 10.1 9.6 10.3 FOREIGN TRADE<sup>4)5)6)</sup> Exports total, cumulated FUR mn 18475 29815 42016 53335 65562 78147 91893 105205 119048 132898 147549 11615 24689 40092 55667 Imports total, cumulated EUR mn 9456 15697 22030 28075 34506 41244 47994 54691 61765 69008 77459 5076 11294 18688 26150 Trade balance, cumulated EUR mn 9019 14118 19985 25261 31055 36904 43900 57283 70090 6539 29517 FOREIGN FINANCE Current account, cumulated7) EUR mn 33979 10213 21412 48348 17097 **EXCHANGE RATE** RUB/USD, monthly average nominal 28.515 28.529 28.686 29.030 29.082 29.219 29.220 29.070 28.591 28.009 27.995 27.626 27.810 27.951 28.989 27.904 RUB/EUR, monthly average nominal 36.092 35.018 34 446 34 817 35 298 35 673 35.628 35 661 36 287 37 079 37.390 36.719 36 381 36.470 35 993 35 485 60.0 RUB/USD, calculated with CPI<sup>8)</sup> real, Jan00=100 60.3 60.3 60.2 60.7 60.6 60.0 60.1 59.4 57.7 55.5 54.4 54.1 53.1 52.9 52.7 RUB/USD, calculated with PPI<sup>8)</sup> real, Jan00=100 48.5 48.0 46.8 46.0 55.9 55.6 55.4 55.6 54.4 53.9 53.4 51.7 51.3 49.9 48.3 45.0 RUB/EUR, calculated with CPI<sup>8</sup> real .lan00=100 747 722 70.7 712 716 717 71.5 714 72 1 728 729 69.5 68.3 68.0 66 4 64.9 RUB/EUR, calculated with PPI<sup>8)</sup> real, Jan00=100 66 1 63.7 61.7 61.4 60.5 60.6 59 7 58 1 58 4 58.5 58.7 576 56.5 55.6 53.5 514 DOMESTIC FINANCE M0, end of period RUB bn 1164.1 1165.5 1230.1 1220.5 1276.1 1315.0 1290.6 1293.7 1310.3 1332.7 1534.8 1425.2 1444.1 1481.7 1565.8 M1, end of period RUB bn 2197.1 2244.6 2255.8 2286.3 2425.3 2375.9 2372.0 2416.0 2441.0 2535.0 2848.3 2673.0 2757.1 2859.6 2906.3 M2, end of period RUB bn 4093.0 4190.3 4333.7 4365.7 4543.2 4547.9 4637.1 4730.4 4867.6 5298.7 5184.8 5344.4 5499.6 5594.0 4568.2 M2, end of period CMPY 40 4 40.2 42 N 38.0 36.0 33.7 32.5 29.8 33.5 34 6 33.7 314 30.6 31 2 29 1 Refinancing rate (p.a.),end of period % 14.0 14.0 14.0 14.0 13.0 13.0 13.0 13.0 13.0 13.0 13.0 13.0 13.0 13.0 13.0 13.0 -12.8 Refinancing rate (p.a.),end of period 9 -4.5 -7.3 -9.1 -10.9 -11.5 -12.3 -9.3 -7.4 -9.4 real. % -4.5 -5.1 -9.9 -9.4 -8.5 -8.9 BUDGET RUB bn 115.5 435.8 690.1 786.3 206.2

Central gov.budget balance, cum

134.7

169.8

255.4

354.1

484.2

588.1

730.7

304.4

525.3

<sup>1)</sup> Data revised according to new methodology.

<sup>2)</sup> Based on labour force survey.

<sup>3)</sup> Including estimated turnover of non-registered firms, including catering.

<sup>4)</sup> Based on cumulated USD and converted using the ECB EUR/USD average foreign exchange reference rate

<sup>5)</sup> Cumulation starting January and ending December each year, incl. estimates of non-registered imports.

<sup>6)</sup> Based on balance of payments statistics

<sup>7)</sup> Calculated from USD to NCU to EUR using the official average exchange rate.

<sup>8)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation.

<sup>9)</sup> Deflated with annual PPI.

#### S L O V A K REPUBLIC: Selected monthly data on the economic situation 2004 to 2005

(updated end of June 2005) 2004 2005 Feb Oct Mai ΙαΑ May Jun Jul Aug Sep Nov Dec Jan Feb Mar Apr May PRODUCTION 1.4 Industry, total real, CMPY 8.0 11.0 4.7 8.3 3.9 -0.5 7.2 4.9 -1.3 3.6 0.0 -3.1 4.8 5.5 real, CCPY 6.5 6.0 6.5 6.0 5.1 5.3 4.5 4.5 4.2 4.8 2.3 0.3 Industry, total 4.1 5.4 1.6 Industry, total real 3MMA 6.5 8.0 8 1 56 39 3.5 38 3.3 23 12 3.3 20 0.3 0.6 real, CMPY 19.4 17.9 Construction, tota 3.3 3.4 2.4 0.9 2.4 0.5 3.4 14.0 10.3 23.8 8.1 LABOUR Employment in industry 544.8 548.2 555.9 559.2 564.0 562.7 566.1 568.2 573.6 574.2 567.1 562.4 562.1 568.4 566.3 th. persons Unemployment, end of period 466.4 452.6 431.7 410.8 392.1 381.4 379.8 370.8 371.6 388.9 379.4 368.6 344.2 330.8 399.5 383.2 th. persons Unemployment rate 16.5 16.0 15.3 14.5 139 13 7 13 2 13 1 127 126 13 1 134 13 1 127 119 113 Labour productivity, industry CCPY 5.0 7.4 6.9 7.2 6.6 5.6 5.7 5.5 4.6 4.3 3.8 1.4 -0.9 -2.9 -1.4 Unit labour costs, exch.r. adj.(EUR) CCPY 7.6 6.2 6.2 5.1 5.7 7.1 7.8 8.2 8.9 9.4 10.0 12.5 21.9 22.7 17.6 WAGES, SALARIES SKK 17015 16878 16975 Industry, gross 14806 16050 16204 16392 17597 16760 17265 20157 18671 17730 17527 17067 real, CMPY Industry, gross 1.4 4.3 1.2 -1.6 0.8 2.6 6.4 4.9 0.8 5.4 2.2 4.7 16.6 6.5 2.5 Industry, gross USD 461 487 485 489 535 523 509 514 538 660 642 578 606 607 564 Industry, gross EUR 365 397 404 408 441 426 418 421 432 509 480 440 466 459 436 **PRICES** Consumer PM 0.8 0.1 0.0 0.4 0.2 0.3 -0.1 0.0 0.0 -0.1 -0.2 1.7 0.3 -0.1 0.2 0.0 CMPY Consumer 8.5 82 8.0 8.3 8 1 8.5 72 67 66 6.3 59 32 27 2.5 27 24 Consumer CCPY 8.4 8.3 82 8.3 82 8.3 82 8.0 79 7.7 7.6 3.1 29 28 27 27 PM -0.1 0.1 0.5 0.2 -0.2 -0.2 Producer, in industry 1.0 0.2 0.2 0.2 0.3 0.6 0.3 0.7 0.8 0.6 Producer, in industry CMPY 2.3 2.1 2.2 3.0 3.2 3.1 3.7 4.0 4.7 4.5 4.3 2.8 2.1 2.6 3.5 4.0 Producer, in industry CCPY 3.3 2.9 2.7 2.8 2.8 2.9 3.0 3.1 3.2 3.4 3.4 2.8 2.4 2.5 2.7 3.0 RETAIL TRADE<sup>2)</sup> Turnover real, CMPY 4.0 7 1 7 4 7.8 10.5 11.9 8.1 89 3 1 47 3.0 77 12.5 8.1 68 Turnover real, CCPY 2.3 3.9 4.8 5.4 6.2 7.0 7.1 7.3 6.9 6.7 6.2 7.7 10.1 9.4 8.8 FOREIGN TRADE<sup>3)4)5)</sup> Exports total (fob),cumulated EUR mn 3144 5005 7020 9011 10919 12667 14411 16398 18508 20586 22352 1727 3571 5580 7543 3104 5022 7071 9083 11194 13108 14984 17084 19295 21511 23524 5844 7935 Imports total (fob),cumulated EUR mn 1768 3714 Trade balance.cumulated FUR mn 40 -17 -52 -72 -274 -441 -572 -687 -787 -925 -1172 -41 -143 -264 -392 Exports to EU-25 (fob), cumulated EUR mn 2651 4192 5908 7601 9203 10685 12169 13884 15718 17535 19039 1534 3176 4928 Imports from EU-25 (fob)<sup>6</sup>, cumulated EUR mn 3695 5225 6782 8354 9778 11111 12660 14288 15917 17316 1211 2599 4095 Trade balance with EU-25, cumulated EUR mn 1058 1618 323 394 497 683 819 850 907 1224 1430 1722 578 834 FORFIGN FINANCE Current account, cumulated3 EUR mn 109 99 89 -174 -465 -622 -690 -797 -843 -897 -1166 -84 -87 -168 **EXCHANGE RATE** SKK/USD, monthly average nominal 32 1 32 9 33 4 33.5 32 9 32.5 32 9 328 32 1 30.5 29 1 293 29.3 28.9 30.2 30.7 SKK/EUR, monthly average 40.6 40.4 40.1 40.2 39.9 39.9 40.1 40.1 40.0 39.6 38.9 38.6 38.1 38.2 39.2 39.0 nominal SKK/USD, calculated with CPI<sup>7</sup> real, Jan00=100 63.8 65.8 67.1 67.3 66.2 65.1 66.0 66.0 64.8 61.7 58.7 58.4 58.4 58.1 60.7 61.6 SKK/USD, calculated with PPIT real. Jan00=100 71.2 71.3 64.3 64.2 63.7 66.7 67.3 69.4 71.4 72.4 70.4 70.7 69.7 66.8 63.3 66.2 SKK/EUR, calculated with CPI7 real, Jan00=100 78 9 78 9 78.8 78.8 78.2 77.8 78.5 78.5 78.7 77 9 77 1 749 73.9 74 6 76.3 76.1 SKK/EUR, calculated with PPI7) real, Jan00=100 79.6 79.9 79.2 79.3 79.7 79.5 79.4 78.3 76.9 76.8 75.8 77.2 76.4 79.6 79.5 75.6 DOMESTIC FINANCE M0, end of period SKK bn 91.7 90.8 90.9 91.9 93.2 93.8 95.4 96.3 97.6 97.8 100.5 100.5 101.5 102.8 105.2 M1, end of period SKK bn 265.5 258.9 260.8 279.2 279.7 282.8 288.7 284.8 293.4 299.4 315.7 318.6 268.0 311.3 313.1 M2 end of period SKK hn 744 1 724 0 7319 723 2 744 7 749 7 755.3 761.9 763 7 7733 793.5 7726 779 1 772 0 782 3 M2, end of period CMPY 4.3 6.1 1.9 2.8 0.6 3.8 3.5 5.0 4.3 4.4 5. 4.5 4.7 6.6 6.9 Discount rate (p.a.),end of period8 6.00 5.50 5.00 5.00 5.00 4.50 4.50 4.50 4.50 4.00 4.00 4.00 4.00 3.00 3.00 3.00 Discount rate (p.a.),end of period 8)9) 0.7 -0.1 -0.5 -0.3-0.5 -0.9 real. % 3.7 3.3 2.8 2.0 1.8 1.4 0.5 1.2 1.9 0.4 BUDGET Central gov.budget balance.cum SKK mn -4424 1175 5723 -2270 -12455 -18551 -24786 -29422 -30528 -34078 -70288 4310 -1108 2799 6388 -3858

<sup>1)</sup> Ratio of disposable number of registered unemployment calculated to the economically active population as of previous year.

<sup>2)</sup> According to NACE (52 - retail trade), excluding VAT.

<sup>3)</sup> Based on cumulated national currency and converted with the average exchange rate.

<sup>4)</sup> Cumulation starting January and ending December each year.

<sup>5)</sup> From January 2005 excluding value of goods for repair and after repair.

<sup>6)</sup> According to country of origin.

<sup>7)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation.

<sup>8)</sup> Corresponding to the 2-week limit rate of NBS.

<sup>9)</sup> Deflated with annual PPI.

S L O V E N I A: Selected monthly data on the economic situation 2004 to 2005

		2004											2005	(	updated 6	end of Jun	ne 2005)
		Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
PRODUCTION																	
Industry, total	real, CMPY	0.9	7.8	-0.9	12.0	11.0	3.0	11.6	3.9	-3.0	3.8	6.3	-0.1	-3.6	-3.8	3.7	
Industry, total	real, CCPY	2.1	4.2	2.9	4.7	5.8	5.4	6.0	5.8	4.8	4.7	4.8	-0.1	-1.9	-2.6	-1.1	
Industry, total	real, 3MMA	4.1	2.7	6.3	7.4	8.7	8.3	5.7	3.4	1.5	2.1	3.3	0.7	-2.6	-1.4		
Construction, total <sup>1)</sup>	real, CMPY	14.6	3.1	-0.4	-10.2	-5.8	8.1	9.4	5.0	12.3	1.6	-10.5	0.0	-13.2	2.3	9.3	
LABOUR																	
Employment total	th. persons	775.6	777.7	779.8	781.4	783.7	782.7	782.4	785.6	789.1	789.7	785.0	805.6	807.4	809.5	812.2	
Employees in industry	th. persons	239.5	240.1	240.0	240.1	240.4	239.7	239.4	239.6	239.8	239.9	238.2	241.1	240.8			
Unemployment, end of period	th. persons	98.1	96.7	93.9	91.5	89.2	90.3	90.3	90.7	92.5	90.9	90.7	93.4	93.1	92.3	91.6	
Unemployment rate <sup>2)</sup>	. %	11.2	11.1	10.7	10.5	10.2	10.3	10.3	10.3	10.5	10.3	10.1	10.4	10.3	10.2	10.1	
Labour productivity, industry	CCPY	3.7	5.7	4.3	6.0	7.0	6.6	7.1	6.8	5.7	5.6	5.7	1.1	-0.6			
Unit labour costs, exch.r. adj.(EUR)	CCPY	0.0	-0.5	0.5	-1.5	-2.2	-1.9	-2.2	-2.0	-1.1	-0.6	-0.9	6.1	6.5			
WAGES, SALARIES																	
Total economy, gross	th. SIT	254.8	261.4	260.2	259.5	262.7	264.3	267.9	268.4	270.3	291.9	290.7	272.8	265.2	274.9	271.7	
Total economy, gross	real, CMPY	1.8	3.6	1.9	0.3	1.9	1.5	2.7	2.4	1.8	4.2	1.5	3.4	1.4	2.0	1.7	
Total economy, gross	USD	1356	1349	1314	1306	1334	1352	1360	1366	1406	1580	1621	1495	1440	1514	1466	
Total economy, gross	EUR	1073	1099	1093	1088	1100	1103	1117	1119	1127	1217	1212	1138	1106	1147	1133	
Industry, gross	EUR	920	965	942	939	953	955	975	975	980	1092	1058	1009	961			
PRICES																	
Consumer	PM	0.1	0.6	0.5	0.9	0.3	0.4	-0.5	-0.1	0.3	0.6	-0.3	-0.6	0.6	1.1	0.0	0.3
Consumer	CMPY	3.6	3.5	3.5	3.8	3.9	3.8	3.7	3.3	3.3	3.6	3.2	2.2	2.6	3.1	2.7	2.2
Consumer	CCPY	3.8	3.7	3.6	3.7	3.7	3.7	3.7	3.6	3.6	3.6	3.6	2.2	2.4	2.7	2.7	2.6
Producer, in industry	PM	1.0	0.3	0.6	0.7	0.1	0.3	0.2	0.5	0.3	0.1	0.4	0.4	0.3	0.0	0.3	-0.3
Producer, in industry	CMPY	3.5	3.8	4.0	4.2	4.2	4.6	4.7	5.0	5.1	5.0	4.9	4.8	4.1	3.8	3.6	2.6
Producer, in industry	CCPY	2.9	3.2	3.4	3.6	3.7	3.8	3.9	4.0	4.2	4.2	4.3	4.8	4.5	4.3	4.1	3.8
RETAIL TRADE <sup>3)</sup>																	
Turnover	real, CMPY	1.6	8.7	6.0	3.4	7.5	2.8	8.8	6.0	4.1	7.4	6.0	7.4	2.0	5.2	2.8	
Turnover	real, CCPY	3.0	5.0	5.3	4.9	5.4	5.0	5.4	5.5	5.3	5.5	5.6	7.4	4.7	4.9	4.3	
FOREIGN TRADE <sup>4)5)</sup>	,																
Exports total (fob), cumulated	EUR mn	1827	2968	4026	5045	6128	7221	8056	9234	10407	11541	12539	1017	2051	3283	4462	
Imports total (cif), cumulated	EUR mn	1918	3170	4425	5588	6746	7897	8848	10061	11306	12569	13701	1032	2151	3467	4706	•
Trade balance total, cumulated	EUR mn	-91	-202	-399	-544	-618	-676	-791	-827	-899	-1028	-1162	-15	-99	-184	-244	
Exports to EU-25 (fob), cumulated	EUR mn	1278	2065	2738	3424	4134	4827	5343	6110	6882	7639	8270	743	1477	2312	3112	
Imports from EU-25 (cif) <sup>6)</sup> , cumulated	EUR mn	1591	2635	3614	4603	5583	6553	7323	8323	9358	10401	11325	824	1727	2774	3791	
Trade balance with EU-25, cumulated	EUR mn	-314	-570	-876	-1179	-1449	-1726	-1980	-2213	-2477	-2762	-3055	-82	-251	-462	-680	
FOREIGN FINANCE																	
Current account, cumulated	EUR mn	91	34	-42	-137	-137	-148	-214	-143	-117	-140	-238	51	45	13	14	
EXCHANGE RATE	LOITIM	01	0.1	-12	101	107	140	217	140		140	200	01	-10	10		
SIT/USD, monthly average	nominal	187.9	193.8	198.1	198.7	196.9	195.5	197.0	196.5	192.3	184.7	179.3	182.5	184.2	181.5	185.3	188.5
SIT/EUR, monthly average	nominal	237.4	237.8	238.2	238.5	238.8	239.7	239.8	239.8	239.8	239.8	239.8	239.8	239.7	239.7	239.7	239.6
SIT/USD, calculated with CPI <sup>7)</sup>	real, Jan00=100	81.3	83.9	85.7	85.6	84.9	83.8	84.9	85.0	83.3	79.6	77.2	79.1	79.9	78.5	80.1	81.3
SIT/USD, calculated with PPI <sup>7)</sup>	real, Jan00=100	84.8	87.9	90.3	91.2	90.6	89.9	90.7	89.9	89.0	86.2	82.7	84.2	85.1	84.9	86.4	88.2
SIT/EUR, calculated with CPI <sup>7)</sup>	real, Jan00=100	100.6	100.7	100.8	100.4	100.3	100.1	100.9	101.2	101.2	100.6	101.3	101.5	101.3	100.7	100.7	100.3
SIT/EUR, calculated with PPI <sup>T)</sup>	real, Jan00=100	100.3	100.7	100.8	100.7	100.8	101.1	101.4	101.1	101.4	101.2	100.5	100.5	100.5	101.1	100.7	101.0
DOMESTIC FINANCE	,																
M0, end of period	SIT bn	153.3	152.6	156.9	162.5	163.3	161.9	157.3	160.7	167.2	160.1	167.9	163.1	164.4	166.1	173.1	
M1, end of period <sup>8)</sup>	SIT bn	787.4	795.8	817.1	852.9	883.8	890.7	894.0	909.1	900.3	930.0	1018.9	1003.1	1006.1	1012.3	1032.2	•
Broad money, end of period <sup>8)</sup>	SIT bn	3792.6	3791.9	3827.1	3826.9	3855.2	3882.0	3873.7	3918.4	3875.7	3933.7	4036.0	4068.8	4063.3	4094.6	4140.4	
Broad money, end of period <sup>8)</sup>	CMPY	5.9	6.0	6.3	5.6	4.8	4.4	4.2	5.3	3.0	4.1	6.8	7.5	7.1	8.0	8.2	
Discount rate (p.a.), end of period <sup>9)</sup>	%	4.50	4.50	4.25	4.00	3.50	3.00	3.00	3.00	3.00	3.00	3.25	3.25	3.25	3.25	3.50	3.50
Discount rate (p.a.),end of period <sup>10)</sup>	real, %	1.0	0.7	0.2	-0.2	-0.7	-1.5	-1.6	-1.9	-2.0	-1.9	-1.6	-1.5	-0.8	-0.5	-0.1	0.9
BUDGET	,						-										
General gov.budget balance, cum.	SIT bn	-11.8	-6.2	4.6	-18.7	-54.0	-68.8	-77.7	-78.7	-105.2	-89.8	-85.4	-2.8	-16.0			

<sup>1)</sup> Effective working hours, construction put in place of enterprises with 20 (up to this time 10) and more persons employed.

Ratio of unemployed to the economically active.

<sup>3)</sup> According to NACE (52 - retail trade, 50 - repair of motor vehicles), excluding turnover tax.

<sup>4)</sup> Based on cumulated national currency and converted with the average exchange rate.

<sup>5)</sup> Cumulation starting January and ending December each year.

<sup>6)</sup> According to country of dispatch.

<sup>7)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation.

<sup>8)</sup> According to ECB monetary standards...

<sup>9)</sup> Main refinancing rate.

<sup>10)</sup> Deflated with annual PPI.

#### U K R A I N E: Selected monthly data on the economic situation 2004 to 2005

(updated end of June 2005) 2004 2005 Feb Oct Dec Feb May Jun Jul Aug Ser Nov Jan Mar Apr May PRODUCTION Industry, total real, CMPY Industry, total real, CCPY 18.2 18.8 17.7 16.9 15.9 14.7 13.6 13.4 12.5 8.4 7.1 6.7 6.2 14.4 14.4 7.3 Industry, total real 3MMA I AROUR Unemployment, end of period th. persons 1045.4 1061.2 1044.6 1005.8 962.5 945.0 925.6 914.0 893.6 919.7 981.8 992.2 1019.0 1018.4 986.7 918.6 Unemployment rate1 3.8 3.9 3.8 3.7 3.5 3.4 3.4 3.3 3.3 3.4 3.5 3.5 3.6 3.6 3.5 3.3 WAGES, SALARIES 2) Total economy, gross UAH 510.1 545.1 547.9 555.0 601.5 608.0 604.2 636.2 644.3 703.8 640.9 666.8 722.0 733.7 630.8 Total economy, gross real CMPY 214 23.0 216 176 16.9 14 9 14 7 144 143 18 2 137 139 154 15.5 16.8 Total economy, gross USD 96 102 103 104 113 114 114 119 120 121 133 121 126 136 141 Total economy, gross EUR 84 86 87 93 93 93 97 96 94 99 92 97 119 Industry, gross 97 108 119 121 121 116 120 117 EUR 110 111 114 117 120 130 147 PRICES PM 0.4 0.4 0.7 0.7 0.0 -0.1 1.3 2.2 1.6 2.4 1.6 0.7 0.6 Consumer 0.7 1.7 1.0 Consumer CMPY 7.4 6.6 6.6 7.4 8.0 8.1 9.9 10.7 11.7 11.3 12.3 12.6 13.3 14.7 14.7 14.6 Consumer CCPY 7.8 7.4 7.2 7.2 7.4 7.5 7.8 8.1 8.5 8.7 9.0 12.6 13.0 13.5 13.8 14.0 Producer, in industry PM 2.9 2.2 3.3 2.1 1.5 0.1 1.6 1.9 1.6 2.2 1.0 0.2 2.7 1.9 2.5 1.6 CMPY Producer, in industry 18 4 20.6 21.3 22 0 23.2 24.3 25.2 226 20.5 149 15.0 22 4 24.3 22 4 22 0 21 1 Producer, in industry CCPY 13.7 14.1 15.2 16.3 17.3 17.9 18.4 19.0 19.5 20.1 20.4 22.6 22.5 22.3 22 0 217 RETAIL TRADE Turnover<sup>3</sup> real, CCPY 21.5 24.3 22.9 22.3 21.4 21.0 20.5 19.9 20.8 20.8 20.0 21.2 20.3 18.6 19.2 FOREIGN TRADE<sup>4)5)</sup> Exports total (fob), cumulated EUR mn 3543 5736 8209 10438 12660 14902 17136 19444 21610 23883 26278 1896 3925 6372 Imports total (cif), cumulated EUR mn 3059 5051 8702 10695 12814 14720 16873 18999 21119 23321 1376 3223 8103 6961 5716 FUR mn Trade balance cumulated 484 685 1248 1736 1964 2088 2416 2570 2611 2764 2957 519 702 655 611 FOREIGN FINANCE Current account, cumulated<sup>6</sup> FUR mn 1308 3200 4585 5476 **EXCHANGE RATE** UAH/USD, monthly average 5.331 5.330 5.329 5.327 5.322 5.318 5.314 5.310 5.307 5.306 5.306 5.305 5.300 5.292 5.192 nominal UAH/EUR, monthly average 6.735 6.526 6.405 6.383 6.456 6.524 6.469 6.480 6.621 6.885 7.103 6.990 6.894 6.983 6.169 nominal UAH/USD, calculated with CPI7) real, Jan00=100 77.7 77.5 77.5 70.7 78.3 78.5 78.2 78.0 76.7 75.4 74.2 72.2 71.1 70.1 68.3 UAH/USD, calculated with PPI7) real, Jan00=100 75.6 74.4 72.9 72.4 71.5 71.5 70.6 69.1 69.0 68.1 66.9 67.1 65.5 65.0 62.2 UAH/EUR, calculated with CPI7) real, Jan00=100 97.0 94.1 92.2 91.5 92.0 92.9 92.4 91.5 91.8 93.9 95.0 91.6 89.8 89.9 78.9 UAH/EUR, calculated with PPI7) real, Jan00=100 89.4 85.3 81.5 79.9 79.6 80.6 79.0 77.8 80.0 81.5 80.4 77.4 66.7 78.7 77.4 DOMESTIC FINANCE 33580 35836 35810 40857 M0, end of period UAH mn 32672 36890 39244 40563 42296 41297 42345 40633 41779 43062 47631 M1, end of period UAH mn 51387 54970 56750 57873 60814 62488 64884 70345 66735 65709 67090 64934 67059 73486 76195 Broad money, end of period UAH mn 96050 101151 105104 109435 113961 117130 121476 130277 126224 125251 125801 125818 130942 140107 146495 Broad money, end of period CMPY 47.9 45.1 45.0 47.9 44.2 45.0 46.3 50.6 45.3 41.9 32.4 35.8 36.3 38.5 39.4 Refinancing rate (p.a.),end of period 7.0 7.5 7.5 9.0 7.0 7.0 7.0 7.5 7.5 8.0 9.0 9.0 9.0 9.0 9.0 Refinancing rate (p.a.),end of period8 real % -69 -7 N -9.7 -11.3 -12.2 -11.4 -11.9 -12.8-13.1 -12.9 -12.3 -11.1 -10 9 -10.7 -10.0 BUDGET

General gov.budget balance, cum

UAH mn

1815

1204

661 1489

601

820

1123 -1799

-4723

-6199

-11792

1503

2042

2931

<sup>1)</sup> Ratio of unemployed to the economically active.

<sup>2)</sup> Excluding small firms.

Official registered enterprises.

<sup>4)</sup> Based on cumulated USD and converted using the ECB EUR/USD average foreign exchange reference rate

<sup>5)</sup> Cumulation starting January and ending December each year.

<sup>6)</sup> Calculated from USD to NCU to EUR using the official average exchange rate

<sup>7)</sup> Adjusted for domestic and foreign (US resp. EU) inflation. Values less than 100 mean real appreciation.

Deflated with annual PPI.

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		on CD-ROM (PDF files)	order from wiiw	October	€ 90.00; for Members € 63.00
		on CD-ROM (MS Excel tables + PDF files), plus manual	order from wiiw	October	€ 225.00; for Members € 157.50
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		PDF (online or via e-mail)	order from wiiw	February and July	€ 65.00; for Members free of charge
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